



March 08, 2021

ADDENDUM NO.: Three

TO ALL OFFERORS:

REFERENCE: Request for Proposal No: **RFP# CMJ-1076**
Dated: February 16, 2021
Commodity: Digital Signage System
RFP Closing On: **March 16, 2021 at 2:00pm**

Please note the clarifications and/or changes made on this proposal program:

- 1. Question: How are you using wayfinding now? Is it all interactive mapping, or static signs?**
Answer: Wayfinding is interactive and used in several touch screen building directories at multiple entrances to a facility. It has also been used to plan a walking admissions tour of campus at an interactive kiosk in the admissions office.
- 2. Question: Do you currently have web based software (online/website) for interactive wayfinding, or did Four Winds provide a custom software that is not web based?**
Answer: Wayfinding is a feature supported in Four Winds in their web and desktop clients. Offerors may provide availability and pricing for such services in Section IV.B. Services and Section X. Pricing Schedule.
- 3. Question: If not web based, please provide exact details of your interactive wayfinding requirements (more details about the type of maps, how many maps, what is shown on the maps, route directions requirements, type of interactivity needs, etc.)**
Answer: Currently, building floor plans are used for directories with up to 5 different perspectives for "you are here". The floor plans show room name/numbers associated with staff/dept listings and room listings.
- 4. Question: Would you like the new signage vendor to transfer all of the FWI content and rebuild the layouts? (We've done this for a number of clients who converted over to REACH.)**
Answer: This is a possibility, or we may consider a portion of the content and layout to be transferred. Offerors may provide availability and pricing for such services in Section IV.B. Services and Section X. Pricing Schedule.

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5. **Question: Are touch or interactive screens part of the ~200 screens on campus? If so, how many are touch screens? Do the touch screens have wayfinding on them?**

Answer: Yes, we have approximately 25 touch screens and some of them are used for wayfinding.

6. **Question: Page 1 - are any of the integrations in scope? Or are you just looking to make sure vendors can provide the integrations when needed?**

Answer: Integration with EMS Class and Event Management System is desired. Available integrations as mentioned in, but not limited to, Section II Background should be listed as applicable in Section IV.D.3. and priced in detail in Section X Pricing Schedule.

7. **Question: Can you provide the specs of existing player hardware? We know they are Windows 10, but we need to know the OS details (Windows IoT, etc) and the hardware specs like processor and ram, etc.**

Answer: Players run on varied hardware configurations. Processor: dual core 2.1Ghz - quad core 3.4Ghz; Memory: 4GB – 16GB; Storage: 500GB – 2TB; Windows 10 LTSC 2015 – 2019. Sixteen players are iPad Air 1st gen, 16GB, running iOS 12 and used as meeting room signs. HDMI/DP is the preferred video port.

8. **Question: When will vendors be allowed to provide a demonstration?**

Answer: See section V.A.4. Oral Presentation.

9. **Question: Has JMU had demos from any other vendors responding?**

Answer: No, we have not reached that portion of the RFP process at this time.

10. **Question: Is there a standard form for pricing vendors should be using?**

Answer: No, see Section X Pricing Schedule.

11. **Is there a standard response form for answering the questions and describe features outlined in section IV statement of needs?**

See Section V Proposal Preparation, specifically #3. The RFP document is provided as a Word document to be used as an editable template for response.

Signify receipt of this addendum by initialing “*Addendum #3*_____” on the signature page of your proposal.

Sincerely,



Colleen Johnson
Buyer Specialist
Phone: 540-568-3137