JAMES MADISON UNIVERSITY

CONTRACT RENEWAL LETTER

Date:	August 24, 2026	
Contract #:	UCPJMU6767	
Service:	IT Consulting Services	
Renewal Period:	12/11/2026 to 12/10/2027	
Renewal #:	3 of 4 One-Yr	
Issued By:	James Madison University Katie Forsyth, Buyer Senior	Ph: 540-568-5113 Fx: 540-568-7935
Contractor:	HyperGen, Inc Attn: Sherry Dyer 7810 Carvin Street Roanoke, VA 24019	Ph: 800-497-3744 x350
Contract Administrator:	Michael Swartley, Information Technology	

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

HyperGen, Inc	**James Madison University**
By:	**By:** Katie Forsyth
Sherry Dyer	Katie Forsyth, CUPO
Name (print)	*Name (print)*
VP of Sales	Buyer Senior
Title	*Title*
08 / 24 / 2026	8/24/2026
Date Signed	*Date Signed*

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Contract #: UCPJMU6767
Contractor: HyperGen, Inc
Renewal Period: 12/11/2026 to 12/10/2027
Commodity: IT Consulting Services

1. Contractor's pricing schedule for the Purchasing Agency is as follows:
(All prices are in US Dollars and per hour rates)

Oracle Core Technologies	Onsite	Offsite
Sr. Functional Lead	165.00	160.00
Senior Engineer	145.00	140.00
Engineer	125.00	120.00

Oracle/PeopleSoft Enterprise Solutions	Onsite	Offsite
Sr. Functional Lead	165.00	160.00
Senior Engineer	145.00	140.00
Engineer	125.00	120.00

Microsoft Azure and M365	Onsite	Offsite
Project Manager	145.00	115.00
Senior Engineer	145.00	115.00
Engineer	145.00	115.00

Security and Federation Services	Onsite	Offsite
Project Manager	145.00	115.00
Senior Engineer	145.00	115.00
Engineer	145.00	115.00

Desktop and Mobile Device Management	Onsite	Offsite
Project Manager	145.00	115.00
Senior Engineer	145.00	115.00
Engineer	145.00	115.00

Cisco Tech., Infrastructure Support, and Visualization	Onsite	Offsite
Project Manager	145.00	115.00
Senior Engineer	145.00	115.00
Engineer	145.00	115.00

Audio Visual Technologies	Onsite	Offsite
Project Manager	145.00	115.00
Senior Engineer	145.00	115.00
Engineer	145.00	115.00

See also attached PeopleSoft Bulk Services additional pricing.

2. Onsite pricing shall be inclusive of all travel costs.
3. Billable hours shall be for actual work hours on authorized projects/tasks rounded to the quarter hour. Billable hours shall not include travel time.
4. Contractor shall provide detailed invoicing to include project title, number of hours worked onsite and/or offsite, role of individual(s) performing the work, and specific tasks performed.
5. The University may also request that these services be provided as a fixed-fee project, as would be mutually agreed to prior to services being rendered, with deliverables billed upon completion of milestones.

6. The University may also request that these services be provided as a monthly subscription service, as would be mutually agreed to prior to services being rendered, with deliverables determined by monthly service requirements.
7. The Purchasing Agency reserves the right to reject any assigned personnel at any time with or without cause. Contractor shall provide a suitable replacement within a timely manner.
8. Contractor has disclosed all potential fees. Additional charges will not be accepted.

PEOPLESOFT BULK SERVICES

PeopleSoft® Technical and Functional consultant services on a per call basis or for selected tasks provided by the client to our remote services team. Scope of Work to be mutually executed between parties to engage the below option for bulk rate purchase and purchase order issued by Commonwealth of Virginia for right to work/project commencement.

BULK PURCHASE HOURS RATE:

The development tasks include, but are not limited to, the following areas:

- PeopleTools Upgrades*
- PeopleSoft Application Upgrades*
- Implementations/Data Conversion*
- Applying Tax Updates, patches, Fixes & Bundles*
- PeopleSoft Update Manager (PUM) for 9.2 clients*
- PeopleSoft Administration*

PeopleSoft Development:

- Fields
- Records
- Pages
- Components
- Component Interface
- Menus
- PeopleCode
- Mass Change
- Application Engine
- Application Package
- Web Services
- Integration Broker
- Workflow
- Approvals Workflow Engine
- EDI
- SQR
- COBOL
- XML Publisher
- Crystal Reports
- PS Query
- Business Interlink

Other Development:

- Java
- C++
- C#
- VB .Net
- HTML/HTML 5
- CSS
- JavaScript
- MS SharePoint
- ASP.Net
- PeopleSoft Interfaces to External Systems
- Technical Support for Client Staff Members for Production Support

Additional services are available yet may be offered at an alternate rate than what is proposed in the Bulk Purchase Hours Rate section below. Services shown above with an asterisk (*) may require minimal client-side assistance.

Our Bulk Purchase plan allows clients the option of receiving up-front discounts for Onshore Remote Technical Services with the flexibility to utilize the hours purchased at any time within a 12-month period from first invoice. A minimum purchase of 500 hours is required in order to take advantage of HyperGen's discounted Bulk Purchase Hour Software Support. HyperGen offers several Bulk Purchase Hour Support packages. Each 500-hour increment receives an hourly discount.[1] Please see table below.

BULK HOURS	TOTAL	STANDARD PRICING	SAVINGS WITH BULK PURCHASE
500 hours	$57,500.00	$60,000.00	$ 2,500.00
1000 hours	$110,000.00	$120,000.00	$ 10,000.00

1500 hours	$157,500.00	$180,000.00	$ 22,500.00

[1]*Development tasks listed above may be charged at a multiplier rate based upon the resource utilized. Please see Senior Level Onshore Remote Services section.*

HyperGen assigns Resource Types based on the level of support required to support a service request. In the event of a resource availability issue, or at the request of the client, a higher-level Resource Type may be utilized to support a service request.

SENIOR LEVEL ONSHORE REMOTE SERVICES AVAILABLE:

The following tasks are not part of the development tasks that are included in the Bulk Purchase of hours:

Remote Service Management

- Design Architecture
- Planning
- Scheduling
- Resource Management
- Monitoring
- Plan Execution
- Managing overall project(s)

Technical Analysis

- Technical Business Process Design
- Requirements Gathering
- Specifications Development
- System/Application Architect
- Test Plan/Script/Case development and execution (PTF's)
- Technical Configuration and Setup
- Advanced Troubleshooting[2]

If you utilize any of the Senior Level Onshore Remote Services they will be deducted from your Bulk Hours according to the multiplier chart as follows:

RESOURCE	MULTIPLIER RATE
Technical Lead	X 1.25 per hour
Functional Lead	X 1.50 per hour
Remote Services Manager / Sr. Consultant	X 1.50 per hour

[2]*Reactive support for upgrades, training, and training materials are not available through our Bulk Hours plan. Please contact your Account Executive for additional options.*

INVOICING:

HyperGen shall submit invoices to Client for the Bulk Purchase of hours. If Bulk hours are consumed prior to the completion of a 12-month period from first invoice, additional hours can be purchased based upon the current discounted rate.

Dropbox Sign

Audit trail

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