



CONTRACT RENEWAL LETTER

Date: May 22, 2025
Contract #: UCPJMU6094
Service: Video Surveillance Installation Services & Equipment
Renewal Period: 7/28/2025 to 7/27/2026
Renewal #: 4 of 4 One-Yr
Issued By: James Madison University
Michael Morrison, Lead Contract Officer & Project Manager
Ph: 540-568-6181
Fx: 540-568-7935

Contractor: Security 101 Holdings, LLC
Attn: Demus Oxford
1450 Centrepark Boulevard
West Palm Beach, FL 33401
Ph: 804-977-1768 x101

Contract Administrator: Brian Clements, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Security 101 Holdings, LLC

By: 
Demus Oxford

Name (print)

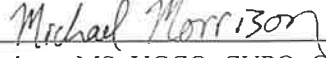
General Manager

Title

5/22/2025

Date Signed

James Madison University

By: 
Michael Morrison, MS, VCCO, CUPO, CPPB

Name (print)

Lead Contract Officer & Project Manager

Title

5/22/2025

Date Signed

	Pricing Schedule by Zone								
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
	Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)*								
Project Supervisor Labor Rate \$/hour	\$130.00	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00
Technician Labor Rate \$/hour	\$125.00	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00
Helper Labor Rate \$/hour	\$95.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Project Estimator Labor Rate \$/hour	\$125.00	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00
	Overtime/Emergency Labor Rates (Outside of Regular Time working hours)*								
Project Supervisor Labor Rate \$/hour	\$195.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
Technician Labor Rate \$/hour	\$187.50	\$157.50	\$157.50	\$157.50	\$157.50	\$157.50	\$157.50	\$157.50	\$157.50
Helper Labor Rate \$/hour	\$142.50	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
Project Estimator Labor Rate \$/hour	\$187.50	\$172.50	\$172.50	\$172.50	\$172.50	\$172.50	\$172.50	\$172.50	\$172.50
	Parts and Material Discount (% off MSRP)								
Parts/Materials percent off MSRP	25%	25%	25%	25%	25%	25%	25%	25%	25%
Other Fees									
Credit Card Fees	N/A								