



CONTRACT RENEWAL LETTER

Date: April 14, 2025
Contract #: UCPJMU6035
Service: Telecommunications Equipment & Supplies
Renewal Period: 7/26/2025 to 7/25/2026
Renewal #: 4 of 4 One-Yr
Issued By: James Madison University
Doug Chester, Buyer Senior
Ph: 540-568-4272
Fx: 540-568-7935
Contractor: Virginia Electronic Components dba VEC Supply
Attn: Frank J. Stalzer
1155 5th Street SW
Charlottesville, VA 22902
Ph: 434-220-5401
Contract Administrator: Nancy Sours, Telecommunications

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Virginia Electronic Components dba VEC
Supply

By: 
Frank J. Stalzer
Name (print)

President/CEO
Title
4/14/2025
Date Signed

James Madison University

By: 
Doug Chester, VCO, CUPO
Name (print)

Buyer Senior
Title
4/14/2025
Date Signed

PRICING SCHEDULE

ITEM/CATEGORY	MANUFACTURER	DISCOUNT OFF LIST PRICE
COPPER CONNECTIVITY	PANDUIT	22%
CABLE RACEWAY	PANDUIT	22%
LABELS/LABELING PRODUCTS	BRADY *	5% * We have been advised some Brady Items may be hit with tariffs. TBD
ALL COPPER CABLE PRODUCTS	GENERAL CABLE	PRODUCT DOESN'T CARRY A MSRP (LIST) SEE BELOW FOR PRICING DETAILS
ALL COPPER CABLE PRODUCTS	BELDEN	PRODUCT DOESN'T CARRY A MSRP (LIST) SEE BELOW FOR PRICING DETAILS

****On all Copper Commodity products that do not carry a manufacturer's suggested retail price or list price, VEC Supply will establish a Standard Column 1 Pricing Schedule that this product would be sold for to Retail Customers, and JMU will receive the following discounts on this product based on that Standard Column 1 pricing. This page was revised on May 16, 2025 from the Revision issued version dated April 16, 2021.**

ITEM/CATEGORY	MANUFACTURER	DISCOUNT OFF VEC STANDARD COLUMN ONE PRICE
COPPER CABLE/CATEGORY 5E PLENUM	GENERAL CABLE	22%
COPPER CABLE/CATEGORY 5E NON-PLENUM	GENERAL CABLE	22%
COPPER CABLE/CATEGORY 6 PLENUM	GENERAL CABLE	22%
COPPER CABLE/CATEGORY 6 NON-PLENUM	GENERAL CABLE	22%
COPPER CABLE/CATEGORY 3 OUTSIDE PLANT	GENERAL CABLE	22%
COPPER CABLE/CATEGORY 5E OUTSIDE PLANT	GENERAL CABLE	22%
COPPER CABLE MISCELLANEOUS	GENERAL CABLE	22%
COPPER CABLE/CATEGORY 5E PLENUM	BELDEN	22%
COPPER CABLE/CATEGORY 5E NON-PLENUM	BELDEN	22%
COPPER CABLE/CATEGORY 6 PLENUM	BELDEN	22%
COPPER CABLE/CATEGORY 6 NON-PLENUM	BELDEN	22%
COPPER CABLE MISCELLANEOUS	BELDEN	22%