



CONTRACT RENEWAL LETTER

Date: December 09, 2025
Contract #: UCPJMU6550
Service: Telecommunications Cabling Services
Renewal Period: 2/17/2026 to 2/16/2027
Renewal #: 3 of 4 One-Yr
Issued By: James Madison University
 Katie Forsyth, Buyer Senior Ph: 540-568-5113
 Fx: 540-568-7935

Contractor: Broadband Engineering & Construction
 Attn: Scott Dyer
 57 Construction Lane
 Fishersville, VA 22939 Ph: 540-761-3090

Contract Administrator: Nancy Sours, Telecommunications

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Broadband Engineering & Construction

By: Scott Dyer
 Scott Dyer

Name (print)

President 12.15.25

Title Date Signed

James Madison University

By: Katie Forsyth
 Katie Forsyth,

Name (print)

Buyer Senior 12/9/2025

Title Date Signed

Contract #: UCPJMU6550

Contractor: Broadband Engineering & Construction

Renewal Period: 2/17/2026 – 2/16/2027

Commodity: Telecommunications Cabling Services

Pricing Schedule

1. Contractor’s pricing schedule for the Purchasing Agency is as follows:

JMU- Master Labor Sheet		
Description		Total
4"x10' U Guard		\$31.20
Bore 36" min and place (1) 1.25" inner ducts		\$15.60
Bore 36" min and place (1) 24F		\$16.80
Bore 36" min and place (2) 1.25" inner ducts		\$15.60
Bore 60" min and place (2) 1.25" inner ducts		\$16.80
Building Entrance		\$840.00
Chunk Rock Adder		\$29.96
Core Drill Building/ and place conduit up wall		\$960.00
CUT & ROLL (Labor only)		\$3,000.00
Delash/Relash		\$1.35
Dig up and expose existing conduit		\$300.00
HAND DIG		\$12.00
Hand Trench 36" min		\$9.60
Hard Rock Adder		\$65.36
Install Anchors and Guys		\$90.00
Lash up to 144 Fiber		\$1.80
Lash Up to 432		\$2.00

Lash Additional Fiber	\$0.60
Fiber Mark Post with ground wire	\$6.00
OVERLASH up to 144 Fiber	\$1.30
Overlash Up to 432 Fiber	\$1.60
Place 100' Aerial Coil (Same as Place aerial Coil, place slack loop)	\$60.00
Place 100' Buried Coil (Same as Place 50' Buried Coil, Same as Place buried Coil)	\$30.00
Place 20' Riser e/w 1.25" ID	\$36.00
Place 200' Aerial Coil	\$60.00
Place Fiber Cable Direct Buried	\$6.50
Place Riser	\$1.80
Place 24F in Building	\$2.00
Place 30"x48"x24" Hand Hole	\$318.00
Place U Guard	\$30.00
Place Plenum Fiber by hand	\$4.00
PLACE 6M STRAND	\$0.70
PLACE ANCH & GUY (Same as Place anchor)	\$96.00
Place Ground Rod and ground wire	\$36.00
Place Cable Tags	\$4.80
Place Fiber Mark Post with ground wire	\$6.60
Place Fiber Mark Post without ground wire	\$6.00
Plow 36" min and place (1) 1.25" inner ducts	\$7.00
Plow 36" min and place (2) 1.25" inner ducts	\$7.20
Pole Transfers	\$100.00
Pull / Blow Up to 96 Fiber in conduit path	\$1.40
Pull / Blow from 96-288 Fiber in conduit path	\$1.56

Pull / Blow Up to 864 Fiber in conduit path	\$1.70
Pull 1.25" I.D. IN CONDUIT	\$1.80
Remove FIBER from Conduit	\$1.60
Railroad Bore Big Rig 40 or above 4" Pipe	\$42.00
Railroad Bore Regular Drill 4" Pipe	\$24.00
Digup and rebury innerduct & FIBER	\$8.50
Re-Sag	\$30.00
Rod and Clean Conduit	\$2.80
Tree Trimming	\$1.50
Trench and place up to 2- 1.50" inner ducts	\$9.60
Dig up Existing Active fiber- Per Setup	\$400.00
Manhole Entry and Setup (Includes gas detection- Per hole)	\$400.00
Pump Manhole- Each time we have to pump water from manhole	\$350.00
Pull Through- Interior Applications	\$1.55
Daily Rate for Manhole Equipment	\$250.00
Miscellaneous Line items usually added to bids	
Mobilization Fee (Same as Construction Trip Charge)	\$4,200.00
Permits/ Engineering Minor	Minimum \$2,000
Hourly Construction	
Hourly Rate – Lineman	\$55.85
Overtime Hourly Rate – Lineman (Anything after 5:00pm or on the weekends)	\$83.78
Hourly Rate – Groundman/Laborer/Flagger	\$40.65
Overtime Hourly Rate – Hourly Rate – Groundman/Laborer/Flagger (Anything after 5:00pm or on the weekends)	\$60.98

Hourly Rate – Foreman	\$72.32
Overtime Hourly Rate – Hourly Rate – Foreman (Anything after 5:00pm or on the weekends)	\$108.48
Hourly Rate – Equipment Operator	\$54.20
Overtime Hourly Rate – Hourly Rate – Equipment Operator (Anything after 5:00pm or on the weekends)	\$81.30
Hourly Rate – Truck Driver	\$33.15
Overtime Hourly Rate – Hourly Rate – Truck Driver (Anything after 5:00pm or on the weekends)	\$49.73
Hourly Rate – Line Truck	\$54.32
Overtime Hourly Rate – Hourly Rate – Line Truck (Anything after 5:00pm or on the weekends)	\$81.48
Hourly Rate – Bucket Truck	\$56.00
Overtime Hourly Rate – Hourly Rate – Bucket Truck (Anything after 5:00pm or on the weekends)	\$84.00
Hourly Rate – Utility Truck	\$25.62
Overtime Hourly Rate – Hourly Rate – Utility Truck (Anything after 5:00pm or on the weekends)	\$38.43
Hourly Rate – Pickup Truck	\$21.96
Overtime Hourly Rate – Hourly Rate – Pickup Truck (Anything after 5:00pm or on the weekends)	\$32.94
Hourly Rate – Trailer Cable/Pole/Equipment	\$13.83
Overtime Hourly Rate – Hourly Rate – Trailer Cable/ Pole/ Equipment (Anything after 5:00pm or on the weekends)	\$20.75
Hourly Rate – Backhoe	\$50.70
Overtime Hourly Rate – Hourly Rate – Backhoe (Anything after 5:00pm or on the weekends)	\$76.05
Hourly Rate – Cable Plow	\$50.43
Overtime Hourly Rate – Hourly Rate – Cable Plow (Anything after 5:00pm or on the weekends)	\$75.65

Hourly Rate – Directional Boring Machine	\$142.50
Overtime Hourly Rate – Hourly Rate – Directional Boring Machine (Anything after 5:00pm or on the weekends)	\$213.75
Hourly Rate - Rock Trencher	\$165.00
Overtime Hourly Rate – Hourly Rate – Rock Trencher (Anything after 5:00pm or on the weekends)	\$247.50
Network Splicing- Regular HOURS	
Fusion Splicing: Fusion splicing of fiber during regular business hours. (Splices per splice closure. Includes OTDR or Power Meter testing on two wavelengths upon request.)	
Single Fiber Splices	
1-12 Splices	\$48.00
13-24 Splices	\$46.00
25-48 Splices	\$44.00
49-Over	\$42.00
Ribbon Fiber Splices	
1-12 Ribbons	\$108.00
13-24 Ribbons	\$103.20
24-Over	\$97.20
Express Closure: Mid-sheath access of fiber optic cable necessary for breaking out designated fibers only, while maintaining continuity in remaining fibers in cable. Not charges for __0_ or more splices.	\$225.00
Thru Closure: Building splice closure, prepping cables, labeling cables and grounding cable and closure when applicable. Not charged for _0_ or more splices.	\$225.00
Trip Charge: All jobs exceeding 50 miles. Not charged for _0_ or more splices. Per crew.	\$300.00
Set-up Charge: Per Crew, Per Location. Includes 1 hour of fault location, standby, etc.	\$240.00

Re-enter Existing Closure: See <i>Add New Cable to Existing Closure</i> below if adding cable(s). Not charged for __ or more splices.	\$150.00
Set-up Patch Panel	\$150.00
Add New Cable to Existing Closure: Includes re-entry. Not charged for __ or more splices.	\$200.00
Hourly Work: Per crew. Fault locating, Standby, Rehab etc.	\$180.00
Emergency NON-Working HOURS	
Fusion Splicing: Fusion splicing of fiber after regular business hours (in Emergency situations), weekends, and holidays. (Splices per splice closure. Includes OTDR or Power Meter testing on two wavelengths upon request.)	
Single Fiber Splices	
1-12 Splices	\$52.00
13-24 Splices	\$50.00
25-48 Splices	\$49.00
49-Over	\$47.00
Ribbon Fiber Splices	
1-12 Ribbons	\$114.00
13-24 Ribbons	\$108.00
24-Over	\$102.00
Express Closure: Mid-sheath access of fiber optic cable necessary for breaking out designated fibers only, while maintaining continuity in remaining fibers in cable. Not charges for _0_ or more splices.	\$240.00
Thru Closure: Building splice closure, prepping cables, labeling cables and grounding cable and closure when applicable. Not charged for 0 or more splices.	\$240.00
Trip Charge: All jobs exceeding 50 miles. Not charged for _0_ or more splices. Per crew.	\$360.00
Set-up Charge: Per Crew, Per Location. Includes 1 hour of fault location, standby, etc.	\$312.00
Re-enter Existing Closure: See <i>Add New Cable to Existing Closure</i> below if adding	\$180.00

cable(s). Not charged for __ or more splices.		
Set-up Patch Panel		\$180.00
Add New Cable to Existing Closure: Includes re-entry. Not charged for __ or more splices.		\$180.00
Hourly Work: Per crew. Fault locating, Standby, Rehab, etc.		\$225.00

2. Contractor has disclosed all potential fees. Additional charges will not be accepted.