



CONTRACT RENEWAL LETTER

Date: September 23, 2025
Contract #: UCPJMU6164
Service: Snow Removal Services
Renewal Period: 10/26/2025 to 10/25/2026
Renewal #: 4 of 4 One-Yr
Issued By: James Madison University
Aaron Largent, Buyer Senior

Ph: 540-568-4160
Fx: 540-568-7935

Contractor: Partners Excavating
Attn: Seth Berkey
PO Box 2098
Harrisonburg, VA 22801

Ph: (540) 433-1475

Contract Administrator: Frankie Lucas, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract pricing schedule is hereby replaced with the pricing schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Partners Excavating

By: 
Seth Berkey

James Madison University

By: 
Aaron Largent, VCCO, CUPO

Name (print) _____
President _____
Title _____
Date Signed 9/25/25

Name (print) _____
Buyer Senior _____
Title _____
Date Signed 9/23/2025



Renewal #4

Contract #: UCPJMU6164
Contractor: Partners Excavating
Renewal Period: 10/26/2025 to 10/25/2026
Commodity: Snow Removal Services

Pricing Schedule

Description	Anticipated Qty Needed	Unit Price of Equipment w/ Operator
Snow Removal Rate	-	\$68.05 / hour
Shoveling Rate	-	\$68.05 / hour
Full Size 4-Wheel Drive Backhoe	4	\$170.13 / unit
Full Size Wheel Loaders (4 Wheel Drive w/ large buckets)	2	\$187.15 / unit
Tandem Wheel Dump Trucks	3	\$170.13 / unit
Dump Truck (haul away snow)	3	\$130.44 / unit
Track Skid Steer w/ Front End Blade	3	\$158.80 / unit

Per Mobilization Fee: \$920.66

1. Hourly rates in the pricing schedule able are reflected per piece of equipment including the cost of equipment operator.
2. Pricing is set and no additional costs will be billed to the University except that which is specified above.
3. Partners cannot guarantee shoveling availability, but may provide shoveling to the best of their ability as requested. Partners may be able to provide up to 10 individuals to assist with shoveling.
4. Invoicing shall be broken down based on hours per lot (location) and equipment utilized (see Attachment E of initial contract).
5. Any change in the scope described herein shall be mutually agreed upon by the University and Contractor with all changes first being authorized through a contract modification issued by the Purchasing Agency.