JAMES MADISON UNIVERSITY

# CONTRACT RENEWAL LETTER

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|---|---|---|
| **Date:** | October 30, 2026 | |
| **Contract #:** | UCPJMU6548 | |
| **Service:** | Telecommunications Cabling Services | |
| **Renewal Period:** | 2/17/2027 to 2/16/2028 | |
| **Renewal #:** | 4 of 4 One-Yr | |
| **Issued By:** | James Madison University<br>Katie Forsyth, Buyer Senior | <br>Ph: 540-568-5113<br>Fx: 540-568-7935 |
| **Contractor:** | Design Electric, Inc.<br>Attn: Greg Smith<br>1307 Carlton Ave<br>Charlottesville, VA 22902 | <br><br><br>Ph: 434-951-0671 |
| **Contract Administrator:** | Nancy Sours, Telecommunications | |

**Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**Design Electric, Inc.**

**By:** Greg Smith

Digitally signed by Greg Smith
DN: C=US, E=greg@designelectricinc.com, O=Design Electric Inc, CN=Greg Smith
Reason: I am approving this document
Date: 2026.10.30 16:05:05-04'00'

Greg Smith

*Name (print)*

President 10-30-2026

*Title* *Date Signed*

**James Madison University**

**By:** Katie Forsyth

Katie Forsyth, CUPO

*Name (print)*

Buyer Senior 10/30/2026

*Title* *Date Signed*

**Contract #:** UCPJMU6548
**Contractor:** Design Electric, Inc.
**Renewal Period:** 2/17/2027 – 2/16/2028
**Commodity:** Telecommunications Cabling Services

**Pricing Schedule**

1. Contractor's pricing schedule for the Purchasing Agency is as follows:

    a. Hourly Labor Rate: $130.00
    (Breakdown: One Electrician and truck = $81.00; One Apprentice = $49.00)

    b. Hourly Labor Rate for Overtime, Weekends, and Holidays: $195.00
    (Breakdown: One Electrician and truck = $121.50; One Apprentice = $73.50)

    c. Project Manager – Covered in the hourly rates listed above. If extensive project management is needed, it would be at the hourly rate of $106.74.
    (Overtime, Weekends, and Holidays: $160.11)

    All hourly rates include two (2) workers and one (1) truck.

2. Contractor has disclosed all potential fees. Additional charges will not be accepted.