



CONTRACT RENEWAL LETTER

Date: January 09, 2025
Contract #: UCPJMU6001
Service: Steam Plant Specialty Parts
Renewal Period: 4/12/2025 to 4/11/2026
Renewal #: 4 of 4 One-Yr
Issued By: James Madison University
Michael Morrison, Lead Contract Officer & Project
Manager Ph: 540-568-6181
Fx: 540-568-7935

Contractor: Dillon Supply Company
Attn: Eric Dillon
1551 North Liberty Street
Harrisonburg, VA 22802

Contract Administrator: Dennis Hart, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Dillon Supply Company
By: 
Eric Dillon

Name (print)
Vice President *1/9/2025*
Date Signed
Title

James Madison University
By: 
Michael Morrison, MS, VCCO, CUPO, CPPB

Name (print)
Lead Contract Officer & Project Manager *1/9/2025*
Date Signed
Title

Contract #: UCPJMU6001
Contractor: Dillon Supply Company
Renewal Period: 4/12/2025 – 4/11/2026
Commodity: Steam Plant Specialty Parts

PRICING SCHEDULE: James Madison University

Please refer to the attached sheets for labor rates and all contract discounts.

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

LABOR & MISC.

- Dillon Supply does not charge rates for any services that we provide however we may need to pass on outside (sub)contractor's rates in the event they would occur.

Other Fees	
Credit Card Fees	None
Shipping	None

Product Line	Discount
Crane Valves – 2” to 14” cast steel valves 300# & 150# rating	25%
Little Giant Pumps – High temperature sump pumps	10%
Structural steel & steel pipe	25%
Armstrong Steam Instantaneous Hot Water Heaters – various	15%
Armstrong steam pressure powered condensate pumps – various	10%
Armstrong steam pressure reducing valves – various	25%
Armstrong inverted bucket steam traps	25%
Armstrong float and thermostatic traps	30%
Endress & Hauser steam flow meters	25%
Endress & Hauser steam flow transmitters	15%
Endress & Hauser steam pressure transmitters	15%
Endress & Hauser mag flow meter	15%
Veris Incorporated steam flow meter	15%
Farris steam safety relief valves	25%
Clark Reliance – Boiler water column components	15%
Jerguson – Boiler water column components	15%
Jacoby Tarbox – Boiler water column products	15%

Product Line	Discount
Eurotherm – controllers & electronics	15%
Velan Valves – 2” to 14” cast steel valves – 300# & 150# rating	25%
Spence steam pressure reducing valves – various	25%



Spence steam pressure powered condensate pumps – various	20%
Spence steam safety relief valves – various	25%
ATS slip joint expansion joints – various	POA or 25%
ATS ball joint expansion joints – various	POA or 25%
Thermaxx – removable insulation blankets – various	POA or 25%
Graham – steam instantaneous hot water heaters – various	15%
Leslie Controls – steam instantaneous hot water heaters – various	15%
Honeywell – boiler burner management products	POA
Rockwell Automation – boiler combustion control components	POA
Danfoss Graham – variable frequency drives	POA
Wika – gauges and instrumentation	15%
Badger Meters – various flow meters	15%
Mercoid – various safety switches and contacts	POA
Sierra – various flow meters	15%
Steam trap survey service and equipment	25%
Calibration service and equipment	15%
Aurora boiler water feed pumps	10%
Grundfos/PACO/Peerless pumps	10%
Dri-Steem humidifier equipment	POA or 25%
Allen Bradley PLC's	POA
ABB Controllers	POA
Siemens Controllers	POA
Ashcroft Instrumentation and Gauges	15%
Pure humidifier equipment	POA
Watson McDaniel Equipment & Products	25%
Baldor electric motors	20%
Champion air compressors & equipment	POA
DFT – check valves & equipment	25%
Sterling electric condensate pumps	10%
Tertrix Instruments – pressure & temperature gauges & accessories	15%
Neptune chemical pumps & accessories	10%
Super Radiator Coils	POA or 25%
Armstrong Fluid Technologies	25%
Warren Control Valves	25%
Cemline products and accessories	25%
Proco products	POA or 25%
Shannon InsulTech – removable insulation blanks – various	POA or 25%
Flowserve ValTek – control valves	25%
RTK control valves	25%
Onicon Meters	15%