





**Contract #:** UCPJMU6095  
**Contractor:** Axis Global Enterprises  
**Renewal Period:** 7/28/2025 - 7/27/2026  
**Commodity:** Intrusion Equipment & Installation Services

**PRICING SCHEDULE:**

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

**LABOR & MISC.**

	Pricing Schedule by Zone								
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
	<b>Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)*</b>								
Project Supervisor Labor Rate \$/hour	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00	\$120.00	\$120.00
Technician Labor Rate \$/hour	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00	\$100.00	\$100.00
Helper Labor Rate \$/hour	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$90.00	\$90.00
Project Estimator Labor Rate \$/hour	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00	\$120.00	\$120.00
	<b>Overtime/Emergency Labor Rates (Outside of Regular Time working hours)*</b>								
Project Supervisor Labor Rate \$/hour	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$140.00	\$140.00
Technician Labor Rate \$/hour	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00	\$120.00	\$120.00
Helper Labor Rate \$/hour	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00	\$110.00	\$110.00
Project Estimator Labor Rate \$/hour	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$140.00	\$140.00
	<b>Parts and Material Discount (% off MSRP)</b>								
Parts/Materials percent off MSRP	15%	20%	20%	15%	20%	18%	15%	15%	15%

\*Box Sales will have an additional 10% discount applied and be drop shipped from manufacturer.

Other Fees	
Credit Card Fees	N/A