



## CONTRACT RENEWAL LETTER

**Date:** June 17, 2025  
**Contract #:** UCPJMU6096  
**Service:** Intrusion Equipment & Installation Services  
**Renewal Period:** 7/28/2025 to 7/27/2026  
**Renewal #:** 4 of 4 One-Yr  
**Issued By:** James Madison University  
Michael Morrison, Lead Contract Officer & Project  
Manager Ph: 540-568-6181  
Fx: 540-568-7935  
**Contractor:** Pavion Corp.  
Attn: David Wrigley  
7272 Jackson Avenue  
Mechanicsville, VA 23111 Ph: 703-633-1426  
**Contract Administrator:** Brian Clements, Facilities Management

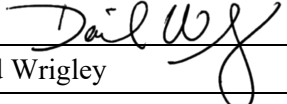
### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 1.8% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.


Return one executed renewal notice to my attention within ten days.

### **Pavion Corp.**

**By:**   
\_\_\_\_\_  
David Wrigley  
\_\_\_\_\_  
*Name (print)*

Vice President 6/18/2025  
\_\_\_\_\_  
*Title Date Signed*

### **James Madison University**

**By:**   
\_\_\_\_\_  
Michael Morrison, MS, VCCO, CUPO, CPPB  
\_\_\_\_\_  
*Name (print)*

Lead Contract Officer & Project Manager 6/17/2025  
\_\_\_\_\_  
*Title Date Signed*



**Contract #:** UCPJMU6096

**Contractor:** Pavion Corp. fka Corbett Technology Solutions, Inc. (CTSI)

**Renewal Period:** 7/28/2025 - 7/27/2026

**Commodity:** Intrusion Equipment & Installation Services

**PRICING SCHEDULE:**

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

**LABOR & MISC.**

**Renewal #4**

	<b>Pricing Schedule by Zone</b>								
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
	<b>Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)*</b>								
Project Supervisor									
Labor Rate \$/hour	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10
Technician									
Labor Rate \$/hour	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10
Helper									
Labor Rate \$/hour	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72
Project Estimator									
Labor Rate \$/hour	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10
	<b>Overtime/Emergency Labor Rates (Outside of Regular Time working hours)*</b>								
Project Supervisor									
Labor Rate \$/hour	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65
Technician									
Labor Rate \$/hour	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65
Helper									
Labor Rate \$/hour	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08
Project Estimator									
Labor Rate \$/hour	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65
	<b>Parts and Material Discount (% off MSRP)</b>								
Parts/Materials percent off MSRP	25%	25%	25%	25%	25%	25%	25%	25%	25%

\*Axis products will be at 5% discount on all products in all zones.

<b>Other Fees</b>
Credit Card Fees: N/A