



**CONTRACT RENEWAL LETTER**

**Date:** May 26, 2026  
**Contract #:** UCPJMU6374  
**Service:** Environmental & Industrial Hygiene  
**Renewal Period:** 6/30/2026 to 6/29/2027  
**Renewal #:** 4 of 4 One-Yr  
**Issued By:** James Madison University  
Michael Morrison, Lead Contract Officer & Project  
Manager  
Ph: 540-568-6181  
Fx: 540-568-7935

**Contractor:** Applied Environmental, Inc.  
205 Van Buren Street, Suite 220  
Herndon, VA 20170

**Contract Administrator:** Tim Shantz, Facilities Management

**Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 1.6% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**Applied Environmental, Inc.**  
**By:** \_\_\_\_\_  
William Brown  
\_\_\_\_\_  
Name (print)  
Vice President/CFO  
\_\_\_\_\_  
Title Date Signed

**James Madison University**  
**By:** Michael Morrison  
\_\_\_\_\_  
Michael Morrison, MS, VCCO, CUPO, CPPB  
\_\_\_\_\_  
Name (print)  
Lead Contract Officer & Project Manager 5/26/2026  
\_\_\_\_\_  
Title Date Signed





XRF Lead Paint Detector/day	n/a	\$259.84	\$259.84	\$259.84	\$259.84	\$259.84	\$259.84	\$259.84	\$259.84	\$259.84
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\* Please note that depending on the project, faster turn-around times for sample analysis may be needed, i.e. 4 hours, 6-8 hours, 1 – 4 days. Those prices will be different than the 5 day turn around (TAT) stated above. Some TATs may not be available due to location of a project and its proximity to the laboratory. Prices will be quoted in accordance with your requirements in our proposals.

\*\* Organic solvent profile includes 28 common volatile organic compounds (VOCs) found in indoor environments and total VOC as n-hexane calculation.

\*\*\* Non-viable direct microscopy.

<b>Other Fees/Charges</b>
Charge Card Processing Fee: 0.00%