



CONTRACT RENEWAL LETTER

Date: June 17, 2025
Contract #: UCPJMU6092
Service: Video Surveillance Installation Services & Equipment
Renewal Period: 7/28/2025 to 7/27/2026
Renewal #: 4 of 4 One-Yr
Issued By: James Madison University
Michael Morrison, Lead Contract Officer & Project
Manager Ph: 540-568-6181
Fx: 540-568-7935
Contractor: Pavion Corp.
Attn: David Wrigley
7272 Jackson Avenue
Mechanicsville, VA 23111 Ph: 703-633-1426
Contract Administrator: Brian Clements, Facilities Management

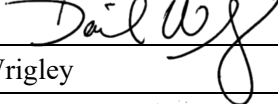
Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 1.8% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Pavion Corp.

By: 

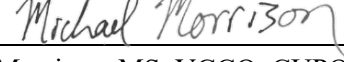
David Wrigley

Name (print)

Vice President 6/18/2025

Title Date Signed

James Madison University

By: 

Michael Morrison, MS, VCCO, CUPO, CPPB

Name (print)

Lead Contract Officer & Project Manager 6/17/2025

Title Date Signed



Contract #: UCPJMU6092

Contractor: Pavion Corp. fka Corbett Technology Solutions, Inc. (CTSI)

Renewal Period: 7/28/2025 - 7/27/2026

Commodity: Video Surveillance Installation Services & Equipment

PRICING SCHEDULE:

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

LABOR & MISC.

Renewal #4

	Pricing Schedule by Zone								
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
	Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)*								
Project Supervisor									
Labor Rate \$/hour	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10
Technician									
Labor Rate \$/hour	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10
Helper									
Labor Rate \$/hour	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72	\$72.72
Project Estimator									
Labor Rate \$/hour	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10	\$95.10
	Overtime/Emergency Labor Rates (Outside of Regular Time working hours)*								
Project Supervisor									
Labor Rate \$/hour	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65
Technician									
Labor Rate \$/hour	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65
Helper									
Labor Rate \$/hour	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08	\$109.08
Project Estimator									
Labor Rate \$/hour	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65	\$142.65
	Parts and Material Discount (% off MSRP)								
Parts/Materials percent off MSRP	25%	25%	25%	25%	25%	25%	25%	25%	25%

*Axis products will be at 5% discount on all products in all zones.

Other Fees
Credit Card Fees: N/A