



CONTRACT RENEWAL LETTER

Date: November 14, 2025
Contract #: UCPJMU6548
Service: Telecommunications Cabling Services
Renewal Period: 2/17/2026 to 2/16/2027
Renewal #: 3 of 4 One-Yr
Issued By: James Madison University
 Katie Forsyth, Buyer Senior Ph: 540-568-5113
 Fx: 540-568-7935

Contractor: Design Electric, Inc.
 Attn: Greg Smith
 1307 Carlton Ave
 Charlottesville, VA 22902 Ph: 434-951-0671

Contract Administrator: Nancy Sours, Telecommunications

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Design Electric, Inc.

By: _____
 Greg Smith

Name (print)

President 11/17/2025

Title Date Signed

James Madison University

By: *Katie Forsyth*

 Katie Forsyth,

Name (print)

Buyer Senior 11/17/25

Title Date Signed

Contract #: UCPJMU6548

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Commodity: Telecommunications Cabling Services

Pricing Schedule

1. Contractor's pricing schedule for the Purchasing Agency is as follows:

- a. Hourly Labor Rate: \$130.00
(Breakdown: One Electrician and truck = \$81.00; One Apprentice = \$49.00)
- b. Hourly Labor Rate for Overtime, Weekends, and Holidays: \$195.00
(Breakdown: One Electrician and truck = \$121.50; One Apprentice = \$73.50)
- c. Project Manager – Covered in the hourly rates listed above. If extensive project management is needed, it would be at the hourly rate of \$106.74.
(Overtime, Weekends, and Holidays: \$160.11)

All hourly rates include two (2) workers and one (1) truck.

2. Contractor has disclosed all potential fees. Additional charges will not be accepted.