



CONTRACT RENEWAL LETTER

Date: December 03, 2021
Contract #: UCPJMU5954
Service: Clinical Staffing and Services for COVID Testing/Vaccination Clinics
Renewal Period: 2/19/2022 to 2/18/2023
Renewal #: 1 of 2 One-Yr
Issued By: James Madison University
Savana Koteita, Buyer Specialist Ph: 540-568-4280
Fx: 540-568-7935

Contractor: Motir Service, Inc.
1508 East Capitol Street, NE
Washington, DC 20003

Contract Administrator: Kristina Blyer, University Health Center

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Motir Service, Inc.
By: [Signature]
Emmanuel Irono
Name (print)

President 12/6/2021
Title Date Signed

James Madison University
By: [Signature]
Savana Koteita,
Name (print)

Buyer Specialist 12/3/21
Title Date Signed

Contract #: UCPJMU5954

Contractor: Motir Service, Inc.

Renewal Period: 2/19/2022 - 2/18/2023

Commodity: Clinical Staffing and Services for COVID Testing/Vaccination Clinics

- Parties agree that items within this Negotiation Summary modify RFP# FDC-1101 and the Contractor's response to RFP# FDC-1101 and that this Negotiation Summary takes precedence in conflict.
- The rate schedule is as follows:

Motir Services, Inc.				
Testing				
Capacity: 1,000 Tests per day (8-hours)				
Positions	Number of Positions	Hour/Day	Billing Rate	Bill - Per Day/1,000
Clinical Director	1	8	\$75.00	\$600.00
RN's including Quality Control	8	8	\$65.00	\$4,160.00
Logistics	3	8	\$39.00	\$936.00
Licensed Practical Nurse	4	8	\$46.00	\$1,472.00
Certified Nursing Assistant (C.N.A.) or Medical Assistant (MA)	4	8	\$32.00	\$1,024.00
IT (Network Support)	1	8	\$52.00	\$416.00
Security	2	8	\$38.00	\$608.00
Data Management	2	8	\$44.00	\$704.00
TOTAL	25	64		\$9,920.00
PPE & Other Related Material Cost - Reimbursable				
	Cost	Cost including Admin Fee (13%)	Minimum Tests Per Day	Bill/Day

Reimbursable Material Cost	\$430.00	\$485.90	1,000	\$485.90
Subscribed User Fee	\$2.00	\$2.26	1,000	\$2,260.00
Administering Cost of Vaccination	\$1.50	\$1.70	1,000	\$1,695.00
Cost of capacity testing site per person	\$2.99	\$3.38	1,000	\$3,378.70
Initial Deployment Cost	\$1,200.00	\$1,356.00	1,000	\$1,356.00
Refrigerated/Freezer Transportation for Vaccination	\$360.00	\$406.80	1,000	\$406.80
Site Network/Server	\$650.00	\$734.50	1,000	\$734.50
Logistics	\$1,235.00	\$1,415.89	1,000	\$1,415.89
PPE	\$650.00	\$734.50	1,000	\$734.50
Other Supplies	\$300.00	\$339.00	1,000	\$339.00
TOTAL	\$4,849.49	\$5,334.44		\$12,806.29
TOTAL COST/DAY/1,000 PERSON				\$22,726.29
COST PER PERSON				\$22.73

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Testing and vaccination pricing is based on minimum 1,000 people per day. MOTIR can scale up to 2,000 or 3,000 based on needs and budget.

3. Should travel be required during the term of this contract, all travel expenses shall be in accordance with the U.S. General Services Administration (GSA) allowance for lodging, meals, and incidentals.

<http://www.gsa.gov/portal/content/104877>

<http://www.gsa.gov/portal/content/101518>

4. Contractor agrees that all exceptions taken within their initial response to RFP# FDC-1101 that are not specifically addressed within this negotiation summary are null and void.
5. Contractor has disclosed all potential fees. Additional charges will not be accepted.