



CONTRACT RENEWAL LETTER

Date: July 02, 2024
Contract #: UCPJMU6094
Service: Video Surveillance Installation Services & Equipment
Renewal Period: 7/28/2024 to 7/27/2025
Renewal #: 3 of 4 One-Yr
Issued By: James Madison University
Michael Morrison, Buyer Senior Ph: 540-568-6181
Fx: 540-568-7935

Contractor: Security 101 Holdings, LLC
Attn: Demus Oxford
1450 Centrepark Boulevard
West Palm Beach, FL 33401 Ph: 804-977-1768 x101

Contract Administrator: Brian Clements, Facilities Management

Description of Renewal Notice:


In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

RVA Security Integrators, merged and consolidated with Security 101 Holdings, LLC, as such contract #UCPJMU6094, entered into on July 19, 2021, shall continue in full force and effect between Security 101 Holdings, LLC and James Madison University for the duration of its contractual terms.

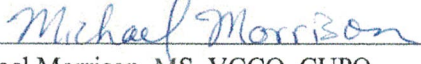
All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Security 101 Holdings, LLC

By: 
Demus Oxford
Name (print)
General Manager 7/3/2024
Title Date Signed

James Madison University

By: 
Michael Morrison, MS, VCCO, CUPO
Name (print)
Buyer Senior 7/2/2024
Title Date Signed



Contract #: UCPJMU6094

Contractor: Security 101 Holdings, LLC (fka RVA Security Integrators)

Renewal Period: 7/28/2024 - 7/27/2025

Commodity: Video Surveillance Installation Services & Equipment

PRICING SCHEDULE:

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

LABOR & MISC.

| | Pricing Schedule by Zone | | | | | | | | |
|-------------------------------------------------------------------------|--------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Zone 9 |
| Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)* | | | | | | | | | |
| Project Supervisor Labor Rate \$/hour | \$130.00 | \$110.00 | \$110.00 | \$110.00 | \$110.00 | \$110.00 | \$110.00 | \$110.00 | \$110.00 |
| Technician Labor Rate \$/hour | \$125.00 | \$105.00 | \$105.00 | \$105.00 | \$105.00 | \$105.00 | \$105.00 | \$105.00 | \$105.00 |
| Helper Labor Rate \$/hour | \$95.00 | \$90.00 | \$90.00 | \$90.00 | \$90.00 | \$90.00 | \$90.00 | \$90.00 | \$90.00 |
| Project Estimator Labor Rate \$/hour | \$125.00 | \$115.00 | \$115.00 | \$115.00 | \$115.00 | \$115.00 | \$115.00 | \$115.00 | \$115.00 |
| Overtime/Emergency Labor Rates (Outside of Regular Time working hours)* | | | | | | | | | |
| Project Supervisor Labor Rate \$/hour | \$195.00 | \$165.00 | \$165.00 | \$165.00 | \$165.00 | \$165.00 | \$165.00 | \$165.00 | \$165.00 |
| Technician Labor Rate \$/hour | \$187.50 | \$157.50 | \$157.50 | \$157.50 | \$157.50 | \$157.50 | \$157.50 | \$157.50 | \$157.50 |
| Helper Labor Rate \$/hour | \$142.50 | \$135.00 | \$135.00 | \$135.00 | \$135.00 | \$135.00 | \$135.00 | \$135.00 | \$135.00 |
| Project Estimator Labor Rate \$/hour | \$187.50 | \$172.50 | \$172.50 | \$172.50 | \$172.50 | \$172.50 | \$172.50 | \$172.50 | \$172.50 |
| Parts and Material Discount (% off MSRP) | | | | | | | | | |
| Parts/Materials percent off MSRP | 25% | 25% | 25% | 25% | 25% | 25% | 25% | 25% | 25% |

| Other Fees | |
|------------------|-----|
| Credit Card Fees | N/A |