



CONTRACT RENEWAL LETTER

Date: October 07, 2024
Contract #: UCPJMU6170
Service: Madison, the JMU Magazine
Renewal Period: 1/25/2025 to 1/24/2026
Renewal #: 3 of 4 One-Yr
Issued By: James Madison University
Adriana Mariscal, Buyer Senior
Ph: 540-568-7523
Fx: 540-568-7935

Contractor: Progress Printing Plus
Attn: Matt Thornton
2677 Waterlick Road
Lynchburg, VA 24502
Ph: 434.832.7505

Contract Administrator: Bill Thompson, University Communications

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Progress Printing Plus

By: Matt Thornton
Matt Thornton

Name (print)

Account Executive 10/8/2024
Title Date Signed

James Madison University

By: Adriana Mariscal
Adriana Mariscal

Name (print)

Buyer Senior 10/07/2024
Title Date Signed

Contract #: UCPJMU6170
Contractor: Progress Printing Plus
Renewal Period: 1/25/2025 – 1/24/2026
Commodity: Madison, the JMU Magazine

1. Contractor's Pricing:

Author Alterations (AA's): n/c
 Layout Alterations: n/c

Color:

Color Corrections: \$80/hour
 Epson Q7: \$10/per page

Proofs:

Online or soft proofs: n/c (once files are initially uploaded and after changed pages are uploaded)
 Hard proof – Indigo: n/c (on changed pages)
 Hard proof – Epson/Epson Q7: \$10/per page
 Hard proof – Xerox proof: n/c

Flipbooks:

Basic Flipbooks with no add-ons: n/c (available once magazine proofs are approved for each issue)
 Enhancement Flipbooks: \$100/set-up, \$2/per link with JMU supplied spreadsheet of links to be imbedded

Misc:

- Create interactive printing through augmented reality pages: \$40/per page (base cost hosting fee through "Layar")
- Paper storage and handling: \$2/ per 100 lbs.

Mailing:

Mail File Prep: \$85/set-up, plus \$2.75/M names (min \$150)
 \$50 per additional mail version or file
 Ink-jet, sort and mail: \$12/M (Postage not included)
 NCOA: \$2.85/M (min \$75) *(if required)*
 Co-Mailing Fee: actual costs from co-mailing company
 Postage: actual cost from USPS

Madison Magazine Cost Breakdown

100,000 Copies
 64 Pages,
 Bindery: Perfect Bound
 Size: Individual size: 8.5" x 10.5"
 Cover paper: 100lb matte text, #2 grade, FSC Certified
 Text paper: 50lb matte text, #3 grade, FSC Certified
 Process mail files and ink-jet address 90,000 copies (approximately)
 10,000 Copies deliver to Harrisonburg, VA (approximately)

Description	Quantity	Base Total	Add'l 1,000's	Less 1,000's
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64 pages, cover, gatefold	100,000	\$50,000	\$478.00	\$348.00
Upcharge for adding 8 pages	100,000	\$5,530.00	\$49.70	\$38.49
Upcharge for adding 16 pages	100,000	\$9,626.00	\$86.64	\$67.38
Upcharge for adding 32 pages	100,000	\$17,216.00	\$154.95	\$120.51

2. Contractor's first printing and distribution of *Madison*, the JMU Magazine will be the Spring/Summer 2022 edition.
3. Contractor shall not charge the Purchasing Agency charge card processing fees greater than 2.5%.
4. The current paper costs at the time of each publication shall be included on the invoice and contractor shall provide a copy of the manufacturer invoice.
5. Contractor shall utilize the least expensive and quickest delivery courier services.
6. Contractor has disclosed all potential fees. Additional charges will not be accepted.