



CONTRACT RENEWAL LETTER

Date: September 30, 2025
Contract #: UCPJMU6500
Service: HVAC Filters
Renewal Period: 1/4/2026 to 1/3/2027
Renewal #: 3 of 4 One-Yr
Issued By: James Madison University
 Aaron Largent, Buyer Senior
 Ph: 540-568-4160
 Fx: 540-568-7935

Contractor: Air Filters Inc. (AFI)
 Attn: Donna Romano
 3920 Industry Avenue
 Richmond, Virginia 23234
 Ph: (804) 271-9585

Contract Administrator: Dan Adkins, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Air Filters Inc. (AFI)
By: Donna Romano
 Donna Romano

 Name (print)
 Director of Administration 9/30/25

 Title Date Signed

James Madison University
By: Aaron Largent
 Aaron Largent, VCCO, CUPO

 Name (print)
 Buyer Senior 9/30/25

 Title Date Signed

Contract #: UCPJMU6500
Contractor: Air Filters Inc. (AFI)
Renewal Period: 1/4/2026 – 1/3/2027
Commodity: HVAC Filters

Pricing Schedule

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

PRICING SCHEDULE BY ZONE									
Products & Equipment (listed by manufacturer and discount rate offered)									
Service	<i>Zone 1</i>	<i>Zone 2</i>	<i>Zone 3</i>	<i>Zone 4</i>	<i>Zone 5</i>	<i>Zone 6</i>	<i>Zone 7</i>	<i>Zone 8</i>	<i>Zone 9</i>
Camfil	40%	40%	40%	40%	40%	40%	40%	40%	40%
Airguard	40%	40%	40%	40%	40%	40%	40%	40%	40%
AAF Flanders	40%	40%	40%	40%	40%	40%	40%	40%	40%
Filtration Group	40%	40%	40%	40%	40%	40%	40%	40%	40%
Other Manufacturers	40%	40%	40%	40%	40%	40%	40%	40%	40%

ALL zones will receive 40% off list price of most items from the above manufacturers. Inventory is housed in Richmond.

Other Fees	
<i>Charge Card Processing Fees:</i>	0 %