



## CONTRACT RENEWAL LETTER

**Date:** May 31, 2022  
**Contract #:** UCPJMU6094  
**Service:** Video Surveillance Installation Services & Equipment  
**Renewal Period:** 7/28/2022 to 7/27/2023  
**Renewal #:** 1 of 4 One-Yr  
**Issued By:** James Madison University  
Michael Morrison, Buyer Senior Ph: 540-568-6181  
Fx: 540-568-7935  
  
**Contractor:** RVA Security Integrators  
Attn: Demus Oxford  
425 Southlake Boulevard  
Richmond, VA 23236 Ph: 804-977-1768  
  
**Contract Administrator:** Brian Clements, Facilities Management

### Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

### RVA Security Integrators

By:   
Demus Oxford


Name (print)

President

Title

5/31/2022  
Date Signed

### James Madison University

By:   
Michael Morrison, MS, VCCO, CUPO

Name (print)

Buyer Senior

Title

5/31/2022  
Date Signed

LABOR & MISC.

		Pricing Schedule by Zone								
		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
		Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)*								
Project Supervisor Labor Rate \$/hour		\$130.00	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00
Technician Labor Rate \$/hour		\$125.00	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00
Helper Labor Rate \$/hour		\$95.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Project Estimator Labor Rate \$/hour		\$125.00	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00
		Overtime/Emergency Labor Rates (Outside of Regular Time working hours)*								
Project Supervisor Labor Rate \$/hour		\$195.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
Technician Labor Rate \$/hour		\$187.50	\$157.50	\$157.50	\$157.50	\$157.50	\$157.50	\$157.50	\$157.50	\$157.50
Helper Labor Rate \$/hour		\$142.50	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
Project Estimator Labor Rate \$/hour		\$187.50	\$172.50	\$172.50	\$172.50	\$172.50	\$172.50	\$172.50	\$172.50	\$172.50
		Parts and Material Discount (% off MSRP)								
Parts/Materials percent off MSRP		25%	25%	25%	25%	25%	25%	25%	25%	25%
Other Fees										
Credit Card Fees	N/A									