



CONTRACT RENEWAL LETTER

Date: June 01, 2023
Contract #: UCPJMU5859
Service: On Demand Trade Services: Mechanical & Plumbing
Renewal Period: 9/9/2023 to 9/8/2024
Renewal #: 3 of 4 One-Yr
Issued By: James Madison University
Michael Morrison, Buyer Senior Ph: 540-568-6181
Fx: 540-568-7935

Contractor: Southern Air, Inc.
Attn: Bob Burrill
2655 Lakeside Drive
Lynchburg, VA 24501 Ph: 434-385-1250

Contract Administrator: Dennis Hart, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 4.3% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Southern Air, Inc.

By: Bob Burrill
Bob Burrill

Name (print)

CFO 6/1/2023
Title Date Signed

James Madison University

By: Michael Morrison
Michael Morrison, MS, VCCO, CUPO

Name (print)

Buyer Senior 6/1/2023
Title Date Signed



Contract #: UCPJMU5859

Contractor: Southern Air, Inc.

Renewal Period: 9/9/2023 - 9/8/2024

Commodity: On Demand Trade Services: Mechanical & Plumbing

Labor Rates				
Personnel	Normal Working Hours		Overtime/Weekend/Holiday/Emergency Hours	
Supervisor/Superintendent/Foreman	\$	107.43 /hr	\$	150.40 /hr
Mechanical Supervisor	\$	80.57 /hr	\$	112.80 /hr
HVAC Supervisor	\$	85.94 /hr	\$	120.32 /hr
Laborer		/hr		/hr
Laborer, Mechanical	\$	59.09 /hr	\$	82.72 /hr
Laborer, HVAC	\$	78.96 /hr	\$	110.65 /hr
Mechanic		/hr		/hr
Boiler Mechanic	\$	85.94 /hr	\$	120.32 /hr
Sheet Metal Mechanic	\$	78.96 /hr	\$	110.54 /hr
*Grout Injection Mechanic	See Footnote	/hr	See Footnote	/hr
Startup Mechanic	\$	85.94 /hr	\$	120.32 /hr
*Test & Balance Mechanic	See Footnote \$85.94	/hr	\$	120.32 /hr
Junior Mechanic (Helper)	\$	50.49 /hr	\$	70.69 /hr
Technician		/hr		/hr
Burner Technician	\$	85.94 /hr	\$	120.32 /hr
HVAC Technician	\$	85.94 /hr	\$	120.32 /hr
Service Technician	\$	85.94 /hr	\$	120.32 /hr
*Controls Technician	\$	85.94 /hr	\$	120.32 /hr
Welding		/hr		/hr
Certified Welder, R-stamp work	\$	80.57 /hr	\$	112.80 /hr
AI Inspector (R-stamp work)	\$158.99 (4 hr min)	/hr	\$	232.58 /hr
Pipefitter	\$	68.75 /hr	\$	96.69 /hr
Millwright	\$	68.75 /hr	\$	96.69 /hr
Equipment Operator	\$	68.75 /hr	\$	96.69 /hr
Ironworker	\$	68.75 /hr	\$	96.69 /hr
Plumber, Master	\$	85.94 /hr	\$	120.32 /hr
Plumber, Journeyman	\$	69.83 /hr	\$	104.74 /hr
*Carpenter	\$	85.94 /hr	\$	120.32 /hr
Electrician	\$	85.94 /hr	\$	120.32 /hr
QA/QC (Code Work)	\$	107.43 /hr	\$	150.40 /hr
Project Manager	\$	107.43 /hr	\$	150.40 /hr
Design Engineer	\$	134.29 /hr	\$	167.59 /hr
CAD Designer	\$	54.79 /hr	\$	76.70 /hr

*Subcontractors may be required for the trades noted "***". Southern Air, Inc. will address the need for subcontractors on an as needed basis. Southern Air, Inc. will engage JMU purchasing management with open dialogue when it is deemed in the university's best interest to use subcontractors. All subcontractors that are executed through Southern Air, Inc. will be invoiced to JMU at "SAI Invoice" plus 7.5%. Invoices can and will be furnished upon request.

Testing and Balancing: Southern Air, Inc. is qualified to perform Testing and Balancing as needed. If a NAAC certification is required, Southern Air, Inc. will have to subcontract this service.



Contract #: UCPJMU5859

Contractor: Southern Air, Inc.

Renewal Period: 9/9/2023 - 9/8/2024

Commodity: On Demand Trade Services: Mechanical & Plumbing

Southern Air, Inc. will provide a 15% discount off all published list prices for the following ancillary repair materials and parts: Southern Refrigeration, Aireco, R.E. Michel, Ferguson and Grainger. Southern Air, Inc. will diligently work with all vendors to ensure JMU receives the most competitive solutions as required.

Parts & Supplies				
Item	Manufacturer	List Price	% Discount Off	University Price
Other Pricing				
Early Payment Discount				0%
Subcontractor Fees				7.5%

ZONE 1

Labor Rates				
Personnel	Normal Working Hours		Overtime/Weekend/Holiday/Emergency Hours	
Supervisor/Superintendent/Foreman	\$	150.40 /hr	\$	210.56 /hr
Mechanical Supervisor	\$	112.80 /hr	\$	157.92 /hr
HVAC Supervisor	\$	107.43 /hr	\$	150.40 /hr
Laborer		/hr		/hr
Laborer, Mechanical	\$	82.72 /hr	\$	116.02 /hr
Laborer, HVAC	\$	110.65 /hr	\$	154.70 /hr
Mechanic		/hr		/hr
Boiler Mechanic	\$	107.43 /hr	\$	150.40 /hr
Sheet Metal Mechanic	\$	110.65 /hr	\$	154.70 /hr
*Grout Injection Mechanic	See Footnote	/hr	See Footnote	/hr
Startup Mechanic	\$	107.43 /hr	\$	150.40 /hr
*Test & Balance Mechanic	See Footnote	\$107.43 /hr	\$	150.40 /hr
Junior Mechanic (Helper)	\$	70.90 /hr	\$	98.83 /hr
Technician		/hr		/hr
Burner Technician	\$	107.43 /hr	\$	150.40 /hr
HVAC Technician	\$	107.43 /hr	\$	150.40 /hr
Service Technician	\$	107.43 /hr	\$	150.40 /hr
Controls Technician	\$	107.43 /hr	\$	150.40 /hr
Welding		/hr		/hr
Certified Welder, R-stamp work	\$	112.80 /hr	\$	157.92 /hr
AI Inspector (R-stamp work)	\$223.38 (4 hr min)	/hr	\$	311.54 /hr
Pipefitter	\$	96.69 /hr	\$	134.29 /hr
Millwright	\$	96.69 /hr	\$	134.29 /hr
Equipment Operator	\$	96.69 /hr	\$	134.29 /hr
Ironworker	\$	96.69 /hr	\$	134.29 /hr
Plumber	\$	107.43 /hr	\$	150.40 /hr
Carpenter	\$	107.43 /hr	\$	150.40 /hr
Electrician	\$	107.43 /hr	\$	150.40 /hr
QA/QC (Code Work)	\$	150.40 /hr	\$	210.56 /hr
Project Manager	\$	150.40 /hr	\$	210.56 /hr



Contract #: UCPJMU5859

Contractor: Southern Air, Inc.

Renewal Period: 9/9/2023 - 9/8/2024

Commodity: On Demand Trade Services: Mechanical & Plumbing

Design Engineer	\$	188.00	/hr	\$	263.20	/hr
CAD Designer	\$	76.27	/hr	\$	107.43	/hr

ZONE 2

Labor Rates						
Personnel	Normal Working Hours			Overtime/Weekend/Holiday/Emergency Hours		
Supervisor/Superintendent/Foreman	\$	107.43	/hr	\$	150.40	/hr
Mechanical Supervisor	\$	80.57	/hr	\$	112.80	/hr
HVAC Supervisor	\$	85.94	/hr	\$	120.32	/hr
Laborer			/hr			/hr
Laborer, Mechanical	\$	59.09	/hr	\$	82.72	/hr
Laborer, HVAC	\$	78.96	/hr	\$	110.65	/hr
Mechanic			/hr			/hr
Boiler Mechanic	\$	85.94	/hr	\$	120.32	/hr
Sheet Metal Mechanic	\$	78.96	/hr	\$	110.54	/hr
*Grout Injection Mechanic	See Footnote		/hr	See Footnote		/hr
Startup Mechanic	\$	85.94	/hr	\$	120.32	/hr
*Test & Balance Mechanic	See Footnote \$85.94		/hr	\$	120.32	/hr
Junior Mechanic (Helper)	\$	50.49	/hr	\$	70.69	/hr
Technician			/hr			/hr
Burner Technician	\$	85.94	/hr	\$	120.32	/hr
HVAC Technician	\$	85.94	/hr	\$	120.32	/hr
Service Technician	\$	85.94	/hr	\$	120.32	/hr
Controls Technician	\$	85.94	/hr	\$	120.32	/hr
Welding			/hr			/hr
Certified Welder, R-stamp work	\$	80.57	/hr	\$	112.80	/hr
AI Inspector (R-stamp work)	\$158.99 (4 hr min)		/hr	\$	232.58	/hr
Pipefitter	\$	68.75	/hr	\$	96.69	/hr
Millwright	\$	68.75	/hr	\$	96.69	/hr
Equipment Operator	\$	68.75	/hr	\$	96.69	/hr
Ironworker	\$	68.75	/hr	\$	96.69	/hr
Plumber	\$	85.94	/hr	\$	120.32	/hr
Carpenter	\$	85.94	/hr	\$	120.32	/hr
Electrician	\$	85.94	/hr	\$	120.32	/hr
QA/QC (Code Work)	\$	107.43	/hr	\$	150.40	/hr
Project Manager	\$	107.43	/hr	\$	150.40	/hr
Design Engineer	\$	134.29	/hr	\$	167.59	/hr
CAD Designer	\$	54.79	/hr	\$	76.70	/hr

ZONE 3

Labor Rates		
Personnel	Normal Working Hours	Overtime/Weekend/Holiday/Emergency Hours



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Renewal Period: 9/9/2023 - 9/8/2024

Commodity: On Demand Trade Services: Mechanical & Plumbing

Supervisor/Superintendent/Foreman	\$	134.29	/hr	\$	188.00	/hr
Mechanical Supervisor	\$	100.98	/hr	\$	140.73	/hr
HVAC Supervisor	\$	107.43	/hr	\$	150.40	/hr
Laborer			/hr			/hr
Laborer, Mechanical	\$	74.13	/hr	\$	103.13	/hr
Laborer, HVAC	\$	98.83	/hr	\$	138.58	/hr
Mechanic			/hr			/hr
Boiler Mechanic	\$	107.43	/hr	\$	150.40	/hr
Sheet Metal Mechanic	\$	98.83	/hr	\$	138.58	/hr
*Grout Injection Mechanic	See Footnote		/hr	See Footnote		/hr
Startup Mechanic	\$	107.43	/hr	\$	150.40	/hr
*Test & Balance Mechanic	See Footnote	\$107.43	/hr	\$	150.40	/hr
Junior Mechanic (Helper)	\$	63.38	/hr	\$	88.09	/hr
Technician			/hr			/hr
Burner Technician	\$	107.43	/hr	\$	150.40	/hr
HVAC Technician	\$	107.43	/hr	\$	150.40	/hr
Service Technician	\$	107.43	/hr	\$	150.40	/hr
Controls Technician	\$	107.43	/hr	\$	150.40	/hr
Welding			/hr			/hr
Certified Welder, R-stamp work	\$	100.98	/hr	\$	140.73	/hr
AI Inspector (R-stamp work)	\$198.74 (4 hr min)		/hr	\$	278.24	/hr
Pipefitter	\$	85.94	/hr	\$	120.32	/hr
Millwright	\$	85.94	/hr	\$	120.32	/hr
Equipment Operator	\$	85.94	/hr	\$	120.32	/hr
Ironworker	\$	85.94	/hr	\$	12.89	/hr
Plumber	\$	107.43	/hr	\$	150.40	/hr
Carpenter	\$	107.43	/hr	\$	150.40	/hr
Electrician	\$	107.43	/hr	\$	150.40	/hr
QA/QC (Code Work)	\$	134.29	/hr	\$	188.00	/hr
Project Manager	\$	134.29	/hr	\$	188.00	/hr
Design Engineer	\$	167.59	/hr	\$	235.27	/hr
CAD Designer	\$	68.75	/hr	\$	95.61	/hr

ZONE 4

Labor Rates						
Personnel	Normal Working Hours			Overtime/Weekend/Holiday/Emergency Hours		
Supervisor/Superintendent/Foreman	\$	134.29	/hr	\$	188.00	/hr
Mechanical Supervisor	\$	100.98	/hr	\$	140.73	/hr
HVAC Supervisor	\$	107.43	/hr	\$	150.40	/hr
Laborer			/hr			/hr
Laborer, Mechanical	\$	74.13	/hr	\$	103.13	/hr
Laborer, HVAC	\$	98.83	/hr	\$	138.58	/hr
Mechanic			/hr			/hr
Boiler Mechanic	\$	107.43	/hr	\$	150.40	/hr



Contract #: UCPJMU5859

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Renewal Period: 9/9/2023 - 9/8/2024

Commodity: On Demand Trade Services: Mechanical & Plumbing

Sheet Metal Mechanic	\$ 98.83 /hr	\$ 138.58 /hr
*Grout Injection Mechanic	See Footnote /hr	See Footnote /hr
Startup Mechanic	\$ 107.43 /hr	\$ 150.40 /hr
*Test & Balance Mechanic	See Footnote \$107.43 /hr	\$ 144.20 /hr
Junior Mechanic (Helper)	\$ 63.38 /hr	\$ 88.09 /hr
Technician	/hr	/hr
Burner Technician	\$ 107.43 /hr	\$ 150.40 /hr
HVAC Technician	\$ 107.43 /hr	\$ 150.40 /hr
Service Technician	\$ 107.43 /hr	\$ 150.40 /hr
Controls Technician	\$ 107.43 /hr	\$ 150.40 /hr
Welding	/hr	/hr
Certified Welder, R-stamp work	\$ 100.98 /hr	\$ 140.73 /hr
AI Inspector (R-stamp work)	\$198.74 (4 hr min) /hr	\$ 278.24 /hr
Pipefitter	\$ 85.94 /hr	\$ 120.32 /hr
Millwright	\$ 85.94 /hr	\$ 120.32 /hr
Equipment Operator	\$ 85.94 /hr	\$ 120.32 /hr
Ironworker	\$ 85.94 /hr	\$ 120.32 /hr
Plumber	\$ 107.43 /hr	\$ 150.40 /hr
Carpenter	\$ 107.43 /hr	\$ 150.40 /hr
Electrician	\$ 107.43 /hr	\$ 150.40 /hr
QA/QC (Code Work)	\$ 134.29 /hr	\$ 188.00 /hr
Project Manager	\$ 134.29 /hr	\$ 188.00 /hr
Design Engineer	\$ 167.59 /hr	\$ 235.27 /hr
CAD Designer	\$ 68.75 /hr	\$ 95.61 /hr

ZONE 5

Labor Rates		
Personnel	Normal Working Hours	Overtime/Weekend/Holiday/Emergency Hours
Supervisor/Superintendent/Foreman	\$ 139.66 /hr	\$ 195.52 /hr
Mechanical Supervisor	\$ 105.28 /hr	\$ 147.18 /hr
HVAC Supervisor	\$ 107.43 /hr	\$ 150.40 /hr
Laborer	/hr	/hr
Laborer, Mechanical	\$ 77.35 /hr	\$ 107.43 /hr
Laborer, HVAC	\$ 103.13 /hr	\$ 143.95 /hr
Mechanic	/hr	/hr
Boiler Mechanic	\$ 107.43 /hr	\$ 150.40 /hr
Sheet Metal Mechanic	\$ 103.13 /hr	\$ 143.95 /hr
*Grout Injection Mechanic	See Footnote /hr	See Footnote /hr
Startup Mechanic	\$ 107.43 /hr	\$ 150.40 /hr
*Test & Balance Mechanic	See Footnote \$107.43 /hr	\$ 150.40 /hr
Junior Mechanic (Helper)	\$ 65.53 /hr	\$ 92.39 /hr
Technician	/hr	/hr
Burner Technician	\$ 107.43 /hr	\$ 150.40 /hr
HVAC Technician	\$ 107.43 /hr	\$ 150.40 /hr



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Renewal Period: 9/9/2023 - 9/8/2024

Commodity: On Demand Trade Services: Mechanical & Plumbing

Service Technician	\$	107.43	/hr	\$	150.40	/hr
Controls Technician	\$	107.43	/hr	\$	150.40	/hr
Welding			/hr			/hr
Certified Welder, R-stamp work	\$	105.28	/hr	\$	147.18	/hr
AI Inspector (R-stamp work)	\$	206.26 (4 hr min)	/hr	\$	288.98	/hr
Pipefitter	\$	89.17	/hr	\$	124.62	/hr
Millwright	\$	89.17	/hr	\$	124.62	/hr
Equipment Operator	\$	89.17	/hr	\$	124.62	/hr
Ironworker	\$	89.17	/hr	\$	124.62	/hr
Plumber	\$	107.43	/hr	\$	150.40	/hr
Carpenter	\$	107.43	/hr	\$	150.40	/hr
Electrician	\$	107.43	/hr	\$	150.40	/hr
QA/QC (Code Work)	\$	139.66	/hr	\$	195.52	/hr
Project Manager	\$	139.66	/hr	\$	195.52	/hr
Design Engineer	\$	175.11	/hr	\$	244.94	/hr
CAD Designer	\$	70.90	/hr	\$	99.91	/hr

ZONE 6

Labor Rates						
Personnel	Normal Working Hours			Overtime/Weekend/Holiday/Emergency Hours		
Supervisor/Superintendent/Foreman	\$	134.29	/hr	\$	188.00	/hr
Mechanical Supervisor	\$	100.98	/hr	\$	140.73	/hr
HVAC Supervisor	\$	107.43	/hr	\$	150.40	/hr
Laborer			/hr			/hr
Laborer, Mechanical	\$	74.13	/hr	\$	103.13	/hr
Laborer, HVAC	\$	98.83	/hr	\$	138.58	/hr
Mechanic			/hr			/hr
Boiler Mechanic	\$	107.43	/hr	\$	150.40	/hr
Sheet Metal Mechanic	\$	98.83	/hr	\$	138.58	/hr
*Grout Injection Mechanic	See Footnote		/hr	See Footnote		/hr
Startup Mechanic	\$	107.43	/hr	\$	150.40	/hr
*Test & Balance Mechanic	See Footnote	\$107.43	/hr	\$	150.40	/hr
Junior Mechanic (Helper)	\$	63.38	/hr	\$	88.09	/hr
Technician			/hr			/hr
Burner Technician	\$	107.43	/hr	\$	150.40	/hr
HVAC Technician	\$	107.43	/hr	\$	150.40	/hr
Service Technician	\$	107.43	/hr	\$	150.40	/hr
Controls Technician	\$	107.43	/hr	\$	150.40	/hr
Welding			/hr			/hr
Certified Welder, R-stamp work	\$	100.98	/hr	\$	140.73	/hr
AI Inspector (R-stamp work)	\$	198.74 (4 hr min)	/hr	\$	278.24	/hr
Pipefitter	\$	85.94	/hr	\$	120.32	/hr
Millwright	\$	85.94	/hr	\$	120.32	/hr
Equipment Operator	\$	85.94	/hr	\$	120.32	/hr



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Ironworker	\$	85.94	/hr	\$	120.32	/hr
Plumber	\$	107.43	/hr	\$	150.40	/hr
Carpenter	\$	107.43	/hr	\$	150.40	/hr
Electrician	\$	107.43	/hr	\$	150.40	/hr
QA/QC (Code Work)	\$	134.29	/hr	\$	188.00	/hr
Project Manager	\$	134.29	/hr	\$	188.00	/hr
Design Engineer	\$	167.59	/hr	\$	235.27	/hr
CAD Designer	\$	68.75	/hr	\$	95.61	/hr

ZONE 7

Labor Rates

Personnel	Normal Working Hours		Overtime/Weekend/Holiday/Emergency Hours	
Supervisor/Superintendent/Foreman	\$	107.43 /hr	\$	150.40 /hr
Mechanical Supervisor	\$	80.57 /hr	\$	112.80 /hr
HVAC Supervisor	\$	102.06 /hr	\$	142.88 /hr
Laborer		/hr		/hr
Laborer, Mechanical	\$	59.09 /hr	\$	82.72 /hr
Laborer, HVAC	\$	79.50 /hr	\$	110.65 /hr
Mechanic		/hr		/hr
Boiler Mechanic	\$	102.06 /hr	\$	142.88 /hr
Sheet Metal Mechanic	\$	79.50 /hr	\$	110.65 /hr
*Grout Injection Mechanic	See Footnote	/hr	See Footnote	/hr
Startup Mechanic	\$	102.06 /hr	\$	142.88 /hr
*Test & Balance Mechanic	See Footnote	\$102.06 /hr	\$	142.88 /hr
Junior Mechanic (Helper)	\$	50.49 /hr	\$	70.90 /hr
Technician		/hr		/hr
Burner Technician	\$	102.06 /hr	\$	142.88 /hr
HVAC Technician	\$	102.06 /hr	\$	142.88 /hr
Service Technician	\$	102.06 /hr	\$	142.88 /hr
Controls Technician	\$	102.06 /hr	\$	142.88 /hr
Welding		/hr		/hr
Certified Welder, R-stamp work	\$	80.57 /hr	\$	112.80 /hr
AI Inspector (R-stamp work)	\$158.99 (4 hr min)	/hr	\$	222.38 /hr
Pipefitter	\$	68.75 /hr	\$	96.69 /hr
Millwright	\$	68.75 /hr	\$	96.69 /hr
Equipment Operator	\$	68.75 /hr	\$	96.69 /hr
Ironworker	\$	68.75 /hr	\$	96.69 /hr
Plumber	\$	102.06 /hr	\$	142.88 /hr
Carpenter	\$	102.06 /hr	\$	142.88 /hr
Electrician	\$	102.06 /hr	\$	142.88 /hr
QA/QC (Code Work)	\$	107.43 /hr	\$	150.40 /hr
Project Manager	\$	107.43 /hr	\$	150.40 /hr
Design Engineer	\$	134.29 /hr	\$	188.00 /hr
CAD Designer	\$	54.79 /hr	\$	76.27 /hr



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Contractor: Southern Air, Inc.

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Commodity: On Demand Trade Services: Mechanical & Plumbing

ZONE 8

Labor Rates				
Personnel	Normal Working Hours		Overtime/Weekend/Holiday/Emergency Hours	
Supervisor/Superintendent/Foreman	\$	124.62 /hr	\$	174.03 /hr
Mechanical Supervisor	\$	93.46 /hr	\$	131.06 /hr
HVAC Supervisor	\$	102.06 /hr	\$	142.88 /hr
Laborer		/hr		/hr
Laborer, Mechanical	\$	68.75 /hr	\$	95.61 /hr
Laborer, HVAC	\$	91.31 /hr	\$	127.84 /hr
Mechanic		/hr		/hr
Boiler Mechanic	\$	102.06 /hr	\$	142.88 /hr
Sheet Metal Mechanic	\$	91.31 /hr	\$	127.84 /hr
*Grout Injection Mechanic	See Footnote	/hr	See Footnote	/hr
Startup Mechanic	\$	102.06 /hr	\$	142.88 /hr
*Test & Balance Mechanic	See Footnote	\$102.06 /hr	\$	142.88 /hr
Junior Mechanic (Helper)	\$	59.09 /hr	\$	81.65 /hr
Technician		/hr		/hr
Burner Technician	\$	102.06 /hr	\$	142.88 /hr
HVAC Technician	\$	102.06 /hr	\$	142.88 /hr
Service Technician	\$	102.06 /hr	\$	142.88 /hr
Controls Technician	\$	102.06 /hr	\$	142.88 /hr
Welding		/hr		/hr
Certified Welder, R-stamp work	\$	93.46 /hr	\$	131.06 /hr
AI Inspector (R-stamp work)	\$184.78 (4 hr min)	/hr	\$	257.83 /hr
Pipefitter	\$	79.50 /hr	\$	111.73 /hr
Millwright	\$	79.50 /hr	\$	111.73 /hr
Equipment Operator	\$	79.50 /hr	\$	111.73 /hr
Ironworker	\$	79.50 /hr	\$	111.73 /hr
Plumber	\$	102.06 /hr	\$	142.88 /hr
Carpenter	\$	102.06 /hr	\$	142.88 /hr
Electrician	\$	102.06 /hr	\$	142.88 /hr
QA/QC (Code Work)	\$	124.62 /hr	\$	174.03 /hr
Project Manager	\$	124.62 /hr	\$	174.03 /hr
Design Engineer	\$	155.77 /hr	\$	218.08 /hr
CAD Designer	\$	63.38 /hr	\$	89.17 /hr

ZONE 9

Labor Rates				
Personnel	Normal Working Hours		Overtime/Weekend/Holiday/Emergency Hours	
Supervisor/Superintendent/Foreman	\$	124.62 /hr	\$	174.03 /hr
Mechanical Supervisor	\$	93.46 /hr	\$	131.06 /hr



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HVAC Supervisor	\$	96.69	/hr	\$	135.36	/hr
Laborer			/hr			/hr
Laborer, Mechanical	\$	68.75	/hr	\$	95.61	/hr
Laborer, HVAC	\$	91.31	/hr	\$	127.84	/hr
Mechanic			/hr			/hr
Boiler Mechanic	\$	96.69	/hr	\$	135.36	/hr
Sheet Metal Mechanic	\$	91.31	/hr	\$	127.84	/hr
*Grout Injection Mechanic	See Footnote		/hr	See Footnote		/hr
Startup Mechanic	\$	96.69	/hr	\$	135.36	/hr
*Test & Balance Mechanic	See Footnote \$96.69		/hr	\$	135.36	/hr
Junior Mechanic (Helper)	\$	59.09	/hr	\$	81.65	/hr
Technician			/hr			/hr
Burner Technician	\$	96.69	/hr	\$	135.36	/hr
HVAC Technician	\$	96.69	/hr	\$	135.36	/hr
Service Technician	\$	96.69	/hr	\$	135.36	/hr
Controls Technician	\$	96.69	/hr	\$	135.36	/hr
Welding			/hr			/hr
Certified Welder, R-stamp work	\$	93.46	/hr	\$	131.06	/hr
AI Inspector (R-stamp work)	\$184.78 (4 hr min)		/hr	\$	257.83	/hr
Pipefitter	\$	76.22	/hr	\$	111.73	/hr
Millwright	\$	76.22	/hr	\$	111.73	/hr
Equipment Operator	\$	76.22	/hr	\$	111.73	/hr
Ironworker	\$	76.22	/hr	\$	111.73	/hr
Plumber	\$	92.70	/hr	\$	135.36	/hr
Carpenter	\$	92.70	/hr	\$	135.36	/hr
Electrician	\$	92.70	/hr	\$	135.36	/hr
QA/QC (Code Work)	\$	119.48	/hr	\$	174.03	/hr
Project Manager	\$	119.48	/hr	\$	174.03	/hr
Design Engineer	\$	149.35	/hr	\$	218.08	/hr
CAD Designer	\$	60.77	/hr	\$	89.17	/hr