



CONTRACT RENEWAL LETTER

Date: January 30, 2025
Contract #: UCPJMU6000
Service: Steam Plant Specialty Parts
Renewal Period: 4/12/2025 to 4/11/2026
Renewal #: 4 of 4 One-Yr
Issued By: James Madison University
Michael Morrison, Lead Contract Officer & Project Manager
Ph: 540-568-6181
Fx: 540-568-7935

Contractor: Carotek, Inc.
Attn: Kurt Linkenauger
8807 Whitepine Road
Richmond, VA 23237
Ph: (804) 279-8800

Contract Administrator: Dennis Hart, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract percentage discount off manufacturer list price is hereby replaced with the percentage discount off manufacturer list price attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Carotek, Inc.

By:

Kurt Linkenauger

Name (print)

Virginia Sales Director

Title

2/3/2025

Date Signed

James Madison University

By:

Michael Morrison, MS, VCCO, CUPO, CPPB

Name (print)

Lead Contract Officer & Project Manager

Title

1/30/2025

Date Signed

Contract #: UCPJMU6000

Contractor: Carotek, Inc.

Renewal Period: 4/12/2025 – 4/11/2026

Commodity: Steam Plant Specialty Parts

PRICING SCHEDULE: James Madison University

Please refer to the attached sheets for labor rates and all contract discounts.

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

LABOR & MISC.

<u>In House Rates</u>	<u>hourly rate</u>	<u>Travel hourly rate</u>
Electrical Controls Technician	\$111.40/hr	N/A
Mechanical Fabricator	\$111.40/hr	N/A
Welder/Fitter	\$111.40/hr	N/A
Electrical Controls Engineering	\$111.40/hr	N/A
Mechanical Engineering	\$111.40/hr	N/A

<u>On-Site Services</u>	<u>hourly rate</u>	<u>Travel hourly rate</u>
Factory Authorized pump/blower technician	\$132.62	\$90.18
Electrical Controls Technician	\$111.40	\$90.18
Mechanical Technician	\$111.40	\$90.18
Electrical Controls engineering/Programming	\$132.62	\$90.18

<u>Start-up and Training</u>	<u>Daily Rates</u>	<u>Travel hourly rates</u>
Start-up services	\$1,060.90/day + expenses	\$90.18
Training (up to (6) people)	\$1,060.90/day + expenses	\$90.18
Training (up to 12 people)	\$1,273.08/day + expenses	\$90.18

<u>Instrument Calibration Services</u>	<u>Rates</u>
Onsite Start-up/verification	\$175.05/hr + expenses
Flow calibration (portable calibration rig)	\$277.95 set-up + \$689.58/device + expenses
Flow Calibration (inline)	\$277.95 set-up + \$511.35/device + expenses
Pressure calibration	\$166.57 set-up + \$259.92/device + expenses
Temperature calibration	\$166.57 set-up + \$212.18/device + expenses
Level calibration	\$166.57 set-up + \$307.66/device + expenses

- Carotek, Inc. agrees that any required travel expenses shall follow GSA guidelines.

<u>Other Fees</u>	
Credit Card Fees	3% per transaction
Shipping	Standard shipping rates

Product Line	Discount
Amtrol	List Price
ARI	Factory Negotiated Pricing
Armstrong Trap Tester	List Price
Armstrong	14%
Armstrong Veris	List Price
ASCO	15%
Ashcroft/Weksler	12%
Clark Reliance	List Price
Crane	List Price
DeZurik	Consumer net
DFT	5%
Draeger	Factory Negotiated Pricing
Eaton Filtration	18%
Endress+Hauser	12%
Eurotherm	Factory Negotiated Pricing
Everactive Wireless	Factory Negotiated Pricing
Gems	List Price
Grundfos	List Price
Grundfos "packaged systems"	List Price
KEP	List Price
Macurco	List Price
NBS	9%
Paco	7%
Peerless	7%
Shannon Global	List Price
SVF	33%
ThermaFlo	8%
United Electric	List Price
Valtek/Flowserve	10%
Velan	List Price
Watlow	Factory Negotiated Pricing
Wika	List Price