



CONTRACT RENEWAL LETTER

Date: November 19, 2025
Contract #: UCPJMU6549
Service: Telecommunications Cabling Services
Renewal Period: 2/17/2026 to 2/16/2027
Renewal #: 3 of 4 One-Yr
Issued By: James Madison University
Katie Forsyth, Buyer Senior
Ph: 540-568-5113
Fx: 540-568-7935
Contractor: Knight Communications, Inc.
Attn: David R. Dean Jr.
PO Box 81
Elkton, VA 22827
Ph: 540-298-7377
Contract Administrator: Nancy Sours, Telecommunications

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 2.3% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Knight Communications, Inc.
By: [Signature]
David R. Dean Jr.
Name (print)
Project Manager
11-19-25
Date Signed
Title

James Madison University
By: [Signature]
Katie Forsyth,
Name (print)
Buyer Senior
11/19/25
Date Signed
Title

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Commodity: Telecommunications Cabling Services

1. Contractor’s pricing schedule for the Purchasing Agency is as follows:

Hourly Rates:			
Labor Rates:	Regular	Overtime*	Double time**
Laborer	\$49.09	\$55.57	\$62.58
Equipment Operator	\$67.98	\$81.47	\$94.95
Telcom Tech 1	\$65.82	\$78.23	\$90.64
Telcom Tech 2	\$69.05	\$82.55	\$96.03
Project Management	\$76.07	\$92.25	\$108.44
Equipment Rates:			
Dump Truck	\$28.05		
Backhoe	\$31.29		
Trailer	\$2.16		
Mini Excavator	\$16.18		
Cable blower w/ Van	\$25.66		
Air Compressor	\$13.49		

* Work done beyond 40 hours in a week

** Work done on weekends

2. Contractor has disclosed all potential fees. Additional charges will not be accepted.