



CONTRACT RENEWAL LETTER

Date: January 15, 2026
Contract #: UCPJMU5741
Service: Audio System for Atlantic Union Bank Center
Renewal Period: 2/19/2026 to 2/18/2027
Renewal #: 5 of 8 One-Yr
Issued By: James Madison University
Adam Fleming, Buyer Senior Ph: 540-568-4280
Fx: 540-568-7935

Contractor: Stage Sound, Inc.
2240 Shenandoah Ave
Roanoke, VA 24017

Contract Administrator: Ty Phillips, Athletics

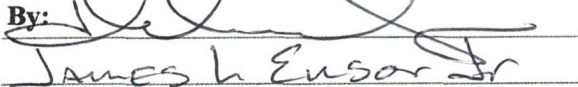
Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing schedule is hereby replaced with the pricing schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

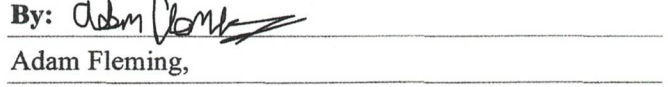
Stage Sound, Inc.

By: 
James H. Euser Jr

Name (print)

Operations Manager 01/16/2026
Title Date Signed

James Madison University

By: 
Adam Fleming,

Name (print)

Buyer Senior 01/15/2026
Title Date Signed

Contract #: UCPJMU5741
Contractor: Stage Sound, Inc.
Renewal Period: 2/19/2026 – 2/18/2027
Commodity: Audio System for Atlantic Union Bank Center

1. The Contractor shall provide audio visual, multi-media, and related products, services and associated maintenance. The Contractor should provide access to every audio visual, multi-media and all related products and services that the company sells through the contract. Audio visual products and services added to the Contractor product mix after the award of the contracts may be incorporated into the contract.
2. Pricing shall be in accordance with the final pricing list provided by Stage Sound Inc. (*See Arena Audio pricing Attached*)
3. Additional labor pricing (outside the scope of the contract) is as follows:

Design Engineer	\$130/Hr
Project Manager	\$120/Hr
Programmer	\$140/Hr
Systems Commissioner / Trainer	\$120/Hr
Technician Level 1	\$85/Hr
Technician Level 2	\$100/Hr
Technician Level 3	\$115/Hr
Consulting	\$150/Hr
After Hours	1.5x standard rate

4. Contractor has agreed to offer prices for equipment and services expressed as a percentage discount off the manufacturer’s list price for equipment and the Contractor’s list price for services. The discounted price shall include all associated costs for equipment and services including the freight terms F.O.B. Destination/Prepaid and any travel and living expenses for technician services. *See equipment/services pricing attached.*
5. The Contractor should contain provisions for a select group of products for rent on an “as needed” basis specifically related to audio system at the Atlantic Union Bank Center. The Contractor should provide the necessary combination of services to include, but not limited to, a rental technician to run the equipment, delivery, set-up, and pick-up. Rental equipment may be subject to availability. *See rental pricing attached.*
6. Stage Sound Inc. has confirmed that there shall be no additional miscellaneous or incidental fees that have not been identified in the contract. There are no hidden charges, normal contract exclusions apply.
7. Stage Sound Inc. has agreed to take no exceptions to the Scope of Work and Technical Specifications provided in the contract. Work shall be performed as specified in the original RFP.

8. Stage Sound Inc. has agreed to extend their Standard Warranty for a 2-year (24-month) term in accordance with Item 1.8 A of Attachment E.
9. Payments shall be made in accordance with the Code of Virginia, §2.2-4347 through 2.2-4354, Prompt Payment.
10. Contractor agrees that this Negotiation Summary modifies the Contractor's response to RFP# SCK-1065.

Stage Sound Pricing VASCUPP RFP 7058821JC Contract # C0002288

	A	B	C	D	E	F
1						
2	Brand					
3	Ace Backstage	Contract Discount				
4	Acoustics First	22.00%				
5	AJA	5.00%				
6	AKG Microphones	2.00%				
7	AKG Wireless Systems	30.00%				
8	AKG Accessories	20.00%				
9	Allen & Heath Avantis	10.00%				
10	Allen & Heath QU	15.00%				
11	Allen & Heath SQ	22.00%				
12	Allen & Heath GR	22.00%				
13	Allen & Heath GR Accessories	25.00%				
14	Allen & Heath ZED	10.00%				
15	Allen & Heath ME	20.00%				
16	Allen & Heath Mix Wizard	25.00%				
17	Allen & Heath GL2400	22.00%				
18	Allen & Heath CAT5 Reels	15.00%				
19	Allen & Heath D-Live S	12.00%				
20	Allen & Heath D-Live C	12.00%				
21	Allen & Heath Flight Cases	12.00%				
22	Allen & Heath Accessories	12.00%				
23	Altman	20.00%				
24	Altman Downlights	10.00%				
25	American DJ	18.00%				
26	Analog Way	10.00%				
27	Anchor Audio	10.00%				
28	Ashly	20.00%				
29	Atlas	20.00%				
30	Atlona	10.00%				
31	Audio Technica	12.00%				
32	Audix	20.00%				
33	Audix Accessories	10.00%				
34	Auralix Acoustics	5.00%				
35	Aurora Multimedia	10.00%				
36	AVFI	25.00%				
37	Aviom	22.00%				
38	Avolites	5.00%				

Stage Sound Pricing VASCUPP RFP 7058821JC Contract # C0002288

	A	B	C	D	E	F
39	Beyerdynamic	15.00%				
40	Biamp	10.00%				
41	Blackmagic Design	2.00%				
42	Bose Professional	25.00%				
43	Bose Portable L1 Pro/S1	10.00%				
44	Brightsign	2.00%				
45	BSS Professional	20.00%				
46	Cables to Go	20.00%				
47	CBI	10.00%				
48	Chauvet Lighting DJ	25.00%				
49	Chauvet Professional	20.00%				
50	Chauvet Accessories	10.00%				
51	Chief (Mounts)	10.00%				
52	Chief (Racks)	10.00%				
53	Clearsonic	10.00%				
54	Community Pro	25.00%				
55	Countryman	25.00%				
56	Creston	25.00%				
57	Crown Power Amps	20.00%				
58	Crown xls Drivecore 2 Series	15.00%				
59	Da-Lite	20.00%				
60	Danley	20.00%				
61	DBX	20.00%				
62	Denon Pro	5.00%				
63	DPA	5.00%				
64	Draper	20.00%				
65	EAW	15.00%				
66	Elation	20.00%				
67	Elation Accessories	10.00%				
68	Elitecore Cables	15.00%				
69	Eminence	17.00%				
70	ETC	20.00%				
71	EV Pro	15.00%				
72	Exact Furniture	25.00%				
73	Extron	25.00%				
74	Focusrite	20.00%				
75	FSR	10.00%				
76	Fulcrum Acoustic	20.00%				

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	A	B	C	D	E	F
77	Furman	20.00%				
78	Furman Parts/Accessories	15.00%				
79	Galaxy Audio	25.00%				
80	Gator	35.00%				
81	Genelec	13.00%				
82	Genelec Accessories	5.00%				
83	Global Truss	10.00%				
84	Goo Systems	5.00%				
85	Hosa	30.00%				
86	HSA Rolltops	10.00%				
87	InFocus	2.00%				
88	JBL Professional	27.00%				
89	JBL Commercial	3.00%				
90	K&M	20.00%				
91	KanexPro	10.00%				
92	Kramer	20.00%				
93	Lab Gruppen Professional	10.00%				
94	Lake	10.00%				
95	Lewitt	30.00%				
96	Lex Products	10.00%				
97	Lexicon	20.00%				
98	LG Commercial Displays	2.00%				
99	Liberty AV	24.00%				
100	Lighttronics	10.00%				
101	Listen	15.00%				
102	Littlelite	20.00%				
103	Livemix	25.00%				
104	Lowell Manufacturing	25.00%				
105	LumaStream	15.00%				
106	MA Lighting	15.00%				
107	Mackie	10.00%				
108	Magewell	2.00%				
109	Manhasset Stands	10.00%				
110	Marshall Electronics	10.00%				
111	Martin Audio	20.00%				
112	Martin Lighting	10.00%				
113	Midas Professional	20.00%				
114	Midas M32 Family Product	2.00%				

Stage Sound Pricing VASCUPP RFP 7058821.JC Contract # C0002288

	A	B	C	D	E	F
115	Middle Atlantic	25.00%				
116	Nexo Speakers/Power Amps Nexo	20.00%				
117	FiYware/Accessories/Cabling	10.00%				
118	OSP Cases	15.00%				
119	Panasonic Projector Accessories	3.00%				
120	Panasonic Pro Displays/PTZ	6.00%				
121	Panasonic Fix Install/Large Venue Projectors	20.00%				
122	Peavey	10.00%				
123	Planar Commercial Displays	8.00%				
124	Poly Service Contracts/Video Conferencing Accessories	3.00%				
125	Poly Realpresence Desktop Software	6.00%				
126	Poly G7500, RealPresence, HDX Series Codex	10.00%				
127	Premier Mounts	10.00%				
128	Presonus	20.00%				
129	Prime Acoustics	10.00%				
130	Pro Intercom	10.00%				
131	PTZ Optics	8.00%				
132	QSC	15.00%				
133	QSC Q-Sys	3.00%				
134	RCF	25.00%				
135	Renkus-Heinz	20.00%				
136	Rolls	15.00%				
137	Samsung Commercial Displays	2.00%				
138	Sennheiser	20.00%				
139	Sennheiser Acc. & Parts	10.00%				
140	Sharp Commercial Displays	2.00%				
141	Shure	26.00%				
142	Shure Accessories	10.00%				
143	Shure MXA	15.00%				
144	Shure Axient Series ULXD,MX,ULX	15.00%				
145	Shure BLX, SE,SLX,SLXD,QLX	20.00%				

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	A	B	C	D	E	F
146	Shure STEM	5.00%				
147	SKB	25.00%				
148	Soundcraft	20.00%				
149	Soundcraft Cards/Accessories	10.00%				
150	Strong Racks & Mounts	25.00%				
151	Symetrix	15.00%				
152	Tascam	5.00%				
153	Vaddio	10.00%				
154	Westone	20.00%				
155	WePresent	5.00%				
156	Whitwind	15.00%				
157	Williams Sound	17.00%				
	Yamaha Pro Digital Consoles CL/QL/TF Accessories and Peripherals	20.00%				
158	Yamaha Pro Analog Mixers/ Loudspeakers/Power Amps/Processing	25.00%				
159	Yamaha Rivage	5.00%				
160	Products Not Listed	At least 3%				
161						
162						
163						
164	Design Engineer	\$130/Hr				
165	Project Manager	\$120/Hr				
166	Programmer	\$140/Hr				
167	Systems Commissioner / Trainer	\$120/Hr				
168	Technician Level 1	\$85/Hr				
169	Technician Level 2	\$100/Hr				
170	Technician Level 3	\$115/Hr				
171	Consulting	\$150/Hr				
172	After Hours	1.5x standard rate				
173						
174						
175	Brand	Product Description	Unit	List Price	Contract Discount	JMU Contract Price
176	AEI	Litron 16' Crank Lift	day	\$60.00	28.57%	\$42.86

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	A	B	C	D	E	F
177	AKG	170	day	\$15.00	28.57%	\$10.71
178	AKG	C414	day	\$65.00	28.57%	\$46.43
179	Allen & Heath	Mix Wizard, 16x2x1	day	\$75.00	28.57%	\$53.57
180	Altman	3 Cell CYC Light Lighting Fixture	day	\$25.00	28.57%	\$17.86
181	Altman	6" Fresnel Lighting Fixture	day	\$20.00	28.57%	\$14.29
182	Altman	MR-16 Zip Strip Lighting Fixture	day	\$25.00	28.57%	\$17.86
183	Altman	Q-Lite Lighting Fixture	day	\$10.00	28.57%	\$7.14
184	Altman	Single Cell CYC Light Lighting Fixture	day	\$15.00	28.57%	\$10.71
185	Altman	Star Par Lighting Fixture	day	\$10.00	28.57%	\$7.14
186	Altman	Luminator Follow Spot	day	\$35.00	28.57%	\$25.00
187	American DJ	DMX Strobe	day	\$25.00	28.57%	\$17.86
188	American DJ	Encore Burst 200	day	\$50.00	28.57%	\$35.72
189	American DJ	H20 DMX Pro, Chauvet Abyss 3.0	day	\$50.00	28.57%	\$35.72
190	Analog Way	Pulse 300	day	\$150.00	28.57%	\$107.15
191	Analog Way	Smart Matrix	day	\$100.00	28.57%	\$71.43
192	Antari	Antari Hazer Fog Machine	day	\$75.00	28.57%	\$53.57
193	Antari	Cold Flow Attachment for Fog Machine	day	\$150.00	28.57%	\$107.15
194	Antari	S-10011 DMX Snow Machine	day	\$30.00	28.57%	\$21.43
195	Antari	ICE-101 Low Fog Machine	day	\$30.00	28.57%	\$21.43
196	Applied	16-Way Motor Controller/Power	day	\$200.00	28.57%	\$142.86
197	Applied	8-Way Motor Controller/Power	day	\$125.00	28.57%	\$89.29
198	Applied	12" Box (90 Degree Arc.) Truss Section	day	\$25.00	28.57%	\$17.86
199	Applied	12" 3 or 6-Way Corner Truss Section	day	\$10.00	28.57%	\$7.14
200	Applied	12" Box (10 ft.) Truss Section	day	\$30.00	28.57%	\$21.43
201	Applied	12" Box (5 ft.) Truss Section	day	\$15.00	28.57%	\$10.71
202	Applied	12" Box (8 ft.) Truss Section	day	\$30.00	28.57%	\$21.43
203	Applied	30" 4 Way Corner Truss Section	day	\$50.00	28.57%	\$35.72
204	Ashly	1502, Dual 15-Band EQ	day	\$25.00	28.57%	\$17.86
205	Ashly	3101, Single 31-Band EQ	day	\$25.00	28.57%	\$17.86
206	Ashly	3102, Dual 31-Band EQ	day	\$30.00	28.57%	\$21.43
207	Audix	ADX-51	day	\$15.00	28.57%	\$10.71
208	Audix	ADX M1280 Micro Condenser	day	\$20.00	28.57%	\$14.29
209	Aurora	1.4 HDMI Splitter	day	\$20.00	28.57%	\$14.29
210	Aurora	HDBaseT Receiver/Transmitter	day	\$15.00	28.57%	\$10.71
211	AVO	Pearl Expert Pro Lighting Console	day	\$750.00	28.57%	\$535.73
212	AVO	Sapphire 2000 Lighting Console	day	\$300.00	28.57%	\$214.29
213	AVO	Titan Touch Lighting Console	day	\$200.00	28.57%	\$142.86
214	Barco	9700XL	day	\$125.00	28.57%	\$89.29

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	A	B	C	D	E	F
215	Barco	ImagePRO	day	\$300.00	28.57%	\$214.29
216	Behringer	Behringer SD16 Digital Snake 16x8	day	\$50.00	28.57%	\$35.72
217	Behringer	X32 Producer	day	\$100.00	28.57%	\$71.43
218	Beyer	M88	day	\$25.00	28.57%	\$17.86
219	Black Magic Design	UpDownCross SDI Hub	day	\$20.00	28.57%	\$14.29
220	Black Magic Design	Analog-SDI	day	\$15.00	28.57%	\$10.71
221	Black Magic Design	HDMI-SDI	day	\$15.00	28.57%	\$10.71
222	Black Magic Design	SDI-Analog	day	\$15.00	28.57%	\$10.71
223	Black Magic Design	Micro SDI/HDMI BiDirectional	day	\$10.00	28.57%	\$7.14
224	Black Magic Design	SDI-HDMI	day	\$15.00	28.57%	\$10.71
225	Black Magic Design	URSA Broadcast Camera w Viewfinder	day	\$375.00	28.57%	\$267.86
226	Black Magic Design	Micro Studio Camera	day	\$50.00	28.57%	\$35.72
227	Black Magic Design	Hyperdeck SSD Recorder	day	\$50.00	28.57%	\$35.72
228	Black Magic Design	Atem 1 M/E Switcher	day	\$250.00	28.57%	\$178.58
229	Black Magic Design	Smartview 4K Monitor	day	\$50.00	28.57%	\$35.72
230	Brite-Lite	Brite-lite Module	day	\$20.00	28.57%	\$14.29
231	BSS	960, Dual 31-Band EQ	day	\$35.00	28.57%	\$25.00
232	Chauvet	Colorband Pix LED Strip Fixture	day	\$25.00	28.57%	\$17.86
233	Chauvet	Colordash LED Par H-12 IP Lighting Wash Fixture	day	\$40.00	28.57%	\$28.57
234	Chauvet	Colordash LED Intelligent Lighting Wash Fixture	day	\$20.00	28.57%	\$14.29
235	Chauvet	Freedom Par RGBA	day	\$20.00	28.57%	\$14.29
236	Chauvet	Mega Moon, DMF-10, Circus	day	\$25.00	28.57%	\$17.86
237	Chauvet	Rouge R3 Wash Fixture	day	\$100.00	28.57%	\$71.43
238	Chauvet	Scorpion Storm FX Laser	day	\$25.00	28.57%	\$17.86
239	Chauvet	Amhaze Stadium	day	\$75.00	28.57%	\$53.57
240	Chauvet	Vestuvio II LED Fogger	day	\$30.00	28.57%	\$21.43
241	CM Lodestar	CM 1/2-Ton Motor (60' Lift)	day	\$75.00	28.57%	\$53.57
242	CM Lodestar	CM 1/4-Ton Motor (60' Lift)	day	\$50.00	28.57%	\$35.72
243	CM Lodestar	CM 1-Ton Motor (60' Lift)	day	\$100.00	28.57%	\$71.43
244	Coffing	Beam Clamp	day	\$10.00	28.57%	\$7.14
245	Cosmic Truss	U-Torm Ladder Truss	day	\$20.00	28.57%	\$14.29
246	Crest	VS1500	day	\$30.00	28.57%	\$21.43
247	Crown	PCC160	day	\$25.00	28.57%	\$17.86
248	Custom	Exhibition/Booth/Press, Per Drop Power Distribution System	day	\$35.00	28.57%	\$25.00

Stage Sound Pricing VASCUPP RFP 7056821JC Contract # C0002288

	A	B	C	D	E	F
249	Custom	Feeder, #2x5-Wire, Camlock Power Distribution System	day/FT	\$1.00	28.57%	\$0.71
250	Custom	Feeder, 2/0x5-Wire, Camlock Power Distribution System	day/FT	\$1.50	28.57%	\$1.07
251	Custom	Feeder, 4/0x5-Wire, Camlock Power Distribution System	day/FT	\$2.00	28.57%	\$1.43
252	Custom	Single Phase, 4-Pin/3-Pin/Edison Power Distribution System	day	\$100.00	28.57%	\$71.43
253	Custom	Three Phase, 4-Pin/3-Pin/Edison Power Distribution System	day	\$150.00	28.57%	\$107.15
254	Dal'ite	Tripod Screens 70" X 70"	day	\$25.00	28.57%	\$17.86
255	Dal'ite	Tripod Screens 96" X 72"	day	\$40.00	28.57%	\$28.57
256	Data Video	MP6000 DVD-R	day	\$45.00	28.57%	\$32.14
257	DBX	160 Compressor	day	\$25.00	28.57%	\$17.86
258	DBX	166/266 Compressor	day	\$20.00	28.57%	\$14.29
259	Decimator Design	MD-HX HDMI/SDI Converter	day	\$50.00	28.57%	\$35.72
260	Decimator Design	MD-LX HDMI/SDI Converter	day	\$25.00	28.57%	\$17.86
261	Draper	Easel with pad	day	\$25.00	28.57%	\$17.86
262	Draper	Easel without pad	day	\$15.00	28.57%	\$10.71
263	Draper	Stage Screen 9' x 16' Viewable Truss Style(16:9 Format)	day	\$500.00	28.57%	\$357.15
264	Draper	Stage Screen 15' x 24' Viewable Truss Style(16:10 Format)	day	\$750.00	28.57%	\$535.73
265	Draper	Standard Fast Fold Screen 10.5' X 14' Fast Fold	day	\$125.00	28.57%	\$89.29
266	Draper	Standard Fast Fold Screen 6' x 8' Fast Fold	day	\$75.00	28.57%	\$53.57
267	Draper	Standard Fast Fold Screen 9' X 12' Fast Fold	day	\$100.00	28.57%	\$71.43
268	Draper	Truss Style Screen 10.5' x 14' Viewable Truss Style	day	\$350.00	28.57%	\$250.01
269	Draper	Truss Style Screen 15' x 20' Viewable Truss Style	day	\$400.00	28.57%	\$285.72
270	Draper	Truss Style Screen 9' x 12' Viewable Truss Style	day	\$300.00	28.57%	\$214.29
271	Draper	Ultimate Fast Fold Screen 5' X 9' Fast Fold(16:9 Format)	day	\$150.00	28.57%	\$107.15
272	Draper	Ultimate Fast Fold Screen 7' X 12' Fast Fold(16:9 Format)	day	\$250.00	28.57%	\$178.58

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	A	B	C	D	E	F
273	Drawermer	DL201 Gate	day	\$25.00	28.57%	\$17.86
274	Drawermer	DL241 Compressor	day	\$25.00	28.57%	\$17.86
275	EAW	EAW KF760	day	\$200.00	28.57%	\$142.86
276	EAW	EAW KF760/761 Flybar Module	day	\$200.00	28.57%	\$142.86
277	EAW	EAW KF761	day	\$200.00	28.57%	\$142.86
278	EAW	EAW KF850e	day	\$100.00	28.57%	\$71.43
279	EAW	EAW SB1002 Sub	day	\$125.00	28.57%	\$89.29
280	Elation	Rayzor 360z	day	\$75.00	28.57%	\$53.57
281	Elation	Protron Eclipse	day	\$150.00	28.57%	\$107.15
282	Electro Voice	ND408	day	\$10.00	28.57%	\$7.14
283	Electro Voice	ND468	day	\$10.00	28.57%	\$7.14
284	Electro Voice	PL10	day	\$15.00	28.57%	\$10.71
285	Electro Voice	PL20/RE20	day	\$40.00	28.57%	\$28.57
286	Electro Voice	MTL4 (4x18") Sub	day	\$100.00	28.57%	\$71.43
287	ETC	Sensor Rack (48x2.4kW)	day	\$250.00	28.57%	\$178.58
288	ETC	SmartPack Rack (48x1.2kW)	day	\$175.00	28.57%	\$125.00
289	ETC	Source Four (19,26,36,50 Degree) Lighting Fixture	day	\$22.00	28.57%	\$15.71
290	ETC	Source Four Barrel (5, 10, 90 Degree) Lighting Fixture	day	\$11.00	28.57%	\$7.86
291	ETC	Source Four Jr. (26 Degree) Lighting Fixture	day	\$15.00	28.57%	\$10.71
292	ETC	Express 48/96 DMX Lighting Console	day	\$155.00	28.57%	\$110.72
293	ETC	SmartFade 12/48 DMX Lighting Console	day	\$75.00	28.57%	\$53.57
294	ETC	SmartFade 24/96 DMX Lighting Console	day	\$90.00	28.57%	\$64.29
295	ETC	Single or Double Cheeseborough	day	\$5.00	28.57%	\$3.57
296	Eventide	H3000D/SE	day	\$75.00	28.57%	\$53.57
297	Extron Electronics	MVX84 VGA Matrix Switcher	day	\$100.00	28.57%	\$71.43
298	Flying Pig Systems	Whole Hog II Lighting Console	day	\$300.00	28.57%	\$214.29
299	Generic	16x4, 100'	day	\$20.00	28.57%	\$14.29
300	Generic	24x8, 100'	day	\$30.00	28.57%	\$21.43
301	Generic	6, 9, 12-Channel, 50'	day	\$15.00	28.57%	\$10.71
302	Generic	6, 9, 12-Channel, 75'	day	\$20.00	28.57%	\$14.29
303	Generic	AV Cart 54" w/ drape	day	\$10.00	28.57%	\$7.14
304	Generic	100' Microphone Cable	day	\$3.00	28.57%	\$2.14
305	Generic	25' Microphone Cable	day	\$2.00	28.57%	\$1.43
306	Generic	50' Microphone Cable	day	\$2.50	28.57%	\$1.79
307	Generic	Carpet (Red, Black, Grey)	Priced Per Event		28.57%	\$0.00
308	Generic	Plastic Rope and Stanchion per linear foot	day	\$1.00	28.57%	\$0.71

Stage Sound Pricing VASCUPP RFP 7058821JC Contract # C0002288

	A	B	C	D	E	F
		Red Velvet Rope and Stanchion per linear foot	day	\$5.00	28.57%	\$3.57
309	Generic	Easel White Marker Board 4' X 5'	day	\$40.00	28.57%	\$28.57
310	Generic	Intercom Beltpack Station	day	\$7.50	28.57%	\$5.36
311	Generic	Intercom Blazon Call Beacons	day	\$10.00	28.57%	\$7.14
312	Generic	Intercom Dual Channel Beltpack Station	day	\$15.00	28.57%	\$10.71
313	Generic	Intercom Headset (Single or Dual Muff)	day	\$7.50	28.57%	\$5.36
314	Generic	Intercom One Channel Power Supply	day	\$10.00	28.57%	\$7.14
315	Generic	Intercom Telephone Handset	day	\$7.50	28.57%	\$5.36
316	Generic	Intercom Three Channel Power Supply	day	\$25.00	28.57%	\$17.86
317	Generic	Lectern in Plexi-glass	day	\$95.00	28.57%	\$67.86
318	Generic	Lectern in Wood	day	\$75.00	28.57%	\$53.57
319	Generic	16" Mirror Ball	day	\$15.00	28.57%	\$10.71
320	Generic	24" Mirror Ball	day	\$30.00	28.57%	\$21.43
321	Generic	Japanese Lantern, 12"-24"	day	\$10.00	28.57%	\$7.14
322	Generic	Japanese Lantern, 30-36"	day	\$15.00	28.57%	\$10.71
323	Generic	Octal Pin Spot Bank Lighting Fixture	day	\$15.00	28.57%	\$10.71
324	Generic	Oscillating Pin Spot	day	\$15.00	28.57%	\$10.71
325	Generic	Par 38 Lighting Fixture	day	\$10.00	28.57%	\$7.14
326	Generic	Pin Spot Lighting Fixture	day	\$2.50	28.57%	\$1.79
327	Generic	Quad Pin Spot Bank Lighting Fixture	day	\$10.00	28.57%	\$7.14
328	Generic	Single 48" Blacklight	day	\$15.00	28.57%	\$10.71
329	Generic	Street Light	day	\$25.00	28.57%	\$17.86
330	Generic	Swiveller Gooseneck	day	\$5.00	28.57%	\$3.57
331	Generic	Laser Pointer	day	\$10.00	28.57%	\$7.14
332	Generic	Power Point Extra Remote	day	\$5.00	28.57%	\$3.57
333	Generic	Power Point Power Presenter RF (100' range)	day	\$25.00	28.57%	\$17.86
334	Generic	Stereo 2or 3-Way Crossover	day	\$20.00	28.57%	\$14.29
335	Generic	10" Pipe & Base	day	\$15.00	28.57%	\$10.71
336	Generic	Saddle Sandbag (25lbs)	day	\$5.00	28.57%	\$3.57
337	Generic	Super Tower	day	\$100.00	28.57%	\$71.43
338	Genie	16" Box (90 Degree Arc.) Truss Section	day	\$25.00	28.57%	\$17.86
339	Global	16" Box (8 ft.) Truss Section	day	\$30.00	28.57%	\$21.43
340	Global	12" Triangle (1m) Truss Section	day	\$20.00	28.57%	\$14.29
341	Global	12" Triangle (2m) Truss Section	day	\$30.00	28.57%	\$21.43
342	Global	12" Triangle (3m) Truss Section	day	\$40.00	28.57%	\$28.57
343	Global	Impression X4 Bar 20	day	\$225.00	28.57%	\$160.72
344	GLP		day			

Stage Sound Pricing VASCUPP RFP 7058821JC Contract # C0002288

	A	B	C	D	E	F
345	Guardian	Horizontal Fall Arrest	day	\$50.00	28.57%	\$35.72
346	Guardian	Vertical Fall Arrest	day	\$50.00	28.57%	\$35.72
347	HazeBase	Hazer Pro Fog Machine	day	\$125.00	28.57%	\$89.29
348	High End	F-100 Fog Machine	day	\$50.00	28.57%	\$35.72
349	High End	Studio Color 575 Intelligent Lighting Fixture	day	\$150.00	28.57%	\$107.15
350	High End	Studio Spot 575 CMY Intelligent Lighting Fixture	day	\$200.00	28.57%	\$142.86
351	Hitachi	HDMI/XGA Video/Data Projector 6500 ANSI Lumens	day	\$350.00	28.57%	\$250.01
352	IDX Systems	Studio Camera Accessory ID-200a Dual Channel Camera Power Supply	day	\$50.00	28.57%	\$35.72
353	Inline	Inline 3214 1x4 Composite	day	\$15.00	28.57%	\$10.71
354	JBL	SRX 712M	day	\$40.00	28.57%	\$28.57
355	JBL	SRX 828 Double 18" Sub	day	\$100.00	28.57%	\$71.43
356	JBL	VRX 932 Two Way Powered Line Array Loudspeaker	day	\$100.00	28.57%	\$71.43
357	JBL	644 Quad Gate	day	\$20.00	28.57%	\$14.29
358	Jensen	Ground Loop Isolator VBH-1BB	day	\$25.00	28.57%	\$17.86
359	Jensen	Ground Loop Isolator VBH-5BB	day	\$35.00	28.57%	\$25.00
360	JVC	DVD Player	day	\$20.00	28.57%	\$14.29
361	Kodak	Kodak Carousel	day	\$30.00	28.57%	\$21.43
362	Kramer Electronics	104LN 1x4 Composite	day	\$15.00	28.57%	\$10.71
363	Kramer Electronics	VM-1055 1x5 RGBHV	day	\$35.00	28.57%	\$25.00
364	Kramer Electronics	VP-10 1x10 RGBHV	day	\$50.00	28.57%	\$35.72
365	Kramer Electronics	VP-123 1x3 RGBHV	day	\$30.00	28.57%	\$21.43
366	Kramer Electronics	VP-400 1x4 VGA	day	\$20.00	28.57%	\$14.29
367	Kramer Electronics	VP-703-SC Scan Converter	day	\$65.00	28.57%	\$46.43
368	Kramer Electronics	VP-720DS Switcher/Scaler	day	\$80.00	28.57%	\$57.14
369	Lab Gruppen	10000-Q	day	\$125.00	28.57%	\$89.29
370	Lab Gruppen	fp6400	day	\$100.00	28.57%	\$71.43
371	Leviton	D4DMX (4x600W)	day	\$25.00	28.57%	\$17.86
372	Lexicon	LXP-15	day	\$35.00	28.57%	\$25.00
373	Lycian	1275 Follow Spot	day	\$175.00	28.57%	\$125.00
374	Lycian	Midget Follow Spot	day	\$35.00	28.57%	\$25.00
375	MA Lighting	GrandMA Compact XT	day	\$1,000.00	28.57%	\$714.30
376	Mackie	LZ1604,16x4x2	day	\$45.00	28.57%	\$32.14
377	Mackie	ProFX 12	day	\$25.00	28.57%	\$17.86
378	Mackie	ProFX 16	day	\$30.00	28.57%	\$21.43

Stage Sound Pricing VASCUPP RFP 7056821JC Contract # C0002288

	A	B	C	D	E	F
379	Magenta Research	Receiver/Transmitter	day	\$15.00	28.57%	\$10.71
380	Manfrotto	Camera Tripod	day	\$50.00	28.57%	\$35.72
381	Marshall	Studio Camera Accessory Marshall V-LCD70XP 3GSDI Monitor w/ Noga CineArm	day	\$100.00	28.57%	\$71.43
382	Martin	Magnum 2000 Fog Machine	day	\$40.00	28.57%	\$28.57
383	Martin	Magnum 650 Fog Machine	day	\$20.00	28.57%	\$14.29
384	Martin	Magnum 850 Fog Machine	day	\$35.00	28.57%	\$25.00
385	Martin	2510 Controller for SCX 500	day	\$25.00	28.57%	\$17.86
386	Martin	Mac 700 Profile Intelligent Lighting Fixture	day	\$250.00	28.57%	\$178.58
387	Martin	Raptor	day	\$25.00	28.57%	\$17.86
388	Martin	SCX 500/Mania	day	\$35.00	28.57%	\$25.00
389	Martin Audio	Martin LE200	day	\$75.00	28.57%	\$53.57
390	MIDG	Hazer Fog Machine	day	\$75.00	28.57%	\$53.57
391	Merlyn	S2t (2x10", 1x1")	day	\$45.00	28.57%	\$32.14
392	Merlyn	S3 (2x15", 1x10", 1x1")	day	\$60.00	28.57%	\$42.86
393	Midas	DL 251 Head Amp	day	\$200.00	28.57%	\$142.86
394	Midas	Midas M32	day	\$200.00	28.57%	\$142.86
395	Midas	Midas Pro2	day	\$300.00	28.57%	\$214.29
396	Nexo	GEO S1210	day	\$150.00	28.57%	\$107.15
397	Nexo	GEO S1210/S1230 Flybar Module	day	\$125.00	28.57%	\$89.29
398	Nexo	GEO S1230	day	\$150.00	28.57%	\$107.15
399	Nexo	RS18 Sub	day	\$150.00	28.57%	\$107.15
400	Nexo	NXAmp 4x4	day	\$100.00	28.57%	\$71.43
401	NSI	(16x2.4KW)	day	\$80.00	28.57%	\$57.14
402	NSI	(32x2.4KW)	day	\$150.00	28.57%	\$107.15
403	NSI	(48x2.4KW)	day	\$250.00	28.57%	\$178.58
404	NSI	(96x2.4KW)	day	\$325.00	28.57%	\$232.15
405	NSI	6000 (4x1.2KW)	day	\$20.00	28.57%	\$14.29
406	Numark	1200 DJ Mixer	day	\$20.00	28.57%	\$14.29
407	Panasonic	Studio Camera Accessory 10 Pin, 10 Meter Cable	day	\$50.00	28.57%	\$35.72
408	Panasonic	Studio Camera Accessory 10 Pin, 90 Meter Cable	day	\$100.00	28.57%	\$71.43
409	Panasonic	Studio Camera Accessory Panasonic AG-EC4 CCU	day	\$200.00	28.57%	\$142.86
410	Panasonic	AJ-PX270	day	\$225.00	28.57%	\$160.72
411	Panasonic	AG-HMX370	day	\$400.00	28.57%	\$285.72
412	Panasonic	HMC-150(16:9 HD) Camera (SD Card)	day	\$150.00	28.57%	\$107.15

Stage Sound Pricing VASCUPP RFP 7058821JC Contract # C0002288

	A	B	C	D	E	F
413	Panasonic	Studio Camera Panasonic AG-HMX370 Package Includes: Panasonic AG-HMX370 w/17x Lens Marshall V-LCD70XP-3GSDI Monitor w/ Noga CineArm Panasonic AG-EC4 CCU 10 Pin, 10 Meter Control Cable Varizoom VZ-PG-F Zoom Control Varizoom VZ-FC-F Focus Control IDX Systems IA-200a Dual Channel Power Supply Camera Tripod Plate	day	\$600.00	28.57%	\$428.58
414	Panasonic	PTZ Camera	day	\$500.00	28.57%	\$357.15
415	Panasonic	PTZ Controller	day	\$200.00	28.57%	\$142.86
416	Panasonic	42" Plasma 16:9	day	\$250.00	28.57%	\$178.58
417	Panasonic	58" Plasma 16:9	day	\$350.00	28.57%	\$250.01
418	Peavey	SP2	day	\$25.00	28.57%	\$17.86
419	Petes	8-Light Bar Lighting Fixture	day	\$10.00	28.57%	\$7.14
420	Phillips	3475 DVD-R	day	\$35.00	28.57%	\$25.00
421	Pioneer	DJ Coffin w/2-Turntable & Mixer	day	\$75.00	28.57%	\$53.57
422	Pioneer	DVD-V7400	day	\$50.00	28.57%	\$35.72
423	Pioneer	DVD-V8000	day	\$100.00	28.57%	\$71.43
424	QSC	PL 2.4MB	day	\$30.00	28.57%	\$21.43
425	QSC	PL224	day	\$30.00	28.57%	\$21.43
426	QSC	PL236	day	\$40.00	28.57%	\$28.57
427	QSC	PL380	day	\$100.00	28.57%	\$71.43
428	QSC	I282-H	day	\$35.00	28.57%	\$25.00
429	QSC	K10 Powered 2-Way	day	\$40.00	28.57%	\$28.57
430	QSC	K12 Powered 2-Way	day	\$50.00	28.57%	\$35.72
431	QSC	KW153 Powered 3 -Way	day	\$75.00	28.57%	\$53.57
432	QSC	KW181 Powered Sub	day	\$60.00	28.57%	\$42.86
433	QSC	QSC Wideline Large Flybar Module	day	\$125.00	28.57%	\$89.29
434	QSC	Wideline ISIS WL2102	day	\$150.00	28.57%	\$107.15
435	QSC	Wideline Small Flybar Module	day	\$100.00	28.57%	\$71.43
436	Ramlatch	30-Channel 2-Way Split, 150'	day	\$60.00	28.57%	\$42.86
437	Ramlatch	32-Channel 3-Way Split, 250'	day	\$70.00	28.57%	\$50.00
438	Renkus Heinz	TRX-82	day	\$35.00	28.57%	\$25.00
439	Robe	Robin Pointe Moving Head LED Beam Fixture	day	\$225.00	28.57%	\$160.72

Stage Sound Pricing VASCUPP RFP 7058821JC Contract # C0002288

	A	B	C	D	E	F
440	Roland	SDE 1000/SDE3000	day	\$30.00	28.57%	\$21.43
441	Roland	VC-1 Up, Down, Cross Scan Converter	day	\$20.00	28.57%	\$14.29
442	Roland	HDMI Video Switcher	day	\$75.00	28.57%	\$53.57
443	Roland	SDI Video Switcher	day	\$75.00	28.57%	\$53.57
444	RoseBrand	10' Spandex Truss Sock	day	\$25.00	28.57%	\$17.86
445	RoseBrand	12'x20' Backdrop	day	\$50.00	28.57%	\$35.72
446	RoseBrand	13' to 16' Tall Pipe and Drape per linear foot	day	\$9.00	28.57%	\$6.43
447	RoseBrand	17' Spandex Sail	day	\$125.00	28.57%	\$89.29
448	RoseBrand	28'x35' Backdrop	day	\$75.00	28.57%	\$53.57
449	RoseBrand	28'x41' Backdrop	day	\$90.00	28.57%	\$64.29
450	RoseBrand	3' to 4' Tall Pipe and Drape per linear foot	day	\$3.00	28.57%	\$2.14
451	RoseBrand	40'x16' Cyclorama Backdrop	day	\$75.00	28.57%	\$53.57
452	RoseBrand	40'x24' Cyclorama Backdrop	day	\$125.00	28.57%	\$89.29
453	RoseBrand	5' to 8' Tall Pipe and Drape per linear foot	day	\$5.00	28.57%	\$3.57
454	RoseBrand	8' Spandex Circle	day	\$125.00	28.57%	\$89.29
455	RoseBrand	8' Spandex Sock	day	\$80.00	28.57%	\$57.14
456	RoseBrand	9' to 12' Tall Pipe and Drape per linear foot	day	\$7.00	28.57%	\$5.00
457	RoseBrand	Small Spandex Sail	day	\$50.00	28.57%	\$35.72
458	RoseBrand	16" x 21' Truss Teaser	day	\$25.00	28.57%	\$17.86
459	RoseBrand	30" x 21' Truss Teaser	day	\$25.00	28.57%	\$17.86
460	Sachtler	Camera Tripod	day	\$125.00	28.57%	\$89.29
461	Sanyo	XGA Video/Data Projector 10000 ANSI Lumens	day	\$600.00	28.57%	\$428.58
462	Sanyo	XGA Video/Data Projector 2000 ANSI Lumens	day	\$100.00	28.57%	\$71.43
463	Sanyo	XGA Video/Data Projector 3000 ANSI Lumens	day	\$150.00	28.57%	\$107.15
464	Sanyo	XGA Video/Data Projector 5000 ANSI Lumens	day	\$250.00	28.57%	\$178.58
465	Sennheiser	MD421	day	\$30.00	28.57%	\$21.43
466	Sennheiser	IEM 300-G2	day	\$75.00	28.57%	\$53.57
467	Sennheiser	SR IEM G4	day	\$75.00	28.57%	\$53.57
468	Sharp	60" LCD	day	\$125.00	28.57%	\$89.29
469	Sharp	70" LCD	day	\$200.00	28.57%	\$142.86
470	Shure	Beta 52	day	\$17.00	28.57%	\$12.14
471	Shure	Beta 56A / 57A / 58A / BG4.1	day	\$15.00	28.57%	\$10.71
472	Shure	Beta 91	day	\$22.00	28.57%	\$15.71
473	Shure	Beta 98	day	\$20.00	28.57%	\$14.29

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	A	B	C	D	E	F
474	Shure	KSM32	day	\$50.00	28.57%	\$35.72
475	Shure	MX 412/418	day	\$20.00	28.57%	\$14.29
476	Shure	SM57/58	day	\$10.00	28.57%	\$7.14
477	Shure	SM81, AKG C3000	day	\$30.00	28.57%	\$21.43
478	Shure	WL 183/184/185	day	\$8.00	28.57%	\$5.71
		Wireless Microphone System Shure ULXP / QLXD (UHF)	day	\$50.00	28.57%	\$35.72
479	Shure	Handheld or Lavalier Systems with Mic				
480	SLS	LS8695	day	\$200.00	28.57%	\$142.86
481	Sony	PVM-13L2 13" CRT (AC/Battery)	day	\$75.00	28.57%	\$53.57
482	Sony	PVM-9L2 8" CRT (AC/Battery)	day	\$35.00	28.57%	\$25.00
		Studio Camera Accessory 26 Pin, 100 Meter Cable	day	\$80.00	28.57%	\$57.14
483	Sony	Studio Camera Accessory 26 Pin, 50 Meter Cable	day	\$40.00	28.57%	\$28.57
484	Sony	Studio Camera Accessory Sony CA-537	day	\$40.00	28.57%	\$28.57
485	Sony	Studio Camera Accessory Sony CCU-M5	day	\$175.00	28.57%	\$125.00
486	Sony	Studio Camera Accessory Sony DXF-50	day	\$25.00	28.57%	\$17.86
487	Sony	CD-R	day	\$75.00	28.57%	\$53.57
488	Sony	DAT Player/Recorder	day	\$50.00	28.57%	\$35.72
489	Sony	Dual CD Player with Pitch Control	day	\$45.00	28.57%	\$32.14
490	Sony	Single CD Player with Pitch Control	day	\$25.00	28.57%	\$17.86
491	Sony	Tape Deck Dual	day	\$20.00	28.57%	\$14.29
492	Sony	Tape Deck Standard	day	\$15.00	28.57%	\$10.71
493	Sony	1024HD	day	\$150.00	28.57%	\$107.15
494	Sony	DXC-D30	day	\$350.00	28.57%	\$250.01
495	Sony	DSR-1500A DVCAM	day	\$350.00	28.57%	\$250.01
496	Sony	VHS VCR	day	\$20.00	28.57%	\$14.29
497	Sony					

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	A	B	C	D	E	F
	Sony, Canon	Studio Camera Sony DXC-D30 ENG Package Includes: Sony DXC-D30 w/18x Lens Sony DXF-50 Sony CA-537 Sony CCU-M5 26 Pin, 50 Meter Cable Canon Remote Zoom Control Canon Remote Focus Control Camera Tripod Plate	day	\$525.00	28.57%	\$375.01
498						
499	Stagesound	RAW/215	day	\$40.00	28.57%	\$28.57
500	TC Electronics	M5000/2290	day	\$50.00	28.57%	\$35.72
501	Technics	SL-1200 Turntable	day	\$25.00	28.57%	\$17.86
502	Thomas	Eight Light Crowd Blinder Lighting Fixture	day	\$30.00	28.57%	\$21.43
503	Thomas	Par 64/56 Aluminum Lighting Fixture	day	\$12.00	28.57%	\$8.57
504	Thomas	30" Box (10 ft.) Truss Section	day	\$50.00	28.57%	\$35.72
505	Times Square	Follow Spot	day	\$25.00	28.57%	\$17.86
506	Ultimate	Ultimate Support Stand	day	\$2.00	28.57%	\$1.43
507	Various	Active Direct Boxes	day	\$15.00	28.57%	\$10.71
508	Various	Passive Direct Boxes	day	\$7.50	28.57%	\$5.36
		Tripod Lighting System 4 Can Lighting System (w/Dimming) controller included with rental of 2 or more	day	\$35.00	28.57%	\$25.00
509	Various					
510	Various	Microphone Stand	day	\$2.00	28.57%	\$1.43
511	Various	Microphone Stand Choir Boom	day	\$10.00	28.57%	\$7.14
512	Various	1/2" or 5/8" Shackle	day	\$1.00	28.57%	\$0.71
513	Various	3/8" Wire Rope: (1' to 30')	day	\$2.00	28.57%	\$1.43
514	Various	Block & Fall (45' lift)	day	\$25.00	28.57%	\$17.86
515	Various	Ratchet Strap	day	\$5.00	28.57%	\$3.57
516	Various	Round Slings (3' to 12')	day	\$2.00	28.57%	\$1.43
517	Various	Wire Rope Ladder	day	\$30.00	28.57%	\$21.43
518	Vestax	05/275 DJ Mixer	day	\$30.00	28.57%	\$21.43
519	Vizio	32" LCD 16:9	day	\$100.00	28.57%	\$71.43
520	Wenger	Stair Set for Stage	day	\$50.00	28.57%	\$35.72

Stage Sound Pricing VASCUPP RFP 7058821JC Contract # C0002288

	A	B	C	D	E	F
		Wenger Showmaster Stage 4'x8' per deck Height: 30" - 84" Adjustable Stage	day	\$45.00	28.57%	\$32.14
521	Wenger	Wenger Versalite Stage 4'x8' per deck Height: 12", 18", 24" - 42" Adjustable Stage	day	\$45.00	28.57%	\$32.14
522	Wenger	20-Channel Multicore Drive, 250'	day	\$100.00	28.57%	\$71.43
523	Whirlwind	48-Channel 3-Way ISO Split, 300'	day	\$200.00	28.57%	\$142.86
524	Whirlwind	48-Channel 4-Way ISO Split, 300'	day	\$225.00	28.57%	\$160.72
525	Whirlwind	8-Channel Drive Snake, 250'	day	\$50.00	28.57%	\$35.72
526	Whirlwind	12-Channel Active Multi Box	day	\$60.00	28.57%	\$42.86
527	Whirlwind	12-Channel Passive Press Box	day	\$50.00	28.57%	\$35.72
528	Whirlwind	16-Channel Active Press Box	day	\$75.00	28.57%	\$53.57
529	Whirlwind	RIO 1608 Digital Snake 16x8	day	\$160.00	28.57%	\$114.29
530	Yamaha	RIO 3224 Digital Snake 32x24	day	\$300.00	28.57%	\$214.29
531	Yamaha	12-Channel Powered Mixhead	day	\$45.00	28.57%	\$32.14
532	Yamaha	6-Channel Powered Mixhead	day	\$30.00	28.57%	\$21.43
533	Yamaha	8-Channel Powered Mixhead	day	\$40.00	28.57%	\$28.57
534	Yamaha	CL5	day	\$500.00	28.57%	\$357.15
535	Yamaha	M7CL-48 ES	day	\$350.00	28.57%	\$250.01
536	Yamaha	PM3500, 48x8x2	day	\$450.00	28.57%	\$321.44
537	Yamaha	PM3500M, 52x18	day	\$550.00	28.57%	\$392.87
538	Yamaha	PM5D-RH	day	\$600.00	28.57%	\$428.58
539	Yamaha	CM10	day	\$15.00	28.57%	\$10.71
540	Yamaha	CM15	day	\$25.00	28.57%	\$17.86
541	Yamaha	IF2112/AS	day	\$75.00	28.57%	\$53.57
542	Yamaha	IF2205	day	\$20.00	28.57%	\$14.29
543	Yamaha	P7000	day	\$30.00	28.57%	\$21.43
544	Yamaha	PC9501N	day	\$30.00	28.57%	\$21.43
545	Yamaha	ProR3/REV 5	day	\$50.00	28.57%	\$35.72
546	Yamaha	REV 7/SPX 90/SPX 90-11	day	\$25.00	28.57%	\$17.86
547	Yamaha	SPX 990/SPX1000	day	\$35.00	28.57%	\$25.00
548	Yamaha	Chain Fall (45' Lift)	day	\$25.00	28.57%	\$17.86
549						
550						
551						
552	Technical Services Labor Charges					
553	Technical Director	Per Hour		\$90.00/HR		

Stage Sound Pricing VASCUPP RFP 7058821JC Contract # C0002288

	A	B	C	D	E	F
554	Production / Project Manager	Per Hour	\$90.00/HR			
555	System Designer	Per Hour	\$75.00/HR			
	Audio A1 -					
556	Lead/Operator/Designer	Per Hour	\$75.00/HR			
	Audio A2 - System					
557	Tech/Operator	Per Hour	\$60.00/HR			
	Lighting L1 -					
558	Lead/Operator/Designer	Per Hour	\$75.00/HR			
	Lighting L2 - System					
559	Tech/Operator	Per Hour	\$60.00/HR			
	Video V1 -					
560	Lead/Operator/Designer	Per Hour	\$75.00/HR			
	Video V2 - System					
561	Tech/Operator	Per Hour	\$60.00/HR			
	Rigger R1 -					
562	Lead/Operator/Designer	Per Hour	\$75.00/HR			
	Rigging R2 - System					
563	Tech/Operator	Per Hour	\$60.00/HR			
	Stage Hand					
564	Camera Operator	Per Hour	\$55.00/HR			
565	Camera Operator	Per Hour	\$65.00/HR			
566	<p>The rental rates are full price for the first day and 1/2 the original price for each additional day. Half day prices are not available. A week price is based on three times the first day rental price. Package Systems pricing does not include Technical Services Labor Charges. Minimum billing \$500.00.</p>					