



## CONTRACT RENEWAL LETTER

**Date:** August 30, 2024  
**Contract #:** UCPJMU6160  
**Service:** Athletic Equipment, Apparel, & Related Services  
**Renewal Period:** 11/1/2024 to 10/31/2025  
**Renewal #:** 3 of 4 One-Yr  
**Issued By:** James Madison University  
Dylan Morris, Buyer Senior

Ph: 540-568-3002

Fx: 540-568-7935

**Contractor:** Schutt Sports, LLC  
9400 Bradford Road  
Plainfield, IN 46168

**Contract Administrator:** Hillary Stafford, Athletics

### **Description of Renewal Notice:**

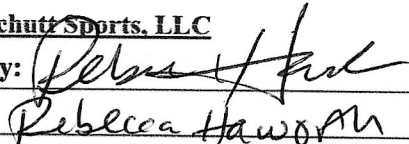
In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract pricing schedule is hereby replaced with the pricing schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**Schutt Sports, LLC**

**By:**



Rebecca Haworth

Name (print)

Bid Manager

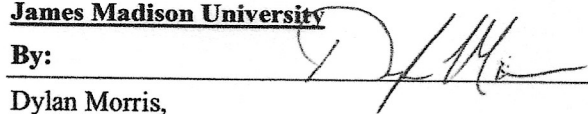
Title

9/16/24

Date Signed

**James Madison University**

**By:**



Dylan Morris,

Name (print)

Buyer Senior

Title

8/30/2024

Date Signed



Renewal #3

**Contract #:** UCPJMU6160

**Contractor:** Schutt Sports, LLC

**Renewal Period:** 11/1/2024 - 10/31/2025

**Commodity:** Athletic Equipment, Apparel, & Related Services

1. Contractor's pricing schedule is as follows:

- a. Entire Catalog: 35% off - Including *new parts and materials for reconditioned equipment*
- b. Reconditioning Services
  - i. See Attachment A for the 2023 – 2024 Football Equipment Recondition Pricing

2. Contractor's proposal submitted in response to RFP #JGM-1124 is hereby amended as follows:

- a. Contractor shall pass on exact freight charges to the Purchasing Agency as applicable.
- b. Contractor shall waive all restocking and shipping fees for returns/exchanges.
- c. At the request of the Purchasing Agency, the Contractor shall provide samples at no additional cost.

3. All deliveries shall be made to the Purchasing Agency FOB Destination.

4. The Purchasing Agency will issue a purchase order for goods and services based upon an approved quote provided by Contractor. The Purchasing Agency will not be required to sign and return proposals/quotes.

5. The Contractor has disclosed all potential fees. Additional charges will not be accepted.

**certar** 2023-2024 Football Equipment Reconditioning NFL-NCAA **schutt**  
Helmets / Faceguards **VICIS**

<b>Football Helmet Recon</b>	<b>11/01/23 to 11/01/24</b>
Buff & Polish All Impregnated Helmets (excluding VICIS) - helmets previously painted must be painted	
Cleaning, Sanitizing and Recertification of All Good Helmets	
Faceguards Removed, Inspected, Cleaned & Sanitized & Good Faceguards Reinstalled	
NOCSAE / NAERA & Insurance Surcharges	
Cleaning & Sanitizing of Chin Straps	
Helmet Age Inventory Report	
<b>Does not include</b> replacement of rejected faceguards, quarter turn or quick release hardware	
<b>Does not include</b> replacement of rejected parts	
<b>Does not include</b> replacement of missing Jaw Pads, Internal Parts, Faceguards or Chinstraps	

Reconditioning (by model)			
Helmet Style		Description	Price
Schutt/Riddell	Varsity/Youth	Molded	\$75.00
F7 UR1/UR2/UR1 2.0	Varsity	Molded	\$95.00
VICIS Zero2	Varsity/Youth	No Paint/Clean Shell Only	\$95.00
VICIS Zero2 Trench	Varsity	No Paint/Clean Shell Only	\$105.00
VICIS Zero2*	Varsity/Youth	Painted - New Shell - add paint cost	\$115.00
VICIS Zero2 Trench*	Varsity	Painted - New Shell - add paint cost	\$135.00

\*VICIS helmets requiring paint get a new shell, also new Trench on Trench model

\*All replacements for rejected and missing parts billed at NCAA discount price

Rejects

\*Rejected helmets subject to a \$10 minimum charge

Trophy (rejects) plus cost of paint if required \$24.99

Helmet Paint/Finish Options

Style	Description	Price
Color Change		\$5.00
Pro Gloss/Matte		\$16.50
Kandy or Pearl		\$34.50
Satin/Anodized/Lightning	Excludes Lightning Silver	\$48.00
Aqua Tech	Added to cost of paint	\$53.00
Chrome Silver/Lightning Silver	Schutt Helmets Only	\$119.50
Chrome Painted Colors	Schutt Helmets Only	\$160.00
VICIS Chrome - Zero2	All Colors	\$250.00
VICIS Chrome - Zero2 Trench	All Colors	\$375.00
Special Paint Design	Feathered Wrap/Wedge	\$34.99
Special Paint Design	Masked-Michigan Wing, Rams Horn	\$45.00
Painted on Stripes	Paint and Mask Fee per Stripe	\$20.00

Faceguard Reconditioning

Style	Description	Price
Re-Dip/Recertify - Partial	Only rejected guards with 6 points of metal showing redip/recertify	\$19.50
Re-Dip/Recertify - Full	All guards on the contract redip/recertify	\$14.50

\*Upcharge for painted and specialty color guards - standard recoat costs plus upgrade costs - see pricelist

Extras - Helmets

Style	Description	Price
Player Tracking	per helmet	\$7.50
Decals installed (Stripes)	plus cost of decals	\$2.50
Decals installed (STD Pair)	plus cost of decals	\$5.00
Decals installed (oversize)	plus cost of decals	\$15.00
New Helmet Paint only	Handling Fee + plus cost of paint	\$24.99

Pro Gear Shoulder Pad Recon

Description	Price
Full Elite Recon * Riddell, Douglas, Pro Gear Only cushions and full sanitization rusted Replace bad buckles Replace/repair bad grommets and belts as needed	Remove Replace all Replace bad rivets \$75.00
Velcro Removal	\$25.00
Full Cushion Replacement	\$250.00
Torn out cup/cap cushion repair	\$25.00

\* Upcharge on all special requests - consult sales rep for quote

Shipping & Handling

Minimum Handling Charge per Order = \$50.00

Flat Shipping Rate \$10.00 per helmet

\*\*\*Price subject to change without notice\*\*\*

Important Reminders

- \* Paint code must be selected in contract drop down. (not in special instructions)
- \* Chinstraps are cleaned/sanitized and returned. Chinstraps are not inspected/rejected.
- \* Player Tracking must be selected in the contract if any helmets on order are tracked.
- \* Storage of finished contracts in excess of 30 days is subject to warehousing fee.