

**CONTRACT RENEWAL LETTER**

**Date:** October 17, 2023  
**Contract #:** UCPJMU6512  
**Service:** Customer Relationship Management System  
**Renewal Period:** 1/24/2024 to 1/23/2025  
**Renewal #:** 1 of 9 One-Yr  
**Issued By:** James Madison University  
Colleen Johnson, Lead Commodity Contract Officer  
& Project Manager Ph: 540-568-3137  
Fx: 540-568-7935

**Contractor:** Huron Consulting Services  
Attn: Vince Salvato  
550 W. Van Buren Street  
Chicago, IL 60607

**Contract Administrator:** Robin Bryan, Information Technology


**Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing for the Virginia Higher Education Procurement Consortium (VHEPC) Publicly Accessible Contract (PAC) will increase by 3.9% in accordance with the "other services" category of the CPI-W. An updated Virginia Higher Education Procurement Consortium (VHEPC) Publicly Accessible Contract (PAC) pricing schedule is attached to this renewal. All other pricing, including the JMU Enterprise CRM pricing, shall remain the same.

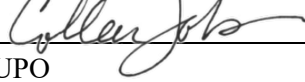
All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**Huron Consulting Services**

**By:**   
Vince Salvato  
\_\_\_\_\_  
*Name (print)*  
Managing Director 11/10/2023  
\_\_\_\_\_  
*Title Date Signed*

**James Madison University**

**By:**   
Colleen Johnson, CUPO  
\_\_\_\_\_  
*Name (print)* 10/18/2023  
\_\_\_\_\_  
*Title Date Signed*  
Lead Commodity Contract Officer & Project Manager



**Contract #:** UCPJMU6512

**Contractor:** Huron Consulting Services

**Renewal Period:** 1/24/2024 – 1/23/2025

**Commodity:** Customer Relationship Management System

1. Virginia Higher Education Procurement Consortium (VHEPC) Publicly Accessible Contract (PAC) Pricing Schedule below.

<i>VHEPC</i> Huron Consulting Group Rate Card for Salesforce Services		
LEVEL	ONSHORE REMOTE	OFFSHORE
Managing Director	\$441.58	\$145.46
Principle	\$410.41	\$129.88
Senior Director	\$384.43	\$124.68
Director	\$332.48	\$98.71
Senior Manager	\$316.90	\$88.32
Manager	\$296.12	\$83.12
Senior Associate	\$249.36	\$72.73
Associate	\$238.97	\$72.73
Senior Analyst	\$223.39	\$67.54
Analyst	\$218.19	\$67.54

2. Huron shall offer under this contract, any other services they may provide, scoped and priced upon request.
3. Contractor has disclosed all potential fees. Additional charges will not be accepted without mutual written agreement between parties, e.g. change order.