



CONTRACT RENEWAL LETTER

Date: October 17, 2023
Contract #: UCPJMU6512
Service: Customer Relationship Management System
Renewal Period: 1/24/2024 to 1/23/2025
Renewal #: 1 of 9 One-Yr
Issued By: James Madison University
 Colleen Johnson, Lead Commodity Contract Officer
 & Project Manager Ph: 540-568-3137
Fx: 540-568-7935

Contractor: Huron Consulting Services
 Attn: Vince Salvato
 550 W. Van Buren Street
 Chicago, IL 60607

Contract Administrator: Robin Bryan, Information Technology

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing for the Virginia Higher Education Procurement Consortium (VHEPC) Publicly Accessible Contract (PAC) will increase by 3.9% in accordance with the "other services" category of the CPI-W. An updated Virginia Higher Education Procurement Consortium (VHEPC) Publicly Accessible Contract (PAC) pricing schedule is attached to this renewal. All other pricing, including the JMU Enterprise CRM pricing, shall remain the same.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Huron Consulting Services

By: 

 Vince Salvato

Name (print)

 Managing Director 11/10/2023

Title *Date Signed*

James Madison University

By: 

 Colleen Johnson, CUPO

Name (print) 10/18/2023

 Lead Commodity Contract Officer & Project Manager

Title *Date Signed*



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Contractor: Huron Consulting Services

Renewal Period: 1/24/2024 – 1/23/2025

Commodity: Customer Relationship Management System

1. Virginia Higher Education Procurement Consortium (VHEPC) Publicly Accessible Contract (PAC) Pricing Schedule below.

<i>VHEPC</i> Huron Consulting Group Rate Card for Salesforce Services		
LEVEL	ONSHORE REMOTE	OFFSHORE
Managing Director	\$441.58	\$145.46
Principle	\$410.41	\$129.88
Senior Director	\$384.43	\$124.68
Director	\$332.48	\$98.71
Senior Manager	\$316.90	\$88.32
Manager	\$296.12	\$83.12
Senior Associate	\$249.36	\$72.73
Associate	\$238.97	\$72.73
Senior Analyst	\$223.39	\$67.54
Analyst	\$218.19	\$67.54

2. Huron shall offer under this contract, any other services they may provide, scoped and priced upon request.
3. Contractor has disclosed all potential fees. Additional charges will not be accepted without mutual written agreement between parties, e.g. change order.