



CONTRACT RENEWAL LETTER

Date: June 17, 2025
Contract #: UCPJMU6096
Service: Intrusion Equipment & Installation Services
Renewal Period: 7/28/2025 to 7/27/2026
Renewal #: 4 of 4 One-Yr
Issued By: James Madison University
Michael Morrison, Lead Contract Officer & Project
Manager Ph: 540-568-6181
Fx: 540-568-7935

Contractor: Pavion Corp.
Attn: David Wrigley
7272 Jackson Avenue
Mechanicsville, VA 23111 Ph: 703-633-1426

Contract Administrator: Brian Clements, Facilities Management

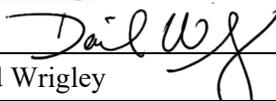
Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 1.8% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Pavion Corp.

By: 

David Wrigley

Name (print)

Vice President 6/18/2025

Title Date Signed

James Madison University

By: 

Michael Morrison, MS, VCCO, CUPO, CPPB

Name (print)

Lead Contract Officer & Project Manager 6/17/2025

Title Date Signed



Contract #: UCPJMU6096

Contractor: Pavion Corp. fka Corbett Technology Solutions, Inc. (CTSI)

Renewal Period: 7/28/2025 - 7/27/2026

Commodity: Intrusion Equipment & Installation Services

PRICING SCHEDULE:

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

LABOR & MISC.

Renewal #4

	Pricing Schedule by Zone								
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
	Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)*								
Project Supervisor Labor Rate \$/hour	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10
Technician Labor Rate \$/hour	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10
Helper Labor Rate \$/hour	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72
Project Estimator Labor Rate \$/hour	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10
	Overtime/Emergency Labor Rates (Outside of Regular Time working hours)*								
Project Supervisor Labor Rate \$/hour	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65
Technician Labor Rate \$/hour	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65
Helper Labor Rate \$/hour	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08
Project Estimator Labor Rate \$/hour	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65
	Parts and Material Discount (% off MSRP)								
Parts/Materials percent off MSRP	25%	25%	25%	25%	25%	25%	25%	25%	25%

*Axis products will be at 5% discount on all products in all zones.

Other Fees
Credit Card Fees: N/A