



CONTRACT RENEWAL LETTER

Date: January 09, 2025
Contract #: UCPJMU6533
Service: Outdoor Furnishings & Accessories
Renewal Period: 3/1/2025 to 2/28/2026
Renewal #: 2 of 4 One-Yr
Issued By: James Madison University
Terri Wuenschel, Buyer Specialist

Ph: 540-568-7209

Fx: 540-568-7935

Contractor: Ball Office Products
Attn: Melissa Ball
2100 Westmoreland St.
Richmond, VA 23230

Ph: 804-204-1774

Contract Administrator: Gary Shears, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Ball Office Products

By:

Melissa Ball

Name (print)

Managing Member

Title

1/9/25
Date Signed

James Madison University

By:

Terri Wuenschel, Annie Korn, Procurement Manager on behalf of

Terri Wuenschel
Name (print)

Buyer Specialist

Title

1/9/2025

Date Signed

Contract #: UCPJMU6533

Contractor: Ball Office Products

Renewal Period: 3/1/2025 – 2/28/2026

Commodity: Outdoor Furnishings & Accessories

1. The contract offers the following discounts off manufacturer's list price:

Manufacturer	Price List	Discount	Freight Charges
Beaufurn https://beaufurn.com/	<u>beaufurn Price List</u>	39%	For all manufacturers listed, freight is calculated by carrier considering the weight and volume of items purchased.
Botton + Gardiner https://www.bottongardiner.com/	<i>Not Available – Pricing quoted upon request.</i>	36%	
Caluco Outdoor https://caluco.com/	<i>Not Available – Pricing quoted upon request.</i>	36%	
COE (OfficeSource) https://www.coedistributing.com/	<u>COE Price List</u>	40%	
Division 12 https://division12.com/	<u>Division 12</u>	36%	
Emeco https://www.emeco.net/	<i>Not Available – Pricing quoted upon request.</i>	30%	
Formaspace https://formaspace.com/	<i>Not Available – Pricing quoted upon request.</i>	36%	
Frovi https://frovi.co.uk/	<u>Frovi Veck Price</u> <u>Frovi Cloud Price</u> <u>Frovi OSTI Price</u>	36%	
GAR Products https://garproducts.com/	<i>Not Available – Pricing quoted upon request.</i>	36%	
Global Furniture Group https://www.globalfurnituregroup.com/	<u>Global Furniture Group Price List</u>	39%	
Grand Rapids Chair Company https://grandrapidschair.com/	<u>Grand Rapids Price List</u>	50%	
Green Furniture Concept https://greenfc.com/us/	<i>Not Available – Pricing quoted upon request.</i>	30%	
Homecrest Outdoor Living https://www.homecrest.com/	<i>Not Available – Pricing quoted upon request.</i>	40%	
Magnuson Group https://magnusongroup.com/	<i>Not Available – Pricing quoted upon request.</i>	30%	

Parcel https://www.parcelfurniture.com/	<u>Parcel Price List</u>	30%	
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Manufacturer	Price List	Discount	Freight Charges
Poly Concepts https://www.polyconcepts.com/	<i>Not Available – Pricing quoted upon request.</i>	39%	For all manufacturers listed, freight is calculated by carrier considering the weight and volume of items purchased.
SAFCO https://gosafco.com/	<u>SAFCO Price List</u>	40%	
Segis https://www.segis.it/us/home/	<u>Segis Price List</u>	40%	
SixInch https://sixinchusa.com/	<u>SixInch Price List</u>	36%	
Smith System https://smithsystem.com/	<u>Smith System Price List</u>	30%	
Source International https://www.sourceinternationaldesign.com/	<u>Source International Price List</u>	39%	
Telescope https://www.telescopecasual.com/	<i>Not Available – Pricing quoted upon request.</i>	30%	
Tenjam https://tenjam.com/	<u>Tenjam Price List</u>	36%	
Terracast https://www.terracastproducts.com/	<i>Not Available – Pricing quoted upon request.</i>	36%	
TROPITONE https://www.tropitone.com/outdoor-furniture/commercial	<i>Not Available – Pricing quoted upon request.</i>	10%	
Venue Industries https://venueindustries.com/	<i>Not Available – Pricing quoted upon request.</i>	40%	
VIA Seating https://viaseating.com/	<u>VIA Seating Price List</u>	40%	