



CONTRACT RENEWAL LETTER

Date: August 26, 2025
Contract #: UCPJMU6762
Service: IT Consulting Services
Renewal Period: 12/11/2025 to 12/10/2026
Renewal #: 2 of 4 One-Yr
Issued By: James Madison University
 Katie Forsyth, Buyer Senior Ph: 540-568-5113
 Fx: 540-568-7935

Contractor: Ascending Inc.
 Attn: Gloria Zhang
 2751 Prosperity Avenue
 Fairfax, VA 22031-4397 Ph: 518-288-7586

Contract Administrator: Robin Bryan, Information Technology

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Ascending Inc.
 By: Gloria Zhang
 Gloria Zhang

James Madison University
 By: Katie Forsyth
 Katie Forsyth,

Name (print)

Name (print)

VP of Operations 08/27/2025

Buyer Senior 8/26/25

Title Date Signed

Title Date Signed

Contract #: UCPJMU6762
Contractor: Ascending Inc.
Renewal Period: December 11, 2025 to December 10, 2026
Commodity: IT Consulting Services

1. Contractor’s pricing schedule for the Purchasing Agency is as follows:

Oracle Core Technologies	Onsite	Offsite
Project Manager	\$155.20	\$ 135.80
Senior Engineer	\$ 184.30	\$164.90
Engineer	\$145.50	\$126.10

Microsoft Azure & M365	Onsite	Offsite
Project Manager	\$145.50	\$ 126.10
Senior Engineer	\$ 174.60	\$155.20
Engineer	\$135.80	\$116.40

Okta	Onsite	Offsite
Project Manager	\$145.50	\$ 126.10
Senior Engineer	\$ 174.60	\$155.20
Engineer	\$135.80	\$116.40

Data Analytics/Visualization/Warehouse/Lake	Onsite	Offsite
Project Manager	\$150.35	\$ 130.95
Senior Engineer	\$ 179.45	\$160.05
Engineer	\$140.65	\$121.25

Security and Federation Services	Onsite	Offsite
Project Manager	\$145.50	\$ 126.10
Senior Engineer	\$ 174.60	\$155.20
Engineer	\$135.80	\$116.40

- Onsite pricing shall be inclusive of all travel costs.
- Billable hours shall be for actual work hours on authorized projects/tasks rounded to the quarter hour. Billable hours shall not include travel time.
- Contractor shall provide detailed invoicing to include project title, number of hours worked onsite and/or offsite, role of individual(s) performing the work, and specific tasks performed.
- The University may also request that these services be provided as a fixed-fee project, as would be mutually agreed to prior to services being rendered, with deliverables billed upon completion of milestones.
- The University may also request that these services be provided as a monthly subscription service, as would be mutually agreed to prior to services being rendered, with deliverables determined by monthly service requirements.
- The Purchasing Agency reserves the right to reject any assigned personnel at any time with or without cause. Contractor shall provide a suitable replacement within a timely manner.

8. Contractor has disclosed all potential fees. Additional charges will not be accepted.