



## CONTRACT RENEWAL LETTER

**Date:** April 02, 2025  
**Contract #:** UCPJMU6004  
**Service:** Voluntary Employee Benefits  
**Renewal Period:** 4/5/2025 to 4/4/2026  
**Renewal #:** 4 of 7 One-Yr  
**Issued By:** James Madison University  
Adam Fleming, Buyer Senior  
Ph: 540-568-4280  
Fx: 540-568-7935  
**Contractor:** Pierce Insurance Agency, Inc.  
Attn: Lonnie Pierce  
3766 South Main Street  
Farmville, NC 27828  
Ph: 252-725-3064  
**Contract Administrator:** Julie Byers, Human Resources

### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. Pursuant to this renewal agreement, the following insurance plan is hereby added to the contract pricing schedule:

1. Chubb Cancer Advocate Plus (CAP):
  - a. This Genetic Cancer Insurance includes:
    - i. Proactive Cancer Screening
    - ii. Cancer Management
    - iii. Cancer Recovery
    - iv. Cancer Recurrence Monitoring
    - v. Cancer Education & Empowerment
    - vi. Diagnosis payments

All other contract pricing will remain the same and an updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

### **Pierce Insurance Agency, Inc.**

**By:**   
Lonnie Pierce

*Name (print)*

President, CEO

*Title*

*Date Signed*

4-4-2025

### **James Madison University**

**By:**   
Adam Fleming,

*Name (print)*

Buyer Senior

*Title*

4/2/2025

*Date Signed*

**Contract #:** UCPJMU6004

**Contractor:** Pierce Insurance Agency, Inc.

**Renewal Period:** 4/5/2025 – 4/4/2026

**Commodity:** Voluntary Employee Benefits

### Pricing Schedule

#### 1. Legal Resources

##### A. Pricing:

	Legal Plan	Identity Theft Basic	Identity Theft Gold	Identity Theft Platinum	Legal Plan & Identity Theft Gold
<b>Individual</b>		\$5.00/mth	\$7.50/mth	\$14.00/mth	\$26.00/mth
<b>Family</b>	\$16.50/mth*	\$11.00/mth*	\$16.00/mth*	\$28.00/mth*	\$34.00/mth*
<b>Parent of Legal Resources Member</b>	25% discount on attorney fees				25% discount on attorney fees

\*includes employee, spouse, and dependent children up to the age of 26 and living at home or a full time student

B. Legal and Identity Theft plans shall include services specified in *Exhibit A Legal Resources Legal and Identity Theft Plans* (attached). Identity Theft plans shall include IP Address monitoring and unlimited service guarantee (*unlimited amount of time to restore identity*).

C. There shall be no minimum enrollment requirements.

D. Rates shall not increase for the life of the contract.

#### 2. Nationwide Pet Insurance

##### A. Pricing:

Nationwide My Pet Protection Plan						
	My Pet Protection Plan			My Pet Protection Plan with Wellness		
	50%	70%		50%	70%	
Canine	\$31.34	\$41.78		\$60.25	\$80.33	
Feline	\$18.80	\$25.07		\$36.15	\$48.19	

\*\$250 annual deductible and maximum annual benefit of \$7,500

Nationwide Avian and Exotic Pet Plan			
Group 1: \$6.65/month	Group 2: \$9.50/month	Group 3: \$12.35/month	Group 4: \$15.68/month
<ul style="list-style-type: none"> <li>• Amphibians</li> <li>• Chameleons</li> <li>• Geckos</li> <li>• Gerbils</li> </ul>	<ul style="list-style-type: none"> <li>• Chinchillas</li> <li>• Ferrets</li> <li>• Iguanas</li> <li>• Opossums</li> </ul>	<ul style="list-style-type: none"> <li>• Large Birds 301g-10kg</li> </ul>	<ul style="list-style-type: none"> <li>• Goats</li> <li>• Potbellied Pigs</li> <li>• Snakes (extra-large, e.g. Boa Constrictors,</li> </ul>

<ul style="list-style-type: none"> <li>• Guinea Pig</li> <li>• Hamsters</li> <li>• Hedgehogs</li> <li>• Lizards</li> <li>• Mice</li> <li>• Rats</li> <li>• Small Birds &lt;50g</li> </ul>	<ul style="list-style-type: none"> <li>• Rabbits</li> <li>• Snakes (except extra-large)</li> <li>• Sugar Gliders</li> <li>• Tortoises</li> <li>• Turtles</li> <li>• Medium Birds 50g-300g</li> </ul>		Pythons, Anacondas <ul style="list-style-type: none"> <li>• Extra- Large Birds &gt;10kg</li> </ul>
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- B. Premium rates shall apply for pets of all ages and breeds.
- C. Nationwide Pet Plans shall include services specified in *Exhibit B Nationwide Pet Insurance Plans* (attached).
- D. Additional multi-pet discount of up to 10%
- E. There shall be no minimum enrollment requirements.
- F. Rates are guaranteed for the first year of the contract. Subsequent annual increases are subject to change due to state insurance filings.
3. Chubb Lifetime Benefit Term Plan:
- A. Pricing: Rates as provided in initial proposal shall never increase and are guaranteed through age 100; after that, no further premiums shall apply and coverage continues through age 120.
- B. Paid-up benefits shall begin to accrue after ten (10) years. At any point thereafter, if premiums stop, a reduced paid-up benefit is guaranteed.
- C. Minimum participation to issue policy: ten (10) employees
- D. For the term of the contract, Contractor shall provide one (1) \$10 donation per person that meets with a benefits counselor about the Chubb Lifetime Benefit Plan with no purchase required. The \$10.00 donation will apply to employees that have not reviewed Chubb's LifeTime Benefit Term product in the past. The recipient of the donation shall be UVA Children's Hospital <https://childrens.uvahealth.com/>.
4. MetLife Home and Auto Insurance:
- a. Auto
- i. 15% Group Discount
  - ii. 8% Payroll Deduction discount
  - iii. 0-15% Tenure discount – based on years of service.
- b. Home
- i. 8% Home Group Discount

- c. There are also multi policy discounts in place in VA for having the auto and home bundled together.
  - i. Discounts shall be applied to both policies, not just one or the other. This discount is determined at the time the quote is provided to the employee.
- 5. Chubb Cancer Advocate Plus (CAP):
  - a. This Genetic Cancer Insurance includes:
    - i. Proactive Cancer Screening
    - ii. Cancer Management
    - iii. Cancer Recovery
    - iv. Cancer Recurrency Monitoring
    - v. Cancer Education & Empowerment
    - vi. Diagnosis payments
- 6. No other fees shall apply other than those identified