



CONTRACT RENEWAL LETTER

Date: November 27, 2023
Contract #: UCPJMU6207
Service: Electric Vehicle Chargers
Renewal Period: 1/10/2024 to 1/9/2025
Renewal #: 2 of 4 One-Yr
Issued By: James Madison University
Krista McDaniel, Procurement Team Manager Ph: 540-568-3130
Fx: 540-568-7935

Contractor: OpConnect, Inc.
1020 SE 11th Ave.
Portland, OR 97214

Contract Administrator: Terri Wuenschel (CA), Procurement Buyer

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract pricing schedule is hereby replaced with the pricing schedule is attached to this renewal.

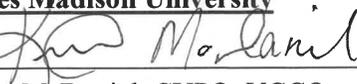
All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

OpConnect, Inc.
By: 

Andrew Lee

Name (print)

James Madison University
By: 

Krista McDaniel, CUPO, VCCO

Name (print)

Account Manager 11/28/2023

Title Date Signed

Procurement Team Manager 11/27/2023

Title Date Signed

Category 1: Electric Vehicle Supply Equipment (EVSE), Hardware, Software, and Ancillary Services

EVSE Product Options 1) Level 1 Hardware 2) Level 2 Hardware 3) DCFC Hardware 4) Level 1 and Level 2 Hardware, 5) Level 2 and DCFC Hardware

 6) Networked Software 7) Billing Services 8) Service Agreement 8) Other

MASTER PRICING SHEET										Tiered Bulk Discount % off Contract Price															
Vendor	EVSE Product*	If "Other" EVSE Product please list below	Manufacturer	Model Number	Description	Number of Ports	Electrical Specs - volts	Required Amps, or range	Connector Compatibility	If "Other" Connector please specify below	Corr: Retractable or Manual	Require Software Package	Contract Price	Expected Annual Service Per Port	Warranty Length (years)	1-5 Units	6-10 Units	11-20 Units	21-30 Units	31-50 Units	51-75 Units	76-100 Units	>100 Units	3rd Party Certification Company	
OpConnect	Level 2 Hardware	L2 EVSE	ClipperCreek	HCS-40-N-B	Single port, wall mount, 40 amp, Level 2 charger, Bluetooth connection, OpConnect app for access control and payment	1	208/240v	40	J1772	-	M/R Options	Yes	\$1,503.65	\$145.00	3	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	ETL, cETL, ENERGY STAR	
OpConnect	Level 2 Hardware	L2 EVSE	ClipperCreek	HCS-50-N-B	Single port, wall mount, 50 amp, Level 2 charger, Bluetooth connection, OpConnect app for access control and payment	1	208/240v	50	J1772	-	M/R Options	Yes	\$1,954.75	\$215.00	3	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	ETL, cETL, ENERGY STAR	
OpConnect	Level 2 Hardware	L2 EVSE	ClipperCreek	HCS-60-N-B	Single port, wall mount, 60 amp, Level 2 charger, Bluetooth connection, OpConnect app for access control and payment	1	208/240v	60	J1772	-	M/R Options	Yes	\$2,280.36	\$215.00	3	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	ETL, cETL, ENERGY STAR	
OpConnect	Level 2 Hardware	L2 EVSE	ClipperCreek	HCS-80-N-C	Single port, wall mount, 80 amp, Level 2 charger, cellular connection, OpConnect app for access control and payment	1	208/240v	80	J1772	-	M/R Options	Yes	\$2,682.72	\$215.00	3	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	ETL, cETL, ENERGY STAR	
OpConnect	Level 2 Hardware	L2 EVSE	ClipperCreek	CS-100-N-C	Single port, wall mount, 100 amp, Level 2 charger, cellular connection	1	208/240v	100	J1772	-	M/R Options	Yes	\$4,545.17	\$215.00	3	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	ETL, cETL, ENERGY STAR	
OpConnect	Level 2 Hardware	L2 EVSE	ClipperCreek	OC-00-024	OpConnect Pedestal, 4" high, single charger mounting	-	-	-	-	-	-	-	\$905.30	-	3	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Hardware	L2 Accessory	ClipperCreek	OC-00-030	Dual charger mounting kit for 4" high pedestal - required to mount two ports on a single pedestal	-	-	-	-	-	-	-	\$207.40	-	3	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Hardware	L2 Accessory	ClipperCreek	0300-00-000	HCS Wall-mounted cable management retractor (per port)	-	-	-	-	-	-	-	\$528.87	-	3	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Hardware	L2 Accessory	ClipperCreek	0300-00-027	HCS cable management system, single port HCS Chargers	-	-	-	-	-	-	-	\$1,090.92	-	3	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Hardware	L2 Accessory	ClipperCreek	0300-00-028	HCS cable management system, dual port HCS Chargers	-	-	-	-	-	-	-	\$1,548.24	-	3	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Hardware	L2 EVSE	BTC Power	L2W-30-240-16	Single Port wall-mount, BTC commercial charger, 30amps, credit card reader, 7" full color LCD	1	208/240v	30	J1772	-	M/R Options	Yes	\$3,583.87	\$235.00	2	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	UL, ETL, ENERGY STAR	
OpConnect	Level 2 Hardware	L2 EVSE	BTC Power	L2W-30-240-15	Dual Port wall-mount, BTC commercial charger, 30amps, credit card reader, 7" full color LCD	2	208/240v	30	J1772	-	M/R Options	Yes	\$4,367.84	\$396.00	2	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	UL, ETL, ENERGY STAR	
OpConnect	Level 2 Hardware	L2 EVSE	BTC Power	L2P-30-240-16	Single Port pedestal, BTC commercial charger, 30amps, credit card reader, 7" full color LCD	1	208/240v	30	J1772	-	M/R Options	Yes	\$3,859.71	\$235.00	2	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	UL, ETL, ENERGY STAR	
OpConnect	Level 2 Hardware	L2 EVSE	BTC Power	L2P-30-240-15	Dual Port pedestal, BTC commercial charger, 30amps, credit card reader, 7" full color LCD	2	208/240v	30	J1772	-	M/R Options	Yes	\$4,643.69	\$396.00	2	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	UL, ETL, ENERGY STAR	
OpConnect	Level 2 Hardware	L2 EVSE	BTC Power	L2W-40-240-16	Single Port wall-mount, BTC commercial charger, 40amps, credit card reader, 7" full color LCD	1	208/240v	40	J1772	-	M/R Options	Yes	\$4,314.96	\$235.00	2	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	UL, ETL, ENERGY STAR	
OpConnect	Level 2 Hardware	L2 EVSE	BTC Power	L2W-40-240-15	Dual Port wall-mount, BTC commercial charger, 40amps, credit card reader, 7" full color LCD	2	208/240v	40	J1772	-	M/R Options	Yes	\$4,815.83	\$396.00	2	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	UL, ETL, ENERGY STAR	
OpConnect	Level 2 Hardware	L2 EVSE	BTC Power	L2P-40-240-16	Single Port pedestal, BTC commercial charger, 40amps, credit card reader, 7" full color LCD	1	208/240v	40	J1772	-	M/R Options	Yes	\$3,865.94	\$235.00	2	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	UL, ETL, ENERGY STAR	
OpConnect	Level 2 Hardware	L2 EVSE	BTC Power	L2P-40-240-15	Dual Port pedestal, BTC commercial charger, 40amps, credit card reader, 7" full color LCD	2	208/240v	40	J1772	-	M/R Options	Yes	\$5,547.54	\$396.00	2	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	UL, ETL, ENERGY STAR	
OpConnect	Level 2 Hardware	L2 Accessory	BTC Power	EV-RETR-001	L2X charger single port cable management system	1	-	-	-	-	R	-	\$328.73	-	2	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Hardware	L2 Accessory	BTC Power	EV-RETR-002	L2X charger dual port cable management system	2	-	-	-	-	R	-	\$658.50	-	2	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Networked Software	L2 Activation	OpConnect	OP-ACTIVATION-L2	Equipment back office provisioning, configuration, activation of network services, HCS-40, 50, 60 chargers. One-time fee	1	-	-	-	-	-	-	\$51.85	-	-	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Networked Software	L2 Activation	OpConnect	OP-ACTIVATION-L2H	Equipment back office provisioning, configuration, activation of network services, HCS-80 and CS-100 series chargers one-time fee	1	-	-	-	-	-	-	\$77.78	-	-	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Networked Software	L2 Networking	OpConnect	OP-NOC1-L2	OpConnect EV Charger cloud network services, HCS-40 thru HCS-60-C cellular connection. Priced per port per year	1	-	-	-	-	-	-	\$150.37	-	-	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Networked Software	L2 Networking	OpConnect	OP-NOC1-L2	OpConnect EV Charger cloud network services, HCS-40 thru HCS-60-C cellular connection. Priced per port per year	1	-	-	-	-	-	-	\$222.96	-	-	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Networked Software	L2 Networking	OpConnect	OP-NOC1-L2H	OpConnect high-power L2 EV Charger cloud network services, HCS-80 and CS-100-C cellular connection. Priced per port per year	1	-	-	-	-	-	-	\$279.99	-	-	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Networked Software	L2 Networking	OpConnect	OP-NOC1-EVP1	OpConnect EV Charger cloud network services, L2X single port charger. Priced per year.	1	-	-	-	-	-	-	\$243.70	-	-	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Networked Software	L2 Networking	OpConnect	OP-NOC1-EVP2	OpConnect EV Charger cloud network services, L2X dual port charger. Priced per year.	2	-	-	-	-	-	-	\$410.65	-	-	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Warranty & Service	L2 Warranty	OpConnect	OP-WARR-HCS-01	Extended Warranty for HCS-40 - 1 year extension (parts only) for 4 years total limited warranty	1	-	-	-	-	-	-	\$155.55	-	-	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Warranty & Service	L2 Warranty	OpConnect	OP-WARR-HCS-02	Extended Warranty for HCS-40 - 2 years extension (parts only) for 5 years total limited warranty	1	-	-	-	-	-	-	\$300.73	-	-	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Warranty & Service	L2 Maintenance	OpConnect	OP-MAINT-02	Maintenance service agreement, HCS-40, 50, 60 chargers. Priced per port per year.	1	-	-	-	-	-	-	\$219.84	-	-	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Warranty & Service	L2 Maintenance	OpConnect	OP-MAINT-02H	Maintenance service agreement, HCS-80, CS-100 chargers. Priced per port per year.	1	-	-	-	-	-	-	\$259.25	-	-	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	Level 2 Warranty & Service	L2 Maintenance	OpConnect	OP-MSA-EVPL2	Maintenance service agreement, L2X chargers. Priced per port per year.	1	-	-	-	-	-	-	\$269.62	-	-	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	-	
OpConnect	OpConnect as a Service (OPaaS) (Level 2)	L2 Charging as a Service (Lease)	ClipperCreek	OPAAS-HCS40-S	Single port, pedestal or wall mount, 40 amp, Level 2 charger, cellular connection, OpConnect app for access control and payment. Includes activation, 5 years networking, and 5 years maintenance plan. Monthly price listed.	1	208/240v	40	J1772	-	M/R Options	Yes	\$93.33	\$1,080.00	5	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	ETL, cETL, ENERGY STAR
OpConnect	OpConnect as a Service (OPaaS) (Level 2)	L2 Charging as a Service (Lease)	ClipperCreek	OPAAS-HCS50-S	Single port, pedestal or wall mount, 50 amp, Level 2 charger, cellular connection, OpConnect app for access control and payment. Includes activation, 5 years networking, and 5 years maintenance plan. Monthly price listed.	1	208/240v	50	J1772	-	M/R Options	Yes	\$98.52	\$1,140.00	5	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	ETL, cETL, ENERGY STAR
OpConnect	OpConnect as a Service (OPaaS) (Level 2)	L2 Charging as a Service (Lease)	ClipperCreek	OPAAS-HCS60-S	Single port, pedestal or wall mount, 60 amp, Level 2 charger, cellular connection, OpConnect app for access control and payment. Includes activation, 5 years networking, and 5 years maintenance plan. Monthly price listed.	1	208/240v	60	J1772	-	M/R Options	Yes	\$103.70	\$1,200.00	5	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	ETL, cETL, ENERGY STAR
OpConnect	OpConnect as a Service (OPaaS) (Level 2)	L2 Charging as a Service (Lease)	ClipperCreek	OPAAS-HCS80-S	Single port, pedestal or wall mount, 80 amp, Level 2 charger, cellular connection, OpConnect app for access control and payment. Includes activation, 5 years networking, and 5 years maintenance plan. Monthly price listed.	1	208/240v	80	J1772	-	M/R Options	Yes	\$128.59	\$1,488.00	5	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	ETL, cETL, ENERGY STAR
OpConnect	OpConnect as a Service (OPaaS) (Level 2)	L2 Charging as a Service (Lease)	ClipperCreek	OPAAS-CS100-S	Single port, pedestal or wall mount, 100 amp, Level 2 charger, cellular connection, OpConnect app for access control and payment. Includes activation, 5 years networking, and 5 years maintenance plan. Monthly price listed.	1	208/240v	100	J1772	-	M/R Options	Yes	\$152.44	\$1,764.00	5	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	ETL, cETL, ENERGY STAR
OpConnect	OpConnect as a Service (OPaaS) (Level 2)	L2 Charging as a Service (Lease)	BTC Power	OPAAS-L2P30-S	Single Port pedestal or wall, BTC commercial charger, 30 amps, credit card reader, 7" full color LCD. Retractable cable management system included. Includes activation, 5 years networking, and 5 years maintenance plan. Monthly price listed.	1	208/240v	30	J1772	-	M/R Options	Yes	\$146.22	\$1,692.00	5	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	UL, ETL, ENERGY STAR
OpConnect	OpConnect as a Service (OPaaS) (Level 2)	L2 Charging as a Service (Lease)	BTC Power	OPAAS-L2P30-D-S	Dual Port pedestal or wall, BTC commercial charger, 30 amps, credit card reader, 7" full color LCD. Retractable cable management system included. Includes activation, 5 years networking, and 5 years maintenance plan. Monthly price listed.	2	208/240v	30	J1772	-	M/R Options	Yes	\$209.47	\$2,424.00	5	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	UL, ETL, ENERGY STAR
OpConnect	OpConnect as a Service (OPaaS) (Level 2)	L2 Charging as a Service (Lease)	BTC Power	OPAAS-L2P40-S	Single Port pedestal or wall, BTC commercial charger, 40 amps, credit card reader, 7" full color LCD. Retractable cable management system included. Includes activation, 5 years networking, and 5 years maintenance plan. Monthly price listed.	1	208/240v	40	J1772	-	M/R Options	Yes	\$160.74	\$1,860.00	5	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	UL, ETL, ENERGY STAR
OpConnect	OpConnect as a Service (OPaaS) (Level 2)	L2 Charging as a Service (Lease)	BTC Power	OPAAS-L2P40-D-S	Dual Port pedestal or wall, BTC commercial charger, 40 amps, credit card reader, 7" full color LCD. Retractable cable management system included. Includes activation, 5 years networking, and 5 years maintenance plan. Monthly price listed.	2	208/240v	40	J1772	-	M/R Options	Yes	\$228.14	\$2,640.00	5	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	UL, ETL, ENERGY STAR
OpConnect	Level 3 (DCFC) Hardware	L3 (DCFC) EVSE	ABB	6A GC081364	Terra DC Wallbox - 24 kW Wallmounted DC Fast Charger rated up to 920 VDC with 20 foot CCS-1 Cable, RFID Reader, LCD Display, 4G cellular modem, 2 year warranty	1	480V	50	CCS-1	-	M/R Options	Yes	\$12,755.10	\$360.00	2	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	CE, CB, MID, UL, ENERGY STAR	
OpConnect	Level 3 (DCFC) Hardware	L3 (DCFC) EVSE	ABB	6A GC084934	Terra 54 HV C - 50 kW DC Fast Charger rated up to 920 VDC with 20 foot CCS-1 Cable, RFID Reader, LCD Display, 4G cellular modem, 2 year warranty	1	480V	104	CCS-1	-	M/R Options	Yes	\$32,458.10	\$360.00	2	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	UL, CSA, NEC, IEC	
OpConnect	Level 3 (DCFC) Hardware	L3 (DCFC) EVSE	ABB	6A GC071648	Terra 54 HV C - 50 kW DC Fast Charger rated up to 500 VDC with 20 foot CCS-1 Cable, and 20ft Chademo Cable, RFID Reader, LCD Display, 4G cellular modem, 2 year warranty	1	480V	104	CCS-1	CHAdemo	M/R Options	Yes	\$31,244.81	\$360.00	2	0.0%	1.0%	2.0%	3.0%	4.5%	6.0%	7.5%	9.0%	UL, CSA, NEC, IEC	
OpConnect	Level 3 (DCFC) Hardware	L3 (DCFC) EVSE	ABB	6A GC082796	Terra 124 CC - 120 kW DC Fast Charger rated up to 920 VDC with two x 20 foot 200 amp CCS-1 Cables with Dynamic DC power sharing can charge 2 cars simultaneously up to 60 kW each, RFID Reader, 7" LCD Display, cellular modem, 2 year warranty - (Field upgradeable with additional power modules will require																				

