



## CONTRACT RENEWAL LETTER

**Date:** April 15, 2025  
**Contract #:** UCPJMU6375  
**Service:** Environmental & Industrial Hygiene  
**Renewal Period:** 6/30/2025 to 6/29/2026  
**Renewal #:** 3 of 4 One-Yr  
**Issued By:** James Madison University  
Michael Morrison, Lead Contract Officer & Project  
Manager Ph: 540-568-6181  
Fx: 540-568-7935  
**Contractor:** ECS Mid-Atlantic, LLC  
Attn: Adam Meurer  
1643 Merrimac Trail, Suite A  
Williamsburg, VA 23185 Ph: 434.973.3232  
**Contract Administrator:** Tim Shantz, Facilities Management


### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.


### **ECS Mid-Atlantic, LLC**

**By:**   
Adam Meurer

*Name (print)*

Sr. Vice President 4/17/2025  
*Title Date Signed*

### **James Madison University**

**By:**   
Michael Morrison, MS, VCCO, CUPO, CPPB

*Name (print)*

Lead Contract Officer & Project Manager 4/15/2025  
*Title Date Signed*

**Contract #:** UCPJMU6375

**Contractor:** ECS Mid-Atlantic, LLC

**Renewal Period:** 6/30/2025 - 6/29/2026

**Commodity:** Environmental & Industrial Hygiene

**PRICING SCHEDULE:**

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

**LABOR & MISC.**

| PRICING SCHEDULE BY ZONE   |        |          |        |        |        |        |        |        |        |
|--|--------|----------|--------|--------|--------|--------|--------|--------|--------|
|  | Zone 1 | Zone 2   | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Zone 9 |
| Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)* |        |          |        |        |        |        |        |        |        |
| <i>Certified Industrial Hygienist</i>                              |        |          |        |        |        |        |        |        |        |
| Labor Rate \$/hour   |        | \$165.00 |        |        |        |        |        |        |        |
| <i>Certified Hazardous Materials Manager</i>                       |        |          |        |        |        |        |        |        |        |
| Labor Rate \$/hour   |        | \$145.00 |        |        |        |        |        |        |        |
| <i>Project Manager</i>   |        |          |        |        |        |        |        |        |        |
| Labor Rate \$/hour   |        | \$125.00 |        |        |        |        |        |        |        |
| <i>Radon Measurement Specialist</i>                                |        |          |        |        |        |        |        |        |        |
| Labor Rate \$/hour   |        | \$125.00 |        |        |        |        |        |        |        |
| <i>Asbestos/Lead Designer</i>                                      |        |          |        |        |        |        |        |        |        |
| Labor Rate \$/hour   |        | \$115.00 |        |        |        |        |        |        |        |
| <i>Environmental Scientist</i>                                     |        |          |        |        |        |        |        |        |        |
| Labor Rate \$/hour   |        | \$95.00  |        |        |        |        |        |        |        |

|  |  |          |  |  |  |  |  |  |  |
|--|--|----------|--|--|--|--|--|--|--|
| <i>Industrial Hygienist</i>  |  | \$95.00  |  |  |  |  |  |  |  |
| Labor Rate \$/hour   |  |          |  |  |  |  |  |  |  |
| <i>Asbestos/Lead Inspector</i>   |  | \$105.00 |  |  |  |  |  |  |  |
| Labor Rate \$/hour   |  |          |  |  |  |  |  |  |  |
| <i>Project Monitor</i>   |  | \$68.00  |  |  |  |  |  |  |  |
| Labor Rate \$/hour   |  |          |  |  |  |  |  |  |  |
| <b>Overtime/Emergency Labor Rates (Outside of Regular Time working hours)*</b> |  |          |  |  |  |  |  |  |  |
|  |  |          |  |  |  |  |  |  |  |

| <b>PRICING SCHEDULE BY ZONE</b>                   |                      |               |               |               |               |               |               |               |               |               |
|---|----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Analytical Services Rates</b>                  |                      |               |               |               |               |               |               |               |               |               |
| <b>Service</b>                                    | <b>Response Time</b> | <i>Zone 1</i> | <i>Zone 2</i> | <i>Zone 3</i> | <i>Zone 4</i> | <i>Zone 5</i> | <i>Zone 6</i> | <i>Zone 7</i> | <i>Zone 8</i> | <i>Zone 9</i> |
| Radon/sample                                      |                      |               | \$13.75       |               |               |               |               |               |               |               |
| Swab Cultures/sample<br>(viable bacteria & fungi) |                      |               | \$69.58       |               |               |               |               |               |               |               |
| Bulk Cultures/sample<br>(viable bacteria & fungi) |                      |               | \$69.58       |               |               |               |               |               |               |               |
| Air Culture/sample<br>(bacteria & fungi)          |                      |               | \$56.38       |               |               |               |               |               |               |               |
| Air Culture/sample<br>(chemicals) (TO-15)         |                      |               | \$253.00      |               |               |               |               |               |               |               |
| Spore Analysis/sample                             |                      |               | \$20.35       |               |               |               |               |               |               |               |

|   |  |  |          |  |  |  |  |  |  |  |
|---|--|--|----------|--|--|--|--|--|--|--|
| Fungal Swabs/sample                         |  |  | \$17.60  |  |  |  |  |  |  |  |
| Other Direct Read<br>Instrumentation/sample |  |  | \$200.00 |  |  |  |  |  |  |  |
| PLM (bulk asbestos –<br>standard TA)/sample |  |  | \$7.43   |  |  |  |  |  |  |  |
| PCM (air asbestos –<br>standard TA)/sample  |  |  | \$6.05   |  |  |  |  |  |  |  |
| TEM<br>(air asbestos – 24 hour)             |  |  | \$99.00  |  |  |  |  |  |  |  |
| Lead in Paint (bulk)<br>Standard TA/sample  |  |  | \$6.16   |  |  |  |  |  |  |  |
| XRF Lead Paint<br>Detector/day              |  |  | \$350.00 |  |  |  |  |  |  |  |

| Other Fees/Charges                |  |
|-----------------------------------|--|
| Charge Card Processing Fee: 0.00% |  |
|                                   |  |