



CONTRACT RENEWAL LETTER

Date: July 01, 2026
Contract #: UCPJMU6437
Service: Duct & Exhaust Cleaning
Renewal Period: 9/25/2026 to 9/24/2027
Renewal #: 4 of 4 One-Yr
Issued By: James Madison University
 Aaron Largent, Buyer Senior Ph: 540-568-4160
 Fx: 540-568-7935

Contractor: Partners Too of Virginia, LTD., dba Stanley Steemer
 Attn: Jason Fender
 120 Bayne Ave., SW
 Salem, VA 24153 Ph: (540) 380-3662

Contract Administrator: Ryan Price, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Partners Too of Virginia, LTD., dba Stanley Steemer

By: 
 Jason Fender

Name (print)

Vice President 7/1/2026
 Title Date Signed

James Madison University

By: 
 Aaron Largent, CUPO, VCCO

Name (print)

Buyer Senior 7/1/2026
 Title Date Signed

Contract #: UCPJMU6437

Contractor: Partners Too of Virginia, LTD., dba Stanley Steemer

Renewal Period: 9/25/2026 – 9/24/2027

Commodity: Duct & Exhaust Cleaning

Pricing Schedule

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

PRICING SCHEDULE BY ZONE									
Regular Time Labor Rates (7:30 AM – 4:00 PM Monday – Friday)*									
Service	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
HVAC System Cleaning Crew 2-persons, includes supervisor, helper, tools, & equipment (1-2 HEPA vacuums, 1 HEPA air scrubber, 1 HEPA negative air machine, 1 viper system, and 1 air compressor)	\$175.00 per hour	\$150.00 per hour	\$150.00 per hour	\$175.00 per hour	\$175.00 per hour	\$175.00 per hour	\$150.00 per hour	\$150.00 per hour	\$150.00 per hour
Air Handling Unit & Coil Cleaning Crew 2 persons, includes supervisor, helper, tools, & equipment (1-2 HEPA vacuums, 1 HEPA air scrubber, 1 HEPA negative air machine, 1 viper system, 1 Cold Water Pressure Washer or Coil Cleaning Maching, 1 wet/dry vacuum, and 1 air compressor)	\$175.00 per hour	\$150.00 per hour	\$150.00 per hour	\$175.00 per hour	\$175.00 per hour	\$175.00 per hour	\$150.00 per hour	\$150.00 per hour	\$150.00 per hour
HVAC Inspector/Ventilation Auditor	\$115.00 per hour	\$100.00 per hour	\$100.00 per hour	\$115.00 per hour	\$115.00 per hour	\$115.00 per hour	\$100.00 per hour	\$100.00 per hour	\$100.00 per hour
Project Manager for Multiple Crews	\$95.00 per	\$80.00 per	\$80.00 per	\$95.00 per	\$95.00 per	\$95.00 per	\$80.00 per	\$80.00 per	\$80.00 per

	hour	hour	hour	hour	hour	hour	hour	hour	hour
Overtime/Emergency Labor Rates (Outside of Regular Time working hours)*									
HVAC System Cleaning Crew 2-persons, includes supervisor, helper, tools, & equipment (1-2 HEPA vacuums, 1 HEPA air scrubber, 1 HEPA negative air machine, 1 viper system, and 1 air compressor)	\$245.00 per hour	\$225.00 per hour	\$225.00 per hour	\$245.00 per hour	\$245.00 per hour	\$245.00 per hour	\$225.00 per hour	\$225.00 per hour	\$225.00 per hour
Air Handling Unit & Coil Cleaning Crew 2 persons, includes supervisor, helper, tools, & equipment (1-2 HEPA vacuums, 1 HEPA air scrubber, 1 HEPA negative air machine, 1 viper system, 1 Cold Water Pressure Washer or Coil Cleaning Maching, 1 wet/dry vacuum, and 1 air compressor)	\$245.00 per hour	\$225.00 per hour	\$225.00 per hour	\$245.00 per hour	\$245.00 per hour	\$245.00 per hour	\$225.00 per hour	\$225.00 per hour	\$225.00 per hour
HVAC Inspector/Ventilation Auditor	\$130.00 per hour	\$125.00 per hour	\$125.00 per hour	\$130.00 per hour	\$130.00 per hour	\$130.00 per hour	\$125.00 per hour	\$125.00 per hour	\$125.00 per hour
Project Manager for Multiple Crews	\$115.00 per hour	\$100.00 per hour	\$100.00 per hour	\$115.00 per hour	\$115.00 per hour	\$115.00 per hour	\$100.00 per hour	\$100.00 per hour	\$100.00 per hour
Equipment and Materials									
<i>Price/Unit</i>	10% discount on equipment and materials in all zones.								

Add additional rows – as needed – to list all rates and fees for labor and services. The categories listed on the chart above represent what the University considers a “typical” response crew for references purposes. Please note any differences to the typical crew based on your firm’s offering.

Other Fees		
Charge Card Processing Fees:	0	%