



CONTRACT RENEWAL LETTER

Date: June 04, 2025
Contract #: UCPJMU6030
Service: Telecommunications Equipment & Supplies
Renewal Period: 7/26/2025 to 7/25/2026
Renewal #: 4 of 4 One-Yr
Issued By: James Madison University
Katie Forsyth, Buyer Senior Ph: 540-568-5113
Fx: 540-568-7935
Contractor: Anixter, Inc.
Attn: Chuck Story
11400 Washington Highway, Suite 100
Ashland, VA 23005 Ph: 540-425-5457
Contract Administrator: Nancy Sours, Telecommunications

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Anixter, Inc.

By: 

Chuck Story

Name (print)

Account Manager

Title

6/4/2025
Date Signed

James Madison University

By: 

Katie Forsyth,

Name (print)

Buyer Senior

Title

6/4/2025

Date Signed

Contract #: UCPJMU6030

Contractor: Anixter, Inc.

Renewal Period: 7/26/2025 to 7/25/2026

Commodity: Telecommunications Equipment & Supplies

Pricing Schedule

1. Contractor's Pricing Schedule:

Item/Category	Vendor Name	Discount from MFG List Price
All Items	3M Telecom	10.00%
All Items	AASTRA	CFQ
All Items	ABB	CFQ
All Items	ABB DRIVES	CFQ
All Items	ABLOY	ATCP
All Items	ACME ELECTRIC	CFQ
All Items	ACS INDUSTRIES	CFQ
All Items	ADAMS RITE MANUFACTURING	ATCP
All Items	ADTRAN	CFQ
All Items	ADVANCED RF	CFQ
All Items	AGENT VI	CFQ
All Items	AIGIS	CFQ
All Items	AIMETIS	CFQ
All Items	AIPHONE	CFQ
All Items	ALARM CONTROLS	ATCP
All Items	ALGO COMMUNICATIONS	CFQ
All Items	ALLEGION	ATCP
All Items	ALLIED TELESIS	CFQ
All Items	ALPHA TECHNOLOGIES	CFQ
All Items	ALPHA WIRE	CFQ
All Items	ALTRONIX	CFQ
All Items	AMERICAN & EFIRD	CFQ
All Items	AMERICAN FIBERTEK	30.00%
All Items	AMERISTAR	CFQ
All Items	AMPHENOL	CFQ
Cable Assemblies	ANIXTER MADE KITS	CFQ
All Items – Excludes Labor Services, and Replacement Parts	APC BY SCHNEIDER (formerly American Power Conversion)	28.00%
All Items	ARECONT VISION	CFQ

All Items	ARROW LOCK	ATCP
All Items	ASSA ABLOY	ATCP
All Items	ATLAS SOUND	CFQ
All Items	AXIS COMMUNICATIONS	ATCP
All Items	B&B ELECTRONICS	CFQ
All Items	BCD VIDEO	CFQ
Broadcast	Belden	27.00%
CATV Coax	Belden	27.00%
Classics	Belden	26.00%
Equipment	Belden	30.00%
Fiber Optics	Belden	25.00%
ICM	Belden	25.00%
Industrial	Belden	22.00%
Leadwire	Belden	25.00%
LRC	Belden	16.00%
New Gen	Belden	28.00%
Other Lines	Belden	37.00%
PPC	Belden	25.00%
Premise	Belden	28.00%
Providers	Belden	27.00%
Connectivity	Belden/CDT	27.00%
All Items	BERK-TEK	44.50%
All Items - Excludes Seismic Products	B-LINE BY EATON	10.00%
All Items - Excludes Services, Solutions, and Labor Parts	BLONDER TONGUE	14.00%
All Items	BOGEN	CFQ
All Items	BOSCH SECURITY SYSTEMS	ATCP
All Items	BOSCH TOOLS	CFQ
All Items	BOURNS	CFQ
MRO	Brady Corp	18.00%
OEM	Brady Corp	27.00%
Sorbents	Brady Corp	50.00%
All Items	BROCADE	CFQ
All Items	BROTHER	CFQ
All Items	BUFFALO TECHNOLOGY	CFQ
All Items	BURGESS-NORTON	CFQ
All Items	BURNDY	CFQ
All Items	BUSSMANN	CFQ
All Items	CABLOFIL	18.00%
All Items	CAMDEN DOOR CONTROL	ATCP
All Items	CDVI	CFQ
All Items	CEECO	CFQ

All Items	CETIS	CFQ
All Items	CHATSWORTH PRODUCTS (CPI)	25.00%
All Items	CIRCA TELECOM	20.00%
All Items	CISCO	CFQ
All Items	COAT	CFQ
All Items	COLEMAN CABLE	CFQ
Commscope Cable Products	CS-CommScope	39.80%
Commscope Connectivity	CS-CommScope	36.00%
Systemax	CS-Systemx	39.80%
All Items	COMMSCOPE ANDREW SOLUTIONS	CFQ
All Items	COMMSCOPE CARRIER SOLUTIONS	CFQ
All Items	COMNET	CFQ
All Items	COMPREHENSIVE CABLE	CFQ
Cable Assemblies	COMPULINK	36.00%
All Items	COMPUTAR	CFQ
All Items	COMTROL	CFQ
All Items	CORBIN RUSSWIN	CFQ
All Items	CORNING	22.00%
All Items	CORNING GILBERT	CFQ
All Items	CORTELCO	5.00%
All Items	CROUSE-HINDS	CFQ
All Items	DIGITAL WATCHDOG	ATCP
All Items	DIGITUS BIOMETRICS	ATCP
All Items	DITEK	CFQ
All Items	DOOR KING	ATCP
All Items	DRAKA CABLETEQ	CFQ
All Items	DRAKA ELEVATOR CABLES	CFQ
All Items	DRAKA GROUP	CFQ
All Items	DROSSBACH	CFQ
All Items	DSG-CANUSA	CFQ
All Items	DUZCART	CFQ
All Items	DYMO CORPORATION	CFQ
All Items	EAST PENN	CFQ
All Items	EASTERN WIRE & CONDUIT	CFQ
All Items	EATON	CFQ
All Items	EDWARDS SIGNALING	CFQ
All Items	EMERSON	CFQ
All Items	EMERSON NETWORK POWER ENERGY	CFQ
All Items	EMTEK	CFQ

All Items	ERICO	10.00%
All Items	ERICSSON	CFQ
All Items	EXACQ	ATCP
Fiber testing/tools	EXFO	CFQ
All Items	FALCON LOCK	ATCP
All Items	FARGO ELECTRONICS	CFQ
All Items	FIRETIDE	CFQ
All Items	FLIR	ATCP
All Items	FLUIDMESH	CFQ
All Items	FLUKE	CFQ
All Items	FLUKE NETWORKS	CFQ
All Items	FUJINON	CFQ
All Items	GAI-TRONICS	10.00%
All Items	GALLAGHER	CFQ
All Items	GALTRONICS	CFQ
All Items	GARRETTCOM	CFQ
All Items	GEIST	7.00%
All Items	GENERAL CABLE	39.00%
All Items	GLYNN-JOHNSON	CFQ
All Items	GREAT LAKES CASE & CABINET	CFQ
All Items	GREENLEE	CFQ
All Items	HAMMOND	CFQ
All Items	HARBOUR INDUSTRIES	CFQ
All Items	HARTING	CFQ
All Items	HELLERMANN TYTON	CFQ
All Items	HES	ATCP
All Items	HEYCO MOLDED PRODUCTS	CFQ
All Items	HEYCO	CFQ
All Items	HID GLOBAL	ATCP
All Items	HIKVISION	ATCP
All Items	HIRSCHMANN	CFQ
All Items	HITACHI CABLE	CFQ
All Items	HOFFMAN	CFQ
All Items	HP	CFQ
All Items	HUBBELL PREMISE WIRING	36.00%
All Items	IDEAL INDUSTRIES	CFQ
All Items	IDEAL NETWORKS	CFQ
All Items	IMMERVISION	CFQ
All Items	IMRON	CFQ
All Items	INFINIAS	CFQ
All Items	INGERSOLL RAND	CFQ

All Items	INOVA SOLUTIONS	CFQ
All Items	INTERLOGIX	ATCP
All Items	INTERNATIONAL FIBER SYSTEMS	CFQ
All Items	IOMEGA	CFQ
All Items	IOMNIS	CFQ
All Items	IONODES	CFQ
All Items	ITW LINX	24.00%
All Items	IVES	CFQ
All Items	JABRA	CFQ
All Items	JAMES MONROE WIRE & CABLE CORP	CFQ
All Items	JDSU	CFQ
All Items	JENSEN	CFQ
All Items	JES HARDWARE SOLUTIONS	ATCP
All Items	JONARD	5.00%
All Items	JUDD WIRE	CFQ
All Items	JUNIPER NETWORKS	CFQ
All Items	JVC	CFQ
All Items	KABA	CFQ
All Items	KALAS	CFQ
All Items	KANTECH	ATCP
All Items	KBC NETWORKS	CFQ
All Items	KERI SYSTEMS	CFQ
All Items	KEYSCAN	ATCP
All Items	KINGS RF CONNECTORS	CFQ
All Items	KLEIN TOOLS	CFQ
All Items	KNURR EMERSON NETWORK POWER	CFQ
All Items	LAKE CABLE	CFQ
All Items	LAN POWER SYSTEMS	10.00%
All Items	LAPP GROUP	CFQ
All Items	LCN	CFQ
All Items	LEVITON	23.00%
All Items	LIFESAFETY POWER	CFQ
All Items	LINEAR	CFQ
All Items	LITTELFUSE	CFQ
All Items	LOUROE ELECTRONICS	ATCP
All Items	LUMBERG AUTOMATION	CFQ
All Items	LYNN ELECTRONICS	CFQ
All Items	MACLEAN SENIOR INDUSTRIES	CFQ
All Items	MARS	CFQ
All Items	MAXCELL	6.00%

All Items	MAXLITE, MCKINNEY	CFQ
All Items	MERSEN	CFQ
All Items	METZ CONNECT	CFQ
All Items	MICROLAB	CFQ
All Items	MICROSEMI	CFQ
All Items	MIDDLE ATLANTIC PRODUCTS	36.00%
All Items	MIER PRODUCTS	CFQ
All Items	MILESTONE SYSTEMS	ATCP
All Items	MILWAUKEE TOOL	CFQ
All Items	MINUTEMAN	CFQ
All Items	MOBOTIX	ATCP
All Items	MOHAWK	CFQ
All Items	MOOG VIDEOLARM	ATCP
All Items	MORPHOTRAK	CFQ
All Items	MORSE WATCHMANS	CFQ
All Items	MOTOROLA	CFQ
All Items	MUXLAB	CFQ
All Items	NATIONAL WIRE & CABLE	CFQ
All Items	NETGEAR	CFQ
Fiber and Copper assemblies, connectivity, passive hardware, and power cords	NETSOURCE	20.00%
All Items	NEXANS	CFQ
All Items	NEXT LEVEL SECURITY SYSTEMS	ATCP
All Items	NORTON DOOR CONTROLS	ATCP
All Items	NVT	17.00%
All Items	OBERON	5.00%
All Items	OK INDUSTRIES	CFQ
All Items	ONSSI	CFQ
All Items	OPTEX	18.00%
All Items	OPTICAL CABLE CORPORATION	CFQ
All Items	ORION IMAGES	CFQ
All Items	ORTRONICS	36.00%
All Items	PALADIN TOOLS	CFQ
All Items	PANASONIC	ATCP
AC / All Wiring Aces. Standard	PANDUIT	40%
FR / All Fiber Cable Routing Standard	PANDUIT	28%
SR / All Raceway. Standard	PANDUIT	28%
All Items	PARKER	CFQ
All Items	PAXTON	ATCP
All Items	PCTEL	CFQ



All Items	PELCO BY SCHNEIDER ELECTRIC	ATCP
All Items	PHILATRON	CFQ
All Items	PLANTRONICS	CFQ
All Items	POLYCOM	CFQ
All Items	POLYPHASER	CFQ
All Items	POLYWATER	CFQ
All Items	PREFORMED	5.00%
All Items	PROXIM	CFQ
All Items	PRYSMIAN	CFQ
All Items	QNAP SYSTEMS	CFQ
All Items	QUABBIN	CFQ
All Items	QUAM	CFQ
All Items	QUIKTRON BY LEGRAND	ATCP
All Items	R. STAHL	CFQ
All Items	RIP-TIE	CFQ
All Items	RUTHERFORD CONTROLS (RCI)	ATCP
All Items	REPUBLIC WIRE INC	CFQ
All Items	R.F.MOTE	CFQ
All Items	RADIX	CFQ
All Items	RARITAN	CFQ
All Items	RECTORSEAL	CFQ
All Items	REMKE INDUSTRIES	CFQ
All Items	RADIALL	CFQ
All Items	RCZ BULLONERIA SRL	CFQ
All Items	RADIO FREQUENCY SYSTEMS	CFQ
All Items	RIPLEY	CFQ
All Items	RIXSON	CFQ
All Items	RLE TECHNOLOGIES	CFQ
All Items	ROCKWOOD	CFQ
All Items	SAMSUNG TECHWIN (Hanwha)	ATCP
All Items	SARGENT	ATCP
All Items	SCHLAGE	ATCP
All Items	SECURITRON	ATCP
All Items	SENTRY360	ATCP
All Items	SERVER TECHNOLOGY	CFQ
All Items	SIEMON	36.00%
All Items	SOLAH	CFQ
All Items	SONY	ATCP
All Items	SOUTHWIRE	CFQ
All Items	SPECIFIED TECHNOLOGIES STI	5.00%
All Items	SPECO TECHNOLOGIES	ATCP

All Items	SPECTRALINK	CFQ
All Items	STANLEY	ATCP
All Items	STEWART CONNECTOR	CFQ
All Items	SUMITOMO ELECTRIC LIGHTWAVE	CFQ
All Items	SUPERIOR ESSEX	25.00%
All Items	SUTTLE	CFQ
All Items	TALKAPHONE	CFQ
All Items	TAMRON	CFQ
All Items	TAPPAN	CFQ
All Items	TATUNG CO OF AMERICA INC	ATCP
All Items	TE CONNECTIVITY	CFQ
All Items	TECHFLEX	CFQ
All Items	TELECT	CFQ
All Items	TELLABS	CFQ
All Items	THOMAS & BETTS	CFQ
All Items	TII TECHNOLOGIES	CFQ
All Items	TIMES MICROWAVE	CFQ
All Items	TOA ELECTRONICS	CFQ
All Items	TOSHIBA	ATCP
All Items	TOTE VISION	ATCP
All Items	TRACKIT	ATCP
All Items	TRANS-COIL INTERNATIONAL (TCI)	CFQ
All Items	TRANSITION NETWORKS	27.00%
All Items	TRANSTECTOR	CFQ
All Items - Excludes GAP Items	Triad Floo - Now RLE Tech	5.00%
All Items	TRIPP LITE	CFQ
All Items	Tz Telezyg	20.00%
All Items	VALCOM	CFQ
All Items	VELCRO	CFQ
All Items	VERACITY	CFQ
All Items	VERINT	CFQ
All Items	VERTIV	15%
All Items	VIAVI SOLUTIONS	ATCP
All Items	VICON	ATCP
All Items	VIDEOTEC	ATCP
All Items	VIEWZ	ATCP
All Items	VIKING ELECTRONICS	CFQ
All Items	VIVOTEK	ATCP
All Items	VISONICS	ATCP
All Items	VOLEX	CFQ

All Items	VON DUPREN	ATCP
All Items	WAGO	CFQ
All Items	WALKER EQUIPMENT	CFQ
All Items	WESTELL	CFQ
All Items	WEST PENN WIRE	CFQ
All Items	WHEELLOCK	CFQ
All Items	WIREMOLD	39.00%
All Items	WOODHEAD INDUSTRIES	CFQ
All Items	XCEEDID	CFQ
All Items	YALE NORTON	ATCP
All Items	ZONIT STRUCTURED SOLUTIONS	CFQ

ATCP: Available Through Channel Partner/Certified Installer

CFQ: Call for Quote. Discounts available from Manufacturer vary by part number.

2. Contractor shall provide free standard shipping to the Purchasing Agency for standard in-stock, non-rush orders.
3. Contractor shall waive all restocking and return shipping fees for standard in-stock items returned within 30 days of receipt. In-stock items returned after 30 days shall be considered on a case by case basis, not to exceed 15%.
4. Contractor shall not bill the Purchasing Agency charge card processing fees.
5. All deliveries made to the Purchasing Agency shall be FOB destination.
6. The Contractor has disclosed all potential fees. Additional charges will not be accepted.