



CONTRACT RENEWAL LETTER

Date: June 12, 2023
Contract #: UCPJMU6030
Service: Telecommunications Equipment & Supplies
Renewal Period: 7/26/2023 to 7/25/2024
Renewal #: 2 of 4 One-Yr
Issued By: James Madison University
Doug Chester, Buyer Senior Ph: 540-568-4272
Fx: 540-568-7935

Contractor: Anixter, Inc.
Attn: Chuck Story
11400 Washington Highway, Suite 100
Ashland, VA 23005 Ph: 540-425-5457

Contract Administrator: Nancy Sours, Telecommunications

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract pricing schedule is hereby replaced with the pricing schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Anixter, Inc.

By: Charles H. Story, Jr
Chuck Story

Name (print)

Account Manager Title 6/13/2023 Date Signed

James Madison University

By: Doug Chester, VCO

Name (print)

Buyer Senior Title 6/13/23 Date Signed

**Contract #:** UCPJMU6029

**Contractor:** Anixter, Inc.

**Renewal Period:** 7/26/2023 to 7/25/2024

**Commodity:** Telecommunications Equipment & Supplies

**Pricing Schedule**

1. Contractor's Pricing Schedule:

| Item/Category  | Vendor Name   | Discount from MFG List Price |
|--|---|------------------------------|
| All Items  | 3M Telecom  | 10.00%                       |
| All Items  | AASTRA  | CFQ                          |
| All Items  | ABB   | CFQ                          |
| All Items  | ABB DRIVES  | CFQ                          |
| All Items  | ABLOY   | ATCP                         |
| All Items  | ACME ELECTRIC   | CFQ                          |
| All Items  | ACS INDUSTRIES  | CFQ                          |
| All Items  | ADAMS RITE MANUFACTURING                              | ATCP                         |
| All Items  | ADTRAN  | CFQ                          |
| All Items  | ADVANCED RF   | CFQ                          |
| All Items  | AGENT VI  | CFQ                          |
| All Items  | AIGIS   | CFQ                          |
| All Items  | AIMETIS   | CFQ                          |
| All Items  | AIPHONE   | CFQ                          |
| All Items  | ALARM CONTROLS  | ATCP                         |
| All Items  | ALGO COMMUNICATIONS                                   | CFQ                          |
| All Items  | ALLEGION  | ATCP                         |
| All Items  | ALLIED TELESIS  | CFQ                          |
| All Items  | ALPHA TECHNOLOGIES                                    | CFQ                          |
| All Items  | ALPHA WIRE  | CFQ                          |
| All Items  | ALTRONIX  | CFQ                          |
| All Items  | AMERICAN & EFIRD                                      | CFQ                          |
| All Items  | AMERICAN FIBERTEK                                     | 30.00%                       |
| All Items  | AMERISTAR   | CFQ                          |
| All Items  | AMPHENOL  | CFQ                          |
| Cable Assemblies   | ANIXTER MADE KITS                                     | CFQ                          |
| All Items – Excludes Labor Services, and Replacement Parts | APC BY SCHNEIDER (formerly American Power Conversion) | 28.00%                       |
| All Items  | ARECONT VISION  | CFQ                          |

|   |                        |        |
|---|------------------------|--------|
| All Items   | ARROW LOCK             | ATCP   |
| All Items   | ASSA ABLOY             | ATCP   |
| All Items   | ATLAS SOUND            | CFQ    |
| All Items   | AXIS COMMUNICATIONS    | ATCP   |
| All Items   | B&B ELECTRONICS        | CFQ    |
| All Items   | BCD VIDEO              | CFQ    |
| Broadcast   | Belden                 | 27.00% |
| CATV Coax   | Belden                 | 27.00% |
| Classics  | Belden                 | 26.00% |
| Equipment   | Belden                 | 30.00% |
| Fiber Optics  | Belden                 | 25.00% |
| ICM   | Belden                 | 25.00% |
| Industrial  | Belden                 | 22.00% |
| Leadwire  | Belden                 | 25.00% |
| LRC   | Belden                 | 16.00% |
| New Gen   | Belden                 | 28.00% |
| Other Lines   | Belden                 | 37.00% |
| PPC   | Belden                 | 25.00% |
| Premise   | Belden                 | 28.00% |
| Providers   | Belden                 | 27.00% |
| Connectivity  | Belden/CDT             | 27.00% |
| All Items   | BERK-TEK               | 44.50% |
| All Items - Excludes Seismic Products                     | B-LINE BY EATON        | 10.00% |
| All Items - Excludes Services, Solutions, and Labor Parts | BLONDER TONGUE         | 14.00% |
| All Items   | BOGEN                  | CFQ    |
| All Items   | BOSCH SECURITY SYSTEMS | ATCP   |
| All Items   | BOSCH TOOLS            | CFQ    |
| All Items   | BOURNS                 | CFQ    |
| MRO   | Brady Corp             | 18.00% |
| OEM   | Brady Corp             | 27.00% |
| Sorbents  | Brady Corp             | 50.00% |
| All Items   | BROCADE                | CFQ    |
| All Items   | BROTHER                | CFQ    |
| All Items   | BUFFALO TECHNOLOGY     | CFQ    |
| All Items   | BURGESS-NORTON         | CFQ    |
| All Items   | BURNDY                 | CFQ    |
| All Items   | BUSSMANN               | CFQ    |
| All Items   | CABLOFIL               | 18.00% |
| All Items   | CAMDEN DOOR CONTROL    | ATCP   |
| All Items   | CDVI                   | CFQ    |
| All Items   | CEECO                  | CFQ    |

|                          |                              |        |
|--------------------------|------------------------------|--------|
| All Items                | CETIS                        | CFQ    |
| All Items                | CHATSWORTH PRODUCTS (CPI)    | 25.00% |
| All Items                | CIRCA TELECOM                | 20.00% |
| All Items                | CISCO                        | CFQ    |
| All Items                | COAT                         | CFQ    |
| All Items                | COLEMAN CABLE                | CFQ    |
| Commscope Cable Products | CS-CommScope                 | 39.80% |
| Commscope Connectivity   | CS-CommScope                 | 36.00% |
| Systemax                 | CS-Systemx                   | 39.80% |
| All Items                | COMMSCOPE ANDREW SOLUTIONS   | CFQ    |
| All Items                | COMMSCOPE CARRIER SOLUTIONS  | CFQ    |
| All Items                | COMNET                       | CFQ    |
| All Items                | COMPREHENSIVE CABLE          | CFQ    |
| Cable Assemblies         | COMPULINK                    | 36.00% |
| All Items                | COMPUTAR                     | CFQ    |
| All Items                | COMTROL                      | CFQ    |
| All Items                | CORBIN RUSSWIN               | CFQ    |
| All Items                | CORNING                      | 22.00% |
| All Items                | CORNING GILBERT              | CFQ    |
| All Items                | CORTELCO                     | 5.00%  |
| All Items                | CROUSE-HINDS                 | CFQ    |
| All Items                | DIGITAL WATCHDOG             | ATCP   |
| All Items                | DIGITUS BIOMETRICS           | ATCP   |
| All Items                | DITEK                        | CFQ    |
| All Items                | DOOR KING                    | ATCP   |
| All Items                | DRAKA CABLETEQ               | CFQ    |
| All Items                | DRAKA ELEVATOR CABLES        | CFQ    |
| All Items                | DRAKA GROUP                  | CFQ    |
| All Items                | DROSSBACH                    | CFQ    |
| All Items                | DSG-CANUSA                   | CFQ    |
| All Items                | DUZCART                      | CFQ    |
| All Items                | DYMO CORPORATION             | CFQ    |
| All Items                | EAST PENN                    | CFQ    |
| All Items                | EASTERN WIRE & CONDUIT       | CFQ    |
| All Items                | EATON                        | CFQ    |
| All Items                | EDWARDS SIGNALING            | CFQ    |
| All Items                | EMERSON                      | CFQ    |
| All Items                | EMERSON NETWORK POWER ENERGY | CFQ    |
| All Items                | EMTEK                        | CFQ    |

|           |                            |        |
|-----------|----------------------------|--------|
| All Items | ERICO                      | 10.00% |
| All Items | ERICSSON                   | CFQ    |
| All Items | EXACQ                      | ATCP   |
| All Items | FALCON LOCK                | ATCP   |
| All Items | FARGO ELECTRONICS          | CFQ    |
| All Items | FIRETIDE                   | CFQ    |
| All Items | FLIR                       | ATCP   |
| All Items | FLUIDMESH                  | CFQ    |
| All Items | FLUKE                      | CFQ    |
| All Items | FLUKE NETWORKS             | CFQ    |
| All Items | FUJINON                    | CFQ    |
| All Items | GAI-TRONICS                | 10.00% |
| All Items | GALLAGHER                  | CFQ    |
| All Items | GALTRONICS                 | CFQ    |
| All Items | GARRETTCOM                 | CFQ    |
| All Items | GEIST                      | 7.00%  |
| All Items | GENERAL CABLE              | 39.00% |
| All Items | GLYNN-JOHNSON              | CFQ    |
| All Items | GREAT LAKES CASE & CABINET | CFQ    |
| All Items | GREENLEE                   | CFQ    |
| All Items | HAMMOND                    | CFQ    |
| All Items | HARBOUR INDUSTRIES         | CFQ    |
| All Items | HARTING                    | CFQ    |
| All Items | HELLERMANN TYTON           | CFQ    |
| All Items | HES                        | ATCP   |
| All Items | HEYCO MOLDED PRODUCTS      | CFQ    |
| All Items | HEYCO                      | CFQ    |
| All Items | HID GLOBAL                 | ATCP   |
| All Items | HIKVISION                  | ATCP   |
| All Items | HIRSCHMANN                 | CFQ    |
| All Items | HITACHI CABLE              | CFQ    |
| All Items | HOFFMAN                    | CFQ    |
| All Items | HP                         | CFQ    |
| All Items | HUBBELL PREMISE WIRING     | 36.00% |
| All Items | IDEAL INDUSTRIES           | CFQ    |
| All Items | IDEAL NETWORKS             | CFQ    |
| All Items | IMMERVISION                | CFQ    |
| All Items | IMRON                      | CFQ    |
| All Items | INFINIAS                   | CFQ    |
| All Items | INGERSOLL RAND             | CFQ    |
| All Items | INOVA SOLUTIONS            | CFQ    |

|           |                                |        |
|-----------|--------------------------------|--------|
| All Items | INTERLOGIX                     | ATCP   |
| All Items | INTERNATIONAL FIBER SYSTEMS    | CFQ    |
| All Items | IOMEGA                         | CFQ    |
| All Items | IOMNIS                         | CFQ    |
| All Items | IONODES                        | CFQ    |
| All Items | ITW LINX                       | 24.00% |
| All Items | IVES                           | CFQ    |
| All Items | JABRA                          | CFQ    |
| All Items | JAMES MONROE WIRE & CABLE CORP | CFQ    |
| All Items | JDSU                           | CFQ    |
| All Items | JENSEN                         | CFQ    |
| All Items | JES HARDWARE SOLUTIONS         | ATCP   |
| All Items | JONARD                         | 5.00%  |
| All Items | JUDD WIRE                      | CFQ    |
| All Items | JUNIPER NETWORKS               | CFQ    |
| All Items | JVC                            | CFQ    |
| All Items | KABA                           | CFQ    |
| All Items | KALAS                          | CFQ    |
| All Items | KANTECH                        | ATCP   |
| All Items | KBC NETWORKS                   | CFQ    |
| All Items | KERI SYSTEMS                   | CFQ    |
| All Items | KEYSCAN                        | ATCP   |
| All Items | KINGS RF CONNECTORS            | CFQ    |
| All Items | KLEIN TOOLS                    | CFQ    |
| All Items | KNURR EMERSON NETWORK POWER    | CFQ    |
| All Items | LAKE CABLE                     | CFQ    |
| All Items | LAN POWER SYSTEMS              | 10.00% |
| All Items | LAPP GROUP                     | CFQ    |
| All Items | LCN                            | CFQ    |
| All Items | LEVITON                        | 23.00% |
| All Items | LIFESAFETY POWER               | CFQ    |
| All Items | LINEAR                         | CFQ    |
| All Items | LITTELFUSE                     | CFQ    |
| All Items | LOUROE ELECTRONICS             | ATCP   |
| All Items | LUMBERG AUTOMATION             | CFQ    |
| All Items | LYNN ELECTRONICS               | CFQ    |
| All Items | MACLEAN SENIOR INDUSTRIES      | CFQ    |
| All Items | MARS                           | CFQ    |
| All Items | MAXCELL                        | 6.00%  |
| All Items | MAXLITE. MCKINNEY              | CFQ    |

|  |                             |        |
|--|-----------------------------|--------|
| All Items  | MERSEN                      | CFQ    |
| All Items  | METZ CONNECT                | CFQ    |
| All Items  | MICROLAB                    | CFQ    |
| All Items  | MICROSEMI                   | CFQ    |
| All Items  | MIDDLE ATLANTIC PRODUCTS    | 36.00% |
| All Items  | MIER PRODUCTS               | CFQ    |
| All Items  | MILESTONE SYSTEMS           | ATCP   |
| All Items  | MILWAUKEE TOOL              | CFQ    |
| All Items  | MINUTEMAN                   | CFQ    |
| All Items  | MOBOTIX                     | ATCP   |
| All Items  | MOHAWK                      | CFQ    |
| All Items  | MOOG VIDEOLARM              | ATCP   |
| All Items  | MORPHOTRAK                  | CFQ    |
| All Items  | MORSE WATCHMANS             | CFQ    |
| All Items  | MOTOROLA                    | CFQ    |
| All Items  | MUXLAB                      | CFQ    |
| All Items  | NATIONAL WIRE & CABLE       | CFQ    |
| All Items  | NETGEAR                     | CFQ    |
| Fiber and Copper assemblies, connectivity, passive hardware, and power cords | NETSOURCE                   | 20.00% |
| All Items  | NEXANS                      | CFQ    |
| All Items  | NEXT LEVEL SECURITY SYSTEMS | ATCP   |
| All Items  | NORTON DOOR CONTROLS        | ATCP   |
| All Items  | NVT                         | 17.00% |
| All Items  | OBERON                      | 5.00%  |
| All Items  | OK INDUSTRIES               | CFQ    |
| All Items  | ONSSI                       | CFQ    |
| All Items  | OPTEX                       | 18.00% |
| All Items  | OPTICAL CABLE CORPORATION   | CFQ    |
| All Items  | ORION IMAGES                | CFQ    |
| All Items  | ORTRONICS                   | 36.00% |
| All Items  | PALADIN TOOLS               | CFQ    |
| All Items  | PANASONIC                   | ATCP   |
| AC / All Wiring Aces. Standard   | PANDUIT                     | 40%    |
| FR / All Fiber Cable Routing Standard  | PANDUIT                     | 28%    |
| SR / All Raceway. Standard   | PANDUIT                     | 28%    |
| All Items  | PARKER                      | CFQ    |
| All Items  | PAXTON                      | ATCP   |
| All Items  | PCTEL                       | CFQ    |
| All Items  | PELCO BY SCHNEIDER ELECTRIC | ATCP   |

|           |                            |        |
|-----------|----------------------------|--------|
| All Items | PHILATRON                  | CFQ    |
| All Items | PLANTRONICS                | CFQ    |
| All Items | POLYCOM                    | CFQ    |
| All Items | POLYPHASER                 | CFQ    |
| All Items | POLYWATER                  | CFQ    |
| All Items | PREFORMED                  | 5.00%  |
| All Items | PROXIM                     | CFQ    |
| All Items | PRYSMIAN                   | CFQ    |
| All Items | QNAP SYSTEMS               | CFQ    |
| All Items | QUABBIN                    | CFQ    |
| All Items | QUAM                       | CFQ    |
| All Items | QUIKTRON BY LEGRAND        | ATCP   |
| All Items | R. STAHL                   | CFQ    |
| All Items | RIP-TIE                    | CFQ    |
| All Items | RUTHERFORD CONTROLS (RCI)  | ATCP   |
| All Items | REPUBLIC WIRE INC          | CFQ    |
| All Items | R.F.MOTE                   | CFQ    |
| All Items | RADIX                      | CFQ    |
| All Items | RARITAN                    | CFQ    |
| All Items | RECTORSEAL                 | CFQ    |
| All Items | REMKE INDUSTRIES           | CFQ    |
| All Items | RADIALL                    | CFQ    |
| All Items | RCZ BULLONERIA SRL         | CFQ    |
| All Items | RADIO FREQUENCY SYSTEMS    | CFQ    |
| All Items | RIPLEY                     | CFQ    |
| All Items | RIXSON                     | CFQ    |
| All Items | RLE TECHNOLOGIES           | CFQ    |
| All Items | ROCKWOOD                   | CFQ    |
| All Items | SAMSUNG TECHWIN (Hanwha)   | ATCP   |
| All Items | SARGENT                    | ATCP   |
| All Items | SCHLAGE                    | ATCP   |
| All Items | SECURITRON                 | ATCP   |
| All Items | SENTRY360                  | ATCP   |
| All Items | SERVER TECHNOLOGY          | CFQ    |
| All Items | SIEMON                     | 36.00% |
| All Items | SOLAHD                     | CFQ    |
| All Items | SONY                       | ATCP   |
| All Items | SOUTHWIRE                  | CFQ    |
| All Items | SPECIFIED TECHNOLOGIES STI | 5.00%  |
| All Items | SPECO TECHNOLOGIES         | ATCP   |
| All Items | SPECTRALINK                | CFQ    |



|                                |                                |        |
|--------------------------------|--------------------------------|--------|
| All Items                      | STANLEY                        | ATCP   |
| All Items                      | STEWART CONNECTOR              | CFQ    |
| All Items                      | SUMITOMO ELECTRIC LIGHTWAVE    | CFQ    |
| All Items                      | SUPERIOR ESSEX                 | 25.00% |
| All Items                      | SUTTLE                         | CFQ    |
| All Items                      | TALKAPHONE                     | CFQ    |
| All Items                      | TAMRON                         | CFQ    |
| All Items                      | TAPPAN                         | CFQ    |
| All Items                      | TATUNG CO OF AMERICA INC       | ATCP   |
| All Items                      | TE CONNECTIVITY                | CFQ    |
| All Items                      | TECHFLEX                       | CFQ    |
| All Items                      | TELECT                         | CFQ    |
| All Items                      | TELLABS                        | CFQ    |
| All Items                      | THOMAS & BETTS                 | CFQ    |
| All Items                      | TII TECHNOLOGIES               | CFQ    |
| All Items                      | TIMES MICROWAVE                | CFQ    |
| All Items                      | TOA ELECTRONICS                | CFQ    |
| All Items                      | TOSHIBA                        | ATCP   |
| All Items                      | TOTE VISION                    | ATCP   |
| All Items                      | TRACKIT                        | ATCP   |
| All Items                      | TRANS-COIL INTERNATIONAL (TCI) | CFQ    |
| All Items                      | TRANSITION NETWORKS            | 27.00% |
| All Items                      | TRANSECTOR                     | CFQ    |
| All Items - Excludes GAP Items | Triad Floo - Now RLE Tech      | 5.00%  |
| All Items                      | TRIPP LITE                     | CFQ    |
| All Items                      | Tz Telezyg                     | 20.00% |
| All Items                      | VALCOM                         | CFQ    |
| All Items                      | VELCRO                         | CFQ    |
| All Items                      | VERACITY                       | CFQ    |
| All Items                      | VERINT                         | CFQ    |
| All Items                      | VERTIV                         | 15%    |
| All Items                      | VIAVI SOLUTIONS                | ATCP   |
| All Items                      | VICON                          | ATCP   |
| All Items                      | VIDEOTEC                       | ATCP   |
| All Items                      | VIEWZ                          | ATCP   |
| All Items                      | VIKING ELECTRONICS             | CFQ    |
| All Items                      | VIVOTEK                        | ATCP   |
| All Items                      | VISONICS                       | ATCP   |
| All Items                      | VOLEX                          | CFQ    |
| All Items                      | VON DUPRIN                     | ATCP   |

|           |                            |        |
|-----------|----------------------------|--------|
| All Items | WAGO                       | CFQ    |
| All Items | WALKER EQUIPMENT           | CFQ    |
| All Items | WESTELL                    | CFQ    |
| All Items | WEST PENN WIRE             | CFQ    |
| All Items | WHEELOCK                   | CFQ    |
| All Items | WIREMOLD                   | 39.00% |
| All Items | WOODHEAD INDUSTRIES        | CFQ    |
| All Items | XCEEDID                    | CFQ    |
| All Items | YALE NORTON                | ATCP   |
| All Items | ZONIT STRUCTURED SOLUTIONS | CFQ    |

ATCP: Available Through Channel Partner/Certified Installer

CFQ: Call for Quote. Discounts available from Manufacturer vary by part number.

2. Contractor shall provide free standard shipping to the Purchasing Agency for standard in-stock, non-rush orders.
3. Contractor shall waive all restocking and return shipping fees for standard in-stock items returned within 30 days of receipt. In-stock items returned after 30 days shall be considered on a case by case basis, not to exceed 15%.
4. Contractor shall not bill the Purchasing Agency charge card processing fees.
5. All deliveries made to the Purchasing Agency shall be FOB destination.
6. The Contractor has disclosed all potential fees. Additional charges will not be accepted.