



**CONTRACT MODIFICATION**

**Date:** June 11, 2026  
**Contract #:** UCPJMU6162  
**Service:** Athletic Equipment, Apparel, & Related Services  
**Modification #:** Five  
**Issued By:** James Madison University Ph: 540-568-3002  
 Dylan Morris, Buyer Senior Fx: 540-568-7935  
**Contractor:** Wellness Solutions, Inc.  
 Attn: Timothy Hipp  
 6614 James Madison Hwy  
 Haymarket, VA 20169  
**Contract Administrator:** Jessie Purcell, University Recreation Center

**Description of Modification Notice:**

The following products and associated discount are added to the contract.

Manufacturer	Products	Discount
Element	All items	3% off list price
Ethos	All items	3% off list price
Vortex	All items	3% off list price
Eros	All items	3% off list price

Except as provided herein, all terms and conditions of Contract Number UCPJMU6162 as herefore changed, remain unchanged and in full force and effect.

**Wellness Solutions, Inc.**

**By:** \_\_\_\_\_  
 Timothy Hipp  
 \_\_\_\_\_  
*Name (print)*  
 President  
 \_\_\_\_\_  
*Title* *06/15/26*  
 \_\_\_\_\_  
*Date Signed*

**James Madison University**

**By:** *Dp Morris*  
 \_\_\_\_\_  
 Dylan Morris, CUPO  
 \_\_\_\_\_  
*Name (print)*  
 Buyer Senior  
 \_\_\_\_\_  
*Title* 6/11/2026  
 \_\_\_\_\_  
*Date Signed*

**Contract #:** UCPJMU6162

**Contractor:** Wellness Solutions, Inc.

**Modification:** Five

**Commodity:** Athletic Equipment, Apparel, & Related Services

1. Contractor's pricing schedule is as follows:

<b>Manufacturer</b>	<b>Products</b>	<b>Discount</b>
<b>Woodway</b>	All Fitness/Sport Treadmill	5% off list price
	Curve/EcoMillMotorlessTreadmill	5% off list price
<b>Keiser</b>	All Strength Equipment	12% off list price
	M Series Spin Bike/Elliptical	14% off list price
<b>FreeMotion</b>	FM Selectorized Equipment	20% off list price
	FM Cardio Equipment	30% off list price
<b>Troy/USA Sports</b>	Weight Plates	20% off list price
	Accessories	15% off list price
<b>Perform Better/Power Systems</b>	All units in catalog	12-15% off list price
<b>Dynamic Fitness</b>	All items	25% off list price
<b>PowerPlate</b>	Main items	15% off list price
	Accessories	10% off list price
<b>True</b>	Cardio	20% off list price
	Selectorized Strength	15% off list price
<b>TRX</b>	All items excluding outdoor units	15% off list price
<b>Concept 2</b>	All items	12% off list price
<b>TKO</b>	All items	20% off list price
<b>Lifecore Fitness</b>	All items	12% off list price
<b>HCI Fitness</b>	All items	10% off list price

<b>WSI Sports Flooring</b>	Rolled/Tile Rubber Sheet Vinyl Turf	10% off list price/10% off list price 10% off list price
<b>Hoist</b>	All items	20% off list price
<b>Rogers</b>	All items	10% off list price
<b>LiveO2</b>	All items	10% off list price
<b>Golden Designs</b>	All items	18% off list price
<b>Normatec – Hyperice</b>	All Items	15% off list price
<b>Service</b>	Preventative Maintenance Parts Training/Strength & Conditioning System  Labor rate: \$96.81 per hour	10% off hourly rate of service 10% off parts **2 hour minimum charge for all service visits (PM only)  **no charge for travel – factored in to 2 hour block
<b>American Barbell</b>	All items	10% off list price
<b>Oxy Health</b>	Oxy Health Hyperbaric Chamber – Fortius420 (F420)  Oxy Health Hyperbaric Chamber – Vitaeris 320 (6789)	5% off list price
<b>ReGen</b>	ReGen Pod Q8	5% off list price
<b>Element</b>	All items	3% off list price
<b>Ethos</b>	All items	3% off list price
<b>Vortex</b>	All items	3% off list price
<b>Eros</b>	All items	3% off list price

\*An additional 3% discount shall be applied to all James Madison University orders.