



CONTRACT RENEWAL LETTER

Date: August 20, 2026
Contract #: UCPJMU6762
Service: IT Consulting Services
Renewal Period: 12/11/2026 to 12/10/2027
Renewal #: 3 of 4 One-Yr
Issued By: James Madison University
Katie Forsyth, Buyer Senior Ph: 540-568-5113
Fx: 540-568-7935
Contractor: Ascending Inc.
Attn: Gloria Zhang
2751 Prosperity Avenue
Fairfax, VA 22031-4397 Ph: 518-288-7586
Contract Administrator: Michael Swartley, Information Technology

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Ascending Inc.

By: Gloria Zhang
Gloria Zhang

Name (print)

VP of Operations 08/20/2026
Title Date Signed

James Madison University

By: Katie Forsyth
Katie Forsyth, CUPO

Name (print)

Buyer Senior 8/20/2026
Title Date Signed

Contract #: UCPJMU6762

Contractor: Ascending Inc.

Renewal Period: 12/11/2026 to 12/10/2027

Commodity: IT Consulting Services

1. Contractor's pricing schedule for the Purchasing Agency is as follows:

Oracle Core Technologies	Onsite	Offsite
Project Manager	\$155.20	\$ 135.80
Senior Engineer	\$ 184.30	\$164.90
Engineer	\$145.50	\$126.10

Microsoft Azure & M365	Onsite	Offsite
Project Manager	\$145.50	\$ 126.10
Senior Engineer	\$ 174.60	\$155.20
Engineer	\$135.80	\$116.40

Okta	Onsite	Offsite
Project Manager	\$145.50	\$ 126.10
Senior Engineer	\$ 174.60	\$155.20
Engineer	\$135.80	\$116.40

Data Analytics/Visualization/ Warehouse/Lake	Onsite	Offsite
Project Manager	\$150.35	\$ 130.95
Senior Engineer	\$ 179.45	\$160.05
Engineer	\$140.65	\$121.25

Security and Federation Services	Onsite	Offsite
Project Manager	\$145.50	\$ 126.10
Senior Engineer	\$ 174.60	\$155.20
Engineer	\$135.80	\$116.40

- Onsite pricing shall be inclusive of all travel costs.
- Billable hours shall be for actual work hours on authorized projects/tasks rounded to the quarter hour. Billable hours shall not include travel time.
- Contractor shall provide detailed invoicing to include project title, number of hours worked onsite and/or offsite, role of individual(s) performing the work, and specific tasks performed.
- The University may also request that these services be provided as a fixed-fee project, as would be mutually agreed to prior to services being rendered, with deliverables billed upon completion of milestones.
- The University may also request that these services be provided as a monthly subscription service, as would be mutually agreed to prior to services being rendered, with deliverables determined by monthly service requirements.
- The Purchasing Agency reserves the right to reject any assigned personnel at any time with or without cause. Contractor shall provide a suitable replacement within a timely manner.
- Contractor has disclosed all potential fees. Additional charges will not be accepted.