



CONTRACT RENEWAL LETTER

Date: May 26, 2026
Contract #: UCPJMU6375
Service: Environmental & Industrial Hygiene
Renewal Period: 6/30/2026 to 6/29/2027
Renewal #: 4 of 4 One-Yr
Issued By: James Madison University
Michael Morrison, Lead Contract Officer & Project
Manager Ph: 540-568-6181
Fx: 540-568-7935

Contractor: ECS Mid-Atlantic, LLC
Attn: Adam Meurer
1643 Merrimac Trail, Suite A
Williamsburg, VA 23185 Ph: 434.973.3232


Contract Administrator: Tim Shantz, Facilities Management


Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

ECS Mid-Atlantic, LLC
By: 
Adam Meurer

James Madison University
By: 
Michael Morrison, MS, VCCO, CUPO, CPPB

Name (print)

Vice President 5/27/2026

Title *Date Signed*

Name (print)

Lead Contract Officer & Project Manager 5/26/2026

Title *Date Signed*

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Renewal Period: 6/30/2026 - 6/29/2027
Commodity: Environmental & Industrial Hygiene

PRICING SCHEDULE:

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

LABOR & MISC.

PRICING SCHEDULE BY ZONE									
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)*									
<i>Certified Industrial Hygienist</i> Labor Rate \$/hour		\$165.00							
<i>Certified Hazardous Materials Manager</i> Labor Rate \$/hour		\$145.00							
<i>Project Manager</i> Labor Rate \$/hour		\$125.00							
<i>Radon Measurement Specialist</i> Labor Rate \$/hour		\$125.00							
<i>Asbestos/Lead Designer</i> Labor Rate \$/hour		\$115.00							
<i>Environmental Scientist</i> Labor Rate \$/hour		\$95.00							

<i>Industrial Hygienist</i>		\$95.00							
Labor Rate \$/hour									
<i>Asbestos/Lead Inspector</i>		\$105.00							
Labor Rate \$/hour									
<i>Project Monitor</i>		\$68.00							
Labor Rate \$/hour									
Overtime/Emergency Labor Rates (Outside of Regular Time working hours)*									

PRICING SCHEDULE BY ZONE

Analytical Services Rates										
Service	Response Time	<i>Zone 1</i>	<i>Zone 2</i>	<i>Zone 3</i>	<i>Zone 4</i>	<i>Zone 5</i>	<i>Zone 6</i>	<i>Zone 7</i>	<i>Zone 8</i>	<i>Zone 9</i>
Radon/sample			\$13.75							
Swab Cultures/sample (viable bacteria & fungi)			\$69.58							
Bulk Cultures/sample (viable bacteria & fungi)			\$69.58							
Air Culture/sample (bacteria & fungi)			\$56.38							
Air Culture/sample (chemicals) (TO-15)			\$253.00							
Spore Analysis/sample			\$20.35							

Fungal Swabs/sample			\$17.60							
Other Direct Read Instrumentation/sample			\$200.00							
PLM (bulk asbestos – standard TA)/sample			\$7.43							
PCM (air asbestos – standard TA)/sample			\$6.05							
TEM (air asbestos – 24 hour)			\$99.00							
Lead in Paint (bulk) Standard TA/sample			\$6.16							
XRF Lead Paint Detector/day			\$350.00							

Other Fees/Charges
Charge Card Processing Fee: 0.00%