



CONTRACT RENEWAL LETTER

Date: May 23, 2024
Contract #: UCPJMU6676
Service: Pyrotechnic & Firework Displays
Renewal Period: 7/19/2024 to 7/18/2025
Renewal #: 1 of 4 One-Yr
Issued By: James Madison University
Dylan Morris, Buyer Senior Ph: 540-568-3002
Fx: 540-568-7935
Contractor: Image Engineering
Attn: Michael Adamek
7525 Perryman Ct
Curtis Bay, Maryland 21226 Ph: 716-983-0516
Contract Administrator: Melissa Wyant, Athletics

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract pricing schedule is hereby replaced with the pricing schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Image Engineering

By: 

Michael Adamek,

Name (print)

Director Design & Project Operations 5/28/24

Title Date Signed

James Madison University

By: 

Dylan Morris,

Name (print)

Buyer Senior 5/24/2024

Title Date Signed

Contract #: UCPJMU6676

Contractor: Image Engineering

Renewal Period: 7/26/2024 to 7/25/2025

Commodity: Pyrotechnic & Firework Displays

Pricing Schedule

1. Contractor's pricing schedule is as follows:

Elements	Per Game	Season Total
EQUIPMENT AND ELEMENTS	\$13,665	\$81,990
Field Intro Assets - Season Rental (6) Games - Towers	\$2,375	\$14,250
(2) Towers	\$800	\$4,800
(2) CO2 Jets	\$300	\$1,800
(2) CO2 Hose and Fitting Packages	\$50	\$300
(2) Power Cabling Package	\$100	\$600
(30) Mines - (15) Per Tower / (2) Towers	\$1,125	\$6,750
<i>*(6) 20lb Liquid Siphon CO2 Tanks To Be Ordered by Client Per Game*</i>		
Field Intro Assets - Season Rental (6) Games - Sleds	\$1,920	\$11,520
(2) 2'W x 20'L x 5'H Cryo Sleds	\$500	\$3,000
(8) CO2 Jets	\$1,120	\$6,720
(8) CO2 Hose and Fitting Packages	\$200	\$1,200
(2) Power Cabling Package	\$100	\$600
<i>*(8) 20lb Liquid Siphon CO2 Tanks To Be Ordered by Client Per Game*</i>		
Rooftop Pyrotechnics Package - (6) Games	\$9,290	\$55,740
(6) Home Games - (4) Positions		
Team Introductions	\$3,080	\$18,480
National Anthem - Rockets Red Glare, Bombs Bursting, Finale	\$1,090	\$6,540

(6) Situationals - Touchdowns	\$2,820	\$16,920
Win Shot	\$2,100	\$12,600
Plates and Holders	\$150	\$900
Wireless Modules	\$50	\$300

Rooftop Pyrotechnics Enhanced Win Shot - (1) Game	\$1,750	\$1,750
(1) Enhanced Win Shot	\$1,750	\$1,750
Onfield Duke Dogs Pyrotechnics Package - (6) Games	\$80	\$480
(12) 20x20 Gerbs	\$80	\$480
(1) Per Dog Per Game / (2) Dogs		

(6) 20lb Liquid Siphon CO2 Tanks To Be Ordered by Client For Team Introductions

(4) 20lb Liquid Siphon CO2 Tanks To Be Ordered by Client For Player Arrivals

LABOR	\$3,150	\$18,900
Enhanced Pyro Game Labor	\$3,150	\$18,900
(1) Licensed Shooter	\$750	\$4,500
(6) Gamedays		
(1) Lead Technician	\$600	\$3,600
(6) Gamedays		
(4) Technician	\$1,800	\$10,800
(6) Gamedays		

JMU to Provide Hands to Move Set Pieces

MISCELLANEOUS	\$990	\$7,440
Pyrotechnics Games Fees	\$990	\$7,440
Pyrotechnics Permits	\$375	\$2,250
Fire Watch	\$565	\$3,390
Permit Admin Fee	\$50	\$300

TRAVEL	\$920	\$7,760
Trucking	N/A	\$2,240
Season Load In Trucking - Baltimore, MD to Harrisonburg, VA		\$1,120
Season Load Out Trucking - Harrisonburg, VA to Baltimore, MD		\$1,120
Staff Travel	\$920	\$5,520
Staff Travel - Baltimore, MD to Harrisonburg, VA	\$620	\$3,720

Staff Per Diem - (6) Per Game

\$300

\$1,800

*Sales Tax [To be determined from final equipment list and to be charged via the final invoice]

Regular Game Total *	\$18,725	\$93,625
Enhanced Game Total *	\$20,475	\$20,475
Trucking		\$2,240
2024 Season Total		\$116,340

*Additional Firework and Pyrotechnic packages can be furnished upon request. Contractor shall provide fair and reasonable pricing for additional firework and pyrotechnic packages.

2. In the event that inclement weather or other cause beyond the control of the Contractor should prevent the display on the day(s) of display(s), University shall not be required to reimburse Contractor.
3. Contractor has disclosed all fees. No additional fees will be accepted.
4. All subsequent contract renewals shall be initiated and processed solely by James Madison University for the duration of the contract. Additional documents requiring signature by the University will not be accepted.
5. Contractor's pyro technician(s) and staff shall:
 - A. Be at each game two (2) hours prior to launch time.
 - B. Demonstrate themselves in a professional manner at all times while on James Madison University Campus.
 - C. Adhere to all Virginia State Fire Marshal's and University's rules & regulations.
 - D. Maintain a professional appearance.
 - E. Maintain open lines of communication with JMU in advance of each home game to confirm arrival and set-up details.
6. Contractor shall at all times maintain up to date certifications to include Federal Explosives License and Virginia State Fire Marshal's Office certified pyrotechnician certificate for all individuals assigned to University. Contractor shall provide updated certificate prior to expiration each year.
7. In the event that James Madison University proposes new launch locations, the University requests that Image Engineering present a live demonstration from the proposed locations. Image Engineering shall coordinate with the Virginia State Fire Marshall prior to demonstration.

8. Contractor shall issue an updated copy of their Liability Insurance Certificate annually to University.
9. Contractor shall provide fireproof mats for the launch locations on the roof of the Robert & Frances Plecker Athletic Performance Center (APC) as outlined in the RFP.
10. The Contractor hereby will be solely responsible for any damage caused to the scoreboard, either intentionally or unintentionally, during the ignition and launching of pyrotechnics and fireworks. The Contractor assumes all liability for any costs incurred by the facility for the repair or replacement of the scoreboard. Contractor will work with university to have all repairs done in a timely and efficient manner.