



## CONTRACT RENEWAL LETTER

**Date:** January 17, 2025  
**Contract #:** UCPJMU5741  
**Service:** Audio System for Atlantic Union Bank Center  
**Renewal Period:** 2/19/2025 to 2/18/2026  
**Renewal #:** 4 of 8 One-Yr  
**Issued By:** James Madison University  
Adam Fleming, Buyer Senior Ph: 540-568-4280  
Fx: 540-568-7935  
**Contractor:** Stage Sound, Inc.  
2240 Shenandoah Ave  
Roanoke, VA 24017  
**Contract Administrator:** Ty Phillips, Athletics

### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract pricing schedule is hereby replaced with the pricing schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**Stage Sound, Inc.**

**By:**

Doug Thurman

*Name (print)*

**Contracts Administrator**

**01/18/2025**

*Title*

*Date Signed*

**James Madison University**

**By:**

Adam Fleming,

*Name (print)*

**Buyer Senior**

**01/17/2025**

*Title*

*Date Signed*

**Contract #:** UCPJMU5741

**Contractor:** Stage Sound, Inc.

**Renewal Period:** 2/19/2025 – 2/18/2026

**Commodity:** Audio System for Atlantic Union Bank Center

1. The Contractor shall provide audio visual, multi-media, and related products, services and associated maintenance. The Contractor should provide access to every audio visual, multi-media and all related products and services that the company sells through the contract. Audio visual products and services added to the Contractor product mix after the award of the contracts may be incorporated into the contract.
2. Pricing shall be in accordance with the final pricing list provided by Stage Sound Inc. (*See Arena Audio pricing Attached*)
3. Additional labor pricing (outside the scope of the contract) is as follows:
  - Comprehensive system analysis and design: \$95.75/hour
  - AutoCAD and other technical drawings: \$80.86/hour
  - Project management: \$80.86/hour
  - Installation: \$80.86/hour
  - Late-night or weekend service and installation: \$121.29/hour
  - Hardware programming: \$106.39/hour
  - System calibration: \$106.39/hour
  - Training: \$106.39/hour
4. Contractor has agreed to offer prices for equipment and services expressed as a percentage discount off the manufacturer's list price for equipment and the Contractor's list price for services. The discounted price shall include all associated costs for equipment and services including the freight terms F.O.B. Destination/Prepaid and any travel and living expenses for technician services. *See equipment/services pricing attached.*
5. The Contractor should contain provisions for a select group of products for rent on an "as needed" basis specifically related to audio system at the Atlantic Union Bank Center. The Contractor should provide the necessary combination of services to include, but not limited to, a rental technician to run the equipment, delivery, set-up, and pick-up. Rental equipment may be subject to availability. *See rental pricing attached.*
6. Stage Sound Inc. has confirmed that there shall be no additional miscellaneous or incidental fees that have not been identified in the contract. There are no hidden charges, normal contract exclusions apply.
7. Stage Sound Inc. has agreed to take no exceptions to the Scope of Work and Technical Specifications provided in the contract. Work shall be performed as specified in the original RFP.

8. Stage Sound Inc. has agreed to extend their Standard Warranty for a 2-year (24-month) term in accordance with Item 1.8 A of Attachment E.
9. Payments shall be made in accordance with the Code of Virginia, §2.2-4347 through 2.2-4354, Prompt Payment.
10. Contractor agrees that this Negotiation Summary modifies the Contractor's response to RFP# SCK-1065.

**JAMES MADISON UNIVERSITY, NEW CONVOCATION CENTER  
ARENA AUDIO**



MANUFACTURER	MODEL	DESCRIPTION	QTY	UNIT	EXTENDED
FOH AUDIO/PROCESSING/MICS/etc.					
QSC	NS-1148P	48 Port Layer 2/3/4 Managed Switch	3	\$	3,173.00
LENOVO	PC	Rack Mounted PC with KVM Drawer	1	\$	2,340.00
QSC	CORE 510i Kit	DSP Processor	2	\$	5,384.60
QSC	CIML4	4 Line In	4	\$	266.00
QSC	COL4	4 Line Out	6	\$	243.20
QSC	CDN64	Dante Digital Network Card	2	\$	1,269.20
QSC	CODP	Data Port cards	17	\$	380.00
QSC	TSC-55W-G2	Networked Touchscreen Controller	8	\$	874.00
QSC	I/O FRAME	I/O Box	5	\$	1,808.80
QSC	SL-QSE-510-P	Scripting License	1	\$	571.14
QSC	SL-QUID-510-P	UCI License	1	\$	317.30
DENON	DN-700C	Professional Network CD/Media Player	1	\$	429.14
DENON	DN-300DH	AM/FM Digital Tuner	1	\$	171.14
WINEGARD	HD-6010	FM Antenna with mount and cable	1	\$	109.77
CLICK EFFECTS	PRO AUDIO	Audio Clip Playback Laptop with USB Output	1	\$	5,877.00
YAMAHA	QL5	Digital Mixing Console	2	\$	12,974.25
YAMAHA	RIO3224-D2	32 Input 24 Output Rack Mounted DANTE Interface	1	\$	7,124.25
YAMAHA	RIO1608-D2	16 Input 8 Output Rack Mounted DANTE Interface	1	\$	3,936.75
YAMAHA	MSP3	Self Powered Studio Monitors	2	\$	149.25
LISTEN TECHNOLOGIES	LP-41-072	Receiver package	2	\$	2,972.80
LISTEN TECHNOLOGIES	LT-800-072	Transmitter Package with Antennas	2	\$	852.80
ORION	DC2000RTX1	Uninterruptable Power Supply	2	\$	1,340.63
SHURE	ULXD4D	Dual Channel Digital Wireless Receiver	2	\$	2,316.94
SHURE	ULXD1	Digital Wireless Bodypack Transmitter	2	\$	411.44
SHURE	MX185	Lavalier Microphone	2	\$	199.06
SHURE	WA661	In-Line Bodypack Mute Switch	2	\$	277.50
SHURE	ULXD2/SM58	Digital Wireless Handheld Microphone	2	\$	438.82
SHURE	SBC800-US	8 Bay Battery Charging Station	1	\$	405.52
SHURE	SB900A	Rechargeable Battery Pack	4	\$	87.32
SHURE	SM58-LC	Handheld Microphone	4	\$	91.76
EV	RE20	Announcer Mic with Desktop Stand	1	\$	517.65
WHIRLWIND	THS1T	Push To Talk	1	\$	366.89
BITTREE	B96DC-FNAIT/ID M2OU12B	2 x 48 Bantam QCP II 18" Chassis Audio Patchbay	2	\$	1,393.20
RANE	DA216S	Audio Distribution Amplifier	1	\$	339.15
BITTREE	BPC3600-110	3' Bantam Patch Cables	10	\$	17.85
BITTREE	BPC7200-110	6' Bantam Patch Cables	10	\$	21.25
WHIRLWIND	MK425	25' XLR Cables	4	\$	37.74
WHIRLWIND	MK450	50' XLR Cables	4	\$	55.10
ATLAS	AT100D	70 Volt Volume Control	8	\$	35.19
CAMPLEX	HF-TR04LC-0100	LC Single Mode Fiber Snake 100'	2	\$	389.66
Audio Processing Subtotal					\$ 119,544.39
LOUDSPEAKERS					
DANLEY SOUND LABS	SH96HOI-B	26.5" x 45" x 25" 220lbs.	17	\$	6,840.60
DANLEY SOUND LABS	TH118I-B	40" x 22.5" x 28.5" 160lbs.	6	\$	2,866.50
JBL	C67HC/T (S4)	Ceiling Pendant Speaker	37	\$	300.00
JBL	24CT (S1)	2-Way Ceiling Speaker	179	\$	109.46
JBL	67P/T (S2)	Ceiling Pendant Speaker	9	\$	255.00
JBL	60PS/T (S3)	Ceiling Pendant Subwoofer Speaker	5	\$	311.25
JBL	CRV (S5)	2-Way Ceiling Speaker	37	\$	196.09
JBL	25-1 (S6)	2-Way Ceiling Speaker	19	\$	146.25
JBL	64P/T (S7)	Ceiling Pendant Speaker	38	\$	135.00
Loudspeakers Subtotal					\$ 183,197.87
AMPLIFIERS					
DANLEY SOUND LABS	DNA-20K4 Pro Dante	20K 4CH Amplifier with Dante	10	\$	6,747.78
QSC	CX204V	70V Amplifier	9	\$	1,394.60
QSC	CX108V	70V 8CH Amplifier	4	\$	1,706.20
Amplifier Subtotal					\$ 86,854.00
RACKS AND UPS					
Lowell	LGR-4432-LRD	LGR Series Rack, 44RU, 32"D - Without Rear Door	3	\$	1,076.74
Lowell	LRD-44FV	Vented Rear Door	3	\$	300.08
Lowell	SDP-4432	Side Panels, 44RU, 31-32" D Racks	1	\$	631.05
Lowell	FW4-7T	Fan Top	3	\$	351.95
Lowell	ACS-2024	Power Strip, 12 Outlet, 20A	3	\$	166.47
Lowell	CMV2-44	Lace Strip, 44RU, w/ Round Holes, 6pc.	3	\$	139.79
ORION	DC3000RTX1	3000VA Uninterruptable Power Supply	3	\$	1,761.50
ORION	OPS-RAILKIT	Rack Rail Kit for UPS	3	\$	63.38
ORION	OPS-SNMP4-WEBCARD	Communications Card for UPS	3	\$	276.25
Racks and UPS Subtotal					\$ 13,039.52
INTEGRATION AND MATERIALS					
INTEGRATION	MATERIAL	Cables, Connectors, Lift Rental, Etc.	1	\$	81,427.89

INTEGRATION	LABOR	Design and Integration Labor	1	\$	175,705.00	\$	175,705.00
INTEGRATION	TRAVEL	Travel & Expenses	1	\$	19,056.05	\$	19,056.05
<b>Integration and Material Subtotal</b>						<b>\$</b>	<b>276,188.94</b>
<b>ARENA AUDIO SUBTOTAL</b>						<b>\$</b>	<b>678,824.72</b>

WARRANTY EXTENSION							
WARRANTY	YEAR 3	PARTS AND LABOR	1	\$	5,803.80	\$	5,803.80
WARRANTY	YEAR 4	PARTS AND LABOR	1	\$	7,593.80	\$	7,593.80
WARRANTY	YEAR 5	PARTS AND LABOR	1	\$	9,383.80	\$	9,383.80
WARRANTY	YEAR 6	PARTS AND LABOR	1	\$	11,173.80	\$	11,173.80
WARRANTY	YEAR 7	PARTS AND LABOR	1	\$	12,963.80	\$	12,963.80
WARRANTY	YEAR 8	PARTS AND LABOR	1	\$	14,753.80	\$	14,753.80
WARRANTY	YEAR 9	PARTS AND LABOR	1	\$	16,543.80	\$	16,543.80
WARRANTY	YEAR 10	PARTS AND LABOR	1	\$	18,333.80	\$	18,333.80
<b>Warranty Extension Subtotal</b>						<b>\$</b>	<b>96,550.40</b>

Stage Sound Inc  
JMU contract # UCPJMU5741 Pricing

	A	B	C	D	E	F	G	H	I	J	K
1				Broadcast TV Equipment	Multimedia Presentation	Multimedia Dev. Equipment	Satellite Trans. Receiving Equipment	Teleconferencing Comm. Equipment	Computer Presentation	Broadband Dist. Equipment	Multimedia Furniture
2		Brand	Contract Discount								
3		Ace Backstage	22.00%		X			X	X		
4		Acoustics First	5.00%	X	X	X			X		
5		AJA	2.00%	X	X	X		X	X		
6		AKG Microphones	30.00%	X	X	X		X	X		
7		AKG Wireless Systems	20.00%	x	x	x		x	x		
8		AKG Accessories	10.00%	x	x	x		x	x		
9		Allen & Heath Avantis	15.00%	x	x	x		x	x		
10		Allen & Heath QU	22.00%	x	x	x		x	x		
11		Allen & Heath SQ	22.00%	x	x	x		x	x		
12		Allen & Heath GR	25.00%	x	x	x		x	x		
13		Allen & Heath GR Accessories	10.00%	x	x	x		x	x		
14		Allen & Heath ZED	20.00%	x	x	x		x	x		
15		Allen & Heath ME	25.00%	x	x	x		x	x		
16		Allen & Heath Mix Wizard	22.00%	x	x	x		x	x		
17		Allen & Heath GL2400	22.00%	x	x	x		x	x		
18		Allen & Heath CAT5 Reels	15.00%	x	x	x		x	x		
19		Allen & Heath D-Live S	12.00%	x	x	x		x	x		
20		Allen & Heath D-Live C	12.00%	X	X				X		
21		Allen & Heath Flight Cases	12.00%	X	X	X			X		
22		Allen & Heath Accessories	12.00%								
23		Altman	20.00%	X	X	X		X	X		
24		Altman Downlights	10.00%		X				X		
25		American DJ	18.00%		X			X	X		
26		Analog Way	10.00%	X	X	X		X	X		
27		Anchor Audio	10.00%	X	X	X		X	X		
28		Ashly	20.00%	X	X	X		X	X		
29		Atlas	20.00%	X	X	X		X	X		
30		Atlona	10.00%	X	X	X		X	X		
31		Audio Technica	12.00%	X	X	X			X		
32		Audix	20.00%	X	X	X		X	X		
33		Audix Accessories	10.00%		X			X	X		
34		Auralex Acoustics	5.00%		X				X		
35		Aurora Multimedia	10.00%	X	X				X		
36		AVFI	25.00%	X	X	X			X		
37		Aviom	22.00%	X	X	X		X	X		
38		Avolites	5.00%		X			X	X		
39		Beyerdynamic	15.00%		X			X	X		
40		Biamp	10.00%	X	X	X		X	X		
41		Blackmagic Design	2.00%		X			X	X		
42		Bose Professional	25.00%		X	X		X	X		
43		Bose Portable L1 Pro/S1	10.00%		X				X		
44		Brightsign	2.00%	X	X	X		X	X		
45		BSS Professional	20.00%	X	X	X		X	X		
46		Cables to Go	20.00%	X	X	X		X	X		
47		CBI	10.00%	X	X				X		
48		Chauvet Lighting DJ	25.00%	X	X	X		X	X		
49		Chauvet Professional	20.00%	X	X	X		X	X		
50		Chauvet Accessories	10.00%	X	X	X		X			
51		Chief (Mounts)	10.00%		X			X	X		
52		Chief (Racks)	10.00%	X	X	X		X	X		
53		Clearsonic	10.00%	X	X			X	X		
54		Community Pro	25.00%	X	X	X		X	X		



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	A	B	C	D	E	F	G	H	I	J	K
55		Countryman	25.00%		X			X	X		
56		Crestron	25.00%	X	X	X		X	X		
57		Crown Power Amps	20.00%	X	X	X		X	X		
58		Crown xls Drivecore 2 Series	15.00%	X	X	X		X	X		
59		Da-Lite	20.00%		X			X	X		
60		Danley	20.00%		X			X	X		
61		DBX	20.00%	X	X				X		
62		Denon Pro	5.00%	X	X	X		X	X		
63		DPA	5.00%		X			X	X		
64		Draper	20.00%	X	X	X		X	X		
65		EAW	15.00%	X	X	X		X	X		
66		Elation	20.00%		X			X	X		
67		Elation Accessories	10.00%		X			X	X		
68		Elitecore Cables	15.00%	X	X	X			X		
69		Eminence	17.00%	X	X	X		X	X		
70		ETC	20.00%	X	X	X		X	X		
71		EV Pro	15.00%		X				X		
72		Exact Furniture	25.00%	X	X	X		X	X		
73		Extron	25.00%		X				X		
74		Focusrite	20.00%		X				X		
75		FSR	10.00%	X	X	X		X	X		
76		Fulcrum Acoustic	20.00%	X	X	X		X	X		
77		Furman	20.00%	X	X				X		
78		Furman Parts/Accessories	15.00%		X			X	X		
79		Galaxy Audio	25.00%		X			X	X		
80		Gator	35.00%	X	X	X		X	X		
81		Genelec	13.00%		X			X	X		
82		Genelec Accessories	5.00%		X			X	X		
83		Global Truss	10.00%	X	X	X		X	X		
84		Goo Systems	5.00%	X	X	X			X		
85		Hosa	30.00%	X	X	X		X	X		
86		HSA Rolltops	10.00%	X	X	X		X	X		
87		InFocus	2.00%	X	X	X		X	X		
88		JBL Professional	27.00%		X				X		
89		K&M	20.00%	X	X	X		X	X		
90		KanexPro	10.00%	X	X	X			X		
91		Kramer	20.00%		X				X		
92		Lab Gruppen Professional	10.00%	X	X	X		X	X		
93		Lake	10.00%		X			X	X		
94		Lewitt	30.00%	X	X				X		
95		Lex Products	10.00%	X	X	X		X	X		
96		Lexicon	20.00%	X	X	X			X		
97		LG Commercial Displays	2.00%	X	X	X		X	X		
98		Liberty AV	24.00%		X				X		
99		Lightronics	10.00%	X	X	X			X		
100		Listen	15.00%	X	X	X		X	X		
101		Littlelite	20.00%	X	X				X		
102		Livemix	25.00%		X				X		
103		Lowell Manufacturing	25.00%	X	X	X			X		
104		LumaStream	15.00%	X	X	X		X	X		
105		MA Lighting	15.00%		X				X		
106		Mackie	10.00%		X	X					
107		Magewell	2.00%	X	X	X		X	X		
108		Manhasset Stands	10.00%	X	X	X		X	X		
109		Marshall Electronics	10.00%	X	X	X		X	X		

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	A	B	C	D	E	F	G	H	I	J	K
110		Martin Audio	20.00%	X	X	X		X	X		
111		Martin Lighting	10.00%		X				X		
112		Midas Professional	20.00%	X	X	X		X	X		
113		Midas M32 Family Product	2.00%	X	x			X	X		
114		Middle Atlantic	25.00%	X	X			X	X		
115		Nexo Speakers/Power Amps	20.00%	X	X			X	X		
		Nexo									
116		Flyware/Accessories/Cabling	10.00%	X	X	X		X	X		
117		OSP Cases	15.00%		X				X		
118		Panasonic Projector Accessories	3.00%	X	X	X		X	X		
119		Panasonic Pro Displays/PTZ	6.00%		X			X	X		
		Panasonic Fix Install/Large Venue									
120		Projectors	20.00%	X	X	X		X	X		
121		Peavey	10.00%		X				X		
122		Planar Commercial Displays	8.00%		X				X		
		Poly Service Contracts/Video									
123		Conferencing Accessories	3.00%	X	X	X		X	X		
		Poly Realpresence Desktop									
124		Software	6.00%	X	X	X		X	X		
		Poly G7500, RealPresence, HDX									
125		Series Codex	10.00%	X	X	X			X		
126		Premier Mounts	10.00%		X				X		
127		Presonus	20.00%	X	X	X		X	X		
128		Prime Acoustics	10.00%	X	X	X		X	X		
129		Pro Intercom	10.00%	X	X	X		X	X		
130		PTZ Optics	8.00%	X	X	X		X	X		
131		QSC	15.00%								
132		QSC Q-Sys	3.00%	X	X	X		X	X		
133		RCF	25.00%		X				X		
134		Renkus-Heinz	20.00%	X	X	X			X		
135		Rolls	15.00%	X	X	X		X	X		
136		Samsung Commercial Displays	2.00%		X			X	X		
137		Sennheiser	20.00%	X	X	X		X	X		
138		Sennheiser Acc. & Parts	10.00%		X				X		
139		Sharp Commercial Displays	2.00%		X			X	X		
140		Shure	26.00%	X	X	X			X		
141		Shure Aecessories	10.00%	X	X			X	X		
142		Shure MXA	15.00%	X	X	X		X	X		
		Shure Axient Series									
143		ULXD,MX,ULX	15.00%		X			X	X		
144		Shure BLX, SE,SLX,SLXD,QLX	20.00%	X	X	X		X	X		
145		Shure STEM	5.00%	X	X	X		X	X		
146		SKB	25.00%	X					X		
147		Soundcraft	20.00%	X	X	X		X			
148		Soundcraft Cards/Accessories	10.00%	X	X	X		X			
149		Strong Racks & Mounts	25.00%	X	X			X	X		X
150		Symetrix	15.00%		X	X		X			
151		Tascam	5.00%	X	X	X		X	X		
152		Vaddio	10.00%	X	X	X		X	X		
153		Westone	20.00%	X	X	X	X	X	X		
154		WePresent	5.00%	X	X	X	X	X	X		X
155		Whirlwind	15.00%								
156		Williams Sound	17.00%	X	X	X		X	X		X



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	A	B	C	D	E	F	G	H	I	J	K
157		Yamaha Pro Digital Consoles CL/QL/TF Accessories and Peripherals	20.00%	X	X	X			X		
158		Yamaha Pro Analog Mixers/ Loudspeakers/Power	25.00%	X	X	X			X		
159		Amps/Processing	5.00%	X	X	X		X			
160		Yamaha Rivage									
160		Audio and Lighting Products Not Listed	10.00%	X	X	X	X	X	X		X
161		Video Products Not Listed	5.00%	X	X	X	X	X	X		X
162		Labor Cost per hour									
163		Design Engineer	\$92.16								
164		Project Manager	\$92.16								
165		Programmer	\$102.40								
166		Trainer	\$102.40								
167		Installation tech	\$77.82								
168		After hours service	\$116.74								
169		After Warranty Service	\$92.16								
170		Service Tech	\$77.82								
171		Consulting	\$123.00								
172											
173											
174		Rental Equipment									
175		<b>Brand</b>	<b>Product Description</b>	<b>Unit</b>	<b>List Price</b>	<b>Contract Discount</b>	<b>VASCUPP Price</b>				
176		AEI	Litron 16' Crank Lift	day	\$60.00	28.57%	\$42.86				
177		AKG	170	day	\$15.00	28.57%	\$10.71				
178		AKG	C414	day	\$65.00	28.57%	\$46.43				
179		Allen & Heath	Mix Wizard, 16x2x1	day	\$75.00	28.57%	\$53.57				
180		Altman	3 Cell CYC Light Lighting Fixture	day	\$25.00	28.57%	\$17.86				
181		Altman	6" Fresnel Lighting Fixture	day	\$20.00	28.57%	\$14.29				
182		Altman	MR-16 Zip Strip Lighting Fixture	day	\$25.00	28.57%	\$17.86				
183		Altman	Q-Lite Lighting Fixture	day	\$10.00	28.57%	\$7.14				
184		Altman	Single Cell CYC Light Lighting Fixture	day	\$15.00	28.57%	\$10.71				
185		Altman	Star Par Lighting Fixture	day	\$10.00	28.57%	\$7.14				
186		Altman	Luminator Follow Spot	day	\$35.00	28.57%	\$25.00				
187		American DJ	DMX Strobe	day	\$25.00	28.57%	\$17.86				
188		American DJ	Encore Burst 200	day	\$50.00	28.57%	\$35.72				
189		American DJ	H20 DMX Pro, Chauvet Abyss 3.0	day	\$50.00	28.57%	\$35.72				
190		Analog Way	Pulse 300	day	\$150.00	28.57%	\$107.15				
191		Analog Way	Smart Matrix	day	\$100.00	28.57%	\$71.43				
192		Antari	Antari Hazer Fog Machine	day	\$75.00	28.57%	\$53.57				
193		Antari	Cold Flow Attachment for Fog Machine	day	\$150.00	28.57%	\$107.15				
194		Antari	S-100II DMX Snow Machine	day	\$30.00	28.57%	\$21.43				
195		Antari	ICE-101 Low Fog Machine	day	\$30.00	28.57%	\$21.43				
196		Applied	16-Way Motor Controller/Power	day	\$200.00	28.57%	\$142.86				
197		Applied	8-Way Motor Controller/Power	day	\$125.00	28.57%	\$89.29				
198		Applied	12" Box ( 90 Degree Arc.) Truss Section	day	\$25.00	28.57%	\$17.86				
199		Applied	12" 3 or 6-Way Corner Truss Section	day	\$10.00	28.57%	\$7.14				
200		Applied	12" Box (10 ft.) Truss Section	day	\$30.00	28.57%	\$21.43				
201		Applied	12" Box (5 ft.) Truss Section	day	\$15.00	28.57%	\$10.71				
202		Applied	12" Box (8 ft.) Truss Section	day	\$30.00	28.57%	\$21.43				
203		Applied	30" 4 Way Corner Truss Section	day	\$50.00	28.57%	\$35.72				
204		Ashly	1502, Dual 15-Band EQ	day	\$25.00	28.57%	\$17.86				

Stage Sound Inc  
JMU contract # UCPJMU5741 Pricing

	A	B	C	D	E	F	G	H	I	J	K
205		Ashly	3101, Single 31-Band EQ	day	\$25.00	28.57%	\$17.86				
206		Ashly	3102, Dual 31-Band EQ	day	\$30.00	28.57%	\$21.43				
207		Audix	ADX-51	day	\$15.00	28.57%	\$10.71				
208		Audix	ADX M1280 Micro Condenser	day	\$20.00	28.57%	\$14.29				
209		Aurora	1:4 HDMI Splitter	day	\$20.00	28.57%	\$14.29				
210		Aurora	HDBaseT Receiver/Transmitter	day	\$15.00	28.57%	\$10.71				
211		AVO	Pearl Expert Pro Lighting Console	day	\$750.00	28.57%	\$535.73				
212		AVO	Sapphire 2000 Lighting Console	day	\$300.00	28.57%	\$214.29				
213		AVO	Titan Touch Lighting Console	day	\$200.00	28.57%	\$142.86				
214		Barco	9700XL	day	\$125.00	28.57%	\$89.29				
215		Barco	ImagePRO	day	\$300.00	28.57%	\$214.29				
216		Behringer	Behringer SD16 Digital Snake 16x8	day	\$50.00	28.57%	\$35.72				
217		Behringer	X32 Producer	day	\$100.00	28.57%	\$71.43				
218		Beyer	M88	day	\$25.00	28.57%	\$17.86				
219		Black Magic Design	UpDownCross SDI Hub	day	\$20.00	28.57%	\$14.29				
220		Black Magic Design	Analog-SDI	day	\$15.00	28.57%	\$10.71				
221		Black Magic Design	HDMI-SDI	day	\$15.00	28.57%	\$10.71				
222		Black Magic Design	SDI-Analog	day	\$15.00	28.57%	\$10.71				
223		Black Magic Design	Micro SDI/HDMI BiDirectional	day	\$10.00	28.57%	\$7.14				
224		Black Magic Design	SDI-HDMI	day	\$15.00	28.57%	\$10.71				
225		Black Magic Design	URSA Broadcast Camera w Viewfinder	day	\$375.00	28.57%	\$267.86				
226		Black Magic Design	Micro Studio Camera	day	\$50.00	28.57%	\$35.72				
227		Black Magic Design	Hyperdeck SSD Recorder	day	\$50.00	28.57%	\$35.72				
228		Black Magic Design	Atem 1 M/E Switcher	day	\$250.00	28.57%	\$178.58				
229		Black Magic Design	Smartview 4K Monitor	day	\$50.00	28.57%	\$35.72				
230		Brite-Lite	Brite-lite Module	day	\$20.00	28.57%	\$14.29				
231		BSS	960, Dual 31-Band EQ	day	\$35.00	28.57%	\$25.00				
232		Chauvet	Colorband Pix LED Strip Fixture	day	\$25.00	28.57%	\$17.86				
233		Chauvet	Colordash LED Par H-12 IP Lighting Wash Fixture	day	\$40.00	28.57%	\$28.57				
234		Chauvet	Colordash LED Intelligent Lighting Wash Fixture	day	\$20.00	28.57%	\$14.29				
235		Chauvet	Freedom Par RGBA	day	\$20.00	28.57%	\$14.29				
236		Chauvet	Mega Moon, DMF-10, Circus	day	\$25.00	28.57%	\$17.86				
237		Chauvet	Rouge R3 Wash Fixture	day	\$100.00	28.57%	\$71.43				
238		Chauvet	Scorpion Storm FX Laser	day	\$25.00	28.57%	\$17.86				
239		Chauvet	Amhaze Stadium	day	\$75.00	28.57%	\$53.57				
240		Chauvet	Vestuvio II LED Fogger	day	\$30.00	28.57%	\$21.43				
241		CM Lodestar	CM 1/2-Ton Motor (60' Lift)	day	\$75.00	28.57%	\$53.57				
242		CM Lodestar	CM 1/4-Ton Motor (60' Lift)	day	\$50.00	28.57%	\$35.72				
243		CM Lodestar	CM 1-Ton Motor (60' Lift)	day	\$100.00	28.57%	\$71.43				
244		Coffing	Beam Clamp	day	\$10.00	28.57%	\$7.14				
245		Cosmic Truss	U-Torm Ladder Truss	day	\$20.00	28.57%	\$14.29				
246		Crest	VS1500	day	\$30.00	28.57%	\$21.43				
247		Crown	PCC160	day	\$25.00	28.57%	\$17.86				
248		Custom	Exhibition/Booth/Press, Per Drop Power Distribution System	day	\$35.00	28.57%	\$25.00				
249		Custom	Feeder, #2x5-Wire, Camlock Power Distribution System	day/FT	\$1.00	28.57%	\$0.71				
250		Custom	Feeder, 2/0x5-Wire, Camlock Power Distribution System	day/FT	\$1.50	28.57%	\$1.07				
251		Custom	Feeder, 4/0x5-Wire, Camlock Power Distribution System	day/FT	\$2.00	28.57%	\$1.43				
252		Custom	Single Phase, 4-Pin/3-Pin/Edison Power Distribution System	day	\$100.00	28.57%	\$71.43				

Stage Sound Inc  
JMU contract # UCPJMU5741 Pricing

	A	B	C	D	E	F	G	H	I	J	K
253		Custom	Three Phase, 4-Pin/3-Pin/Edison Power Distribution System	day	\$150.00	28.57%	\$107.15				
254		DaLite	Tripod Screens 70" X 70"	day	\$25.00	28.57%	\$17.86				
255		DaLite	Tripod Screens 96" X 72"	day	\$40.00	28.57%	\$28.57				
256		Data Video	MP6000 DVD-R	day	\$45.00	28.57%	\$32.14				
257		DBX	160 Compressor	day	\$25.00	28.57%	\$17.86				
258		DBX	166/266 Compressor	day	\$20.00	28.57%	\$14.29				
259		Decimator Design	MD-HX HDMI/SDI Convertor	day	\$50.00	28.57%	\$35.72				
260		Decimator Design	MD-LX HDMI/SDI Convertor	day	\$25.00	28.57%	\$17.86				
261		Draper	Easel with pad	day	\$25.00	28.57%	\$17.86				
262		Draper	Easel without pad	day	\$15.00	28.57%	\$10.71				
263		Draper	Stage Screen 9' x 16' Viewable Truss Style(16:9 Format)	day	\$500.00	28.57%	\$357.15				
264		Draper	Stage Screen 15' x 24' Viewable Truss Style(16:10 Format)	day	\$750.00	28.57%	\$535.73				
265		Draper	Standard Fast Fold Screen 10.5' X 14' Fast Fold	day	\$125.00	28.57%	\$89.29				
266		Draper	Standard Fast Fold Screen 6' x 8' Fast Fold	day	\$75.00	28.57%	\$53.57				
267		Draper	Standard Fast Fold Screen 9' X 12' Fast Fold	day	\$100.00	28.57%	\$71.43				
268		Draper	Truss Style Screen 10.5' x 14' Viewable Truss Style	day	\$350.00	28.57%	\$250.01				
269		Draper	Truss Style Screen 15' x 20' Viewable Truss Style	day	\$400.00	28.57%	\$285.72				
270		Draper	Truss Style Screen 9' x 12' Viewable Truss Style	day	\$300.00	28.57%	\$214.29				
271		Draper	Ultimate Fast Fold Screen 5' X 9' Fast Fold(16:9 Format)	day	\$150.00	28.57%	\$107.15				
272		Draper	Ultimate Fast Fold Screen 7' X 12' Fast Fold(16:9 Format)	day	\$250.00	28.57%	\$178.58				
273		Drawmer	DL201 Gate	day	\$25.00	28.57%	\$17.86				
274		Drawmer	DL241 Compressor	day	\$25.00	28.57%	\$17.86				
275		EAW	EAW KF760	day	\$200.00	28.57%	\$142.86				
276		EAW	EAW KF760/761 Flybar Module	day	\$200.00	28.57%	\$142.86				
277		EAW	EAW KF761	day	\$200.00	28.57%	\$142.86				
278		EAW	EAW KF850e	day	\$100.00	28.57%	\$71.43				
279		EAW	EAW SB1002 Sub	day	\$125.00	28.57%	\$89.29				
280		Elation	Rayzor 360z	day	\$75.00	28.57%	\$53.57				
281		Elation	Protron Eclipse	day	\$150.00	28.57%	\$107.15				
282		Electro Voice	ND408	day	\$10.00	28.57%	\$7.14				
283		Electro Voice	ND468	day	\$10.00	28.57%	\$7.14				
284		Electro Voice	PL10	day	\$15.00	28.57%	\$10.71				
285		Electro Voice	PL20/RE20	day	\$40.00	28.57%	\$28.57				
286		Electro Voice	MTL4 (4x18") Sub	day	\$100.00	28.57%	\$71.43				
287		ETC	Sensor Rack (48x2.4kW)	day	\$250.00	28.57%	\$178.58				
288		ETC	SmartPack Rack (48x1.2kW)	day	\$175.00	28.57%	\$125.00				
289		ETC	Source Four (19,26,36,50 Degree) Lighting Fixture	day	\$22.00	28.57%	\$15.71				
290		ETC	Source Four Barrel (5, 10, 90 Degree) Lighting Fixture	day	\$11.00	28.57%	\$7.86				
291		ETC	Source Four Jr. (26 Degree) Lighting Fixture	day	\$15.00	28.57%	\$10.71				
292		ETC	Express 48/96 DMX Lighting Console	day	\$155.00	28.57%	\$110.72				
293		ETC	SmartFade 12/48 DMX Lighting Console	day	\$75.00	28.57%	\$53.57				
294		ETC	SmartFade 24/96 DMX Lighting Console	day	\$90.00	28.57%	\$64.29				
295		ETC	Single or Double Cheeseborough	day	\$5.00	28.57%	\$3.57				

Stage Sound Inc  
JMU contract # UCPJMU5741 Pricing

	A	B	C	D	E	F	G	H	I	J	K
296		Eventide	H3000D/SE	day	\$75.00	28.57%	\$53.57				
297		Extron Electronics	MVX84 VGA Matrix Switcher	day	\$100.00	28.57%	\$71.43				
298		Flying Pig Systems	Whole Hog II Lighting Console	day	\$300.00	28.57%	\$214.29				
299		Generic	16x4, 100'	day	\$20.00	28.57%	\$14.29				
300		Generic	24x8, 100'	day	\$30.00	28.57%	\$21.43				
301		Generic	6, 9, 12-Channel, 50'	day	\$15.00	28.57%	\$10.71				
302		Generic	6, 9, 12-Channel, 75'	day	\$20.00	28.57%	\$14.29				
303		Generic	AV Cart 54" w/ drape	day	\$10.00	28.57%	\$7.14				
304		Generic	100' Microphone Cable	day	\$3.00	28.57%	\$2.14				
305		Generic	25' Microphone Cable	day	\$2.00	28.57%	\$1.43				
306		Generic	50' Microphone Cable	day	\$2.50	28.57%	\$1.79				
307		Generic	Carpet (Red, Black, Grey)	Priced Per Event		28.57%	\$0.00				
308		Generic	Plastic Rope and Stanchion per linear foot	day	\$1.00	28.57%	\$0.71				
309		Generic	Red Velvet Rope and Stanchion per linear foot	day	\$5.00	28.57%	\$3.57				
310		Generic	Easel White Marker Board 4' X 5'	day	\$40.00	28.57%	\$28.57				
311		Generic	Intercom Beltpack Station	day	\$7.50	28.57%	\$5.36				
312		Generic	Intercom Blazon Call Beacons	day	\$10.00	28.57%	\$7.14				
313		Generic	Intercom Dual Channel Beltpack Station	day	\$15.00	28.57%	\$10.71				
314		Generic	Intercom Headset (Single or Dual Muff)	day	\$7.50	28.57%	\$5.36				
315		Generic	Intercom One Channel Power Supply	day	\$10.00	28.57%	\$7.14				
316		Generic	Intercom Telephone Handset	day	\$7.50	28.57%	\$5.36				
317		Generic	Intercom Three Channel Power Supply	day	\$25.00	28.57%	\$17.86				
318		Generic	Lectern in Plexi-glass	day	\$95.00	28.57%	\$67.86				
319		Generic	Lectern in Wood	day	\$75.00	28.57%	\$53.57				
320		Generic	16" Mirror Ball	day	\$15.00	28.57%	\$10.71				
321		Generic	24" Mirror Ball	day	\$30.00	28.57%	\$21.43				
322		Generic	Japanese Lantern, 12"-24"	day	\$10.00	28.57%	\$7.14				
323		Generic	Japanese Lantern, 30-36"	day	\$15.00	28.57%	\$10.71				
324		Generic	Octal Pin Spot Bank Lighting Fixture	day	\$15.00	28.57%	\$10.71				
325		Generic	Oscillating Pin Spot	day	\$15.00	28.57%	\$10.71				
326		Generic	Par 38 Lighting Fixture	day	\$10.00	28.57%	\$7.14				
327		Generic	Pin Spot Lighting Fixture	day	\$2.50	28.57%	\$1.79				
328		Generic	Quad Pin Spot Bank Lighting Fixture	day	\$10.00	28.57%	\$7.14				
329		Generic	Single 48" Blacklight	day	\$15.00	28.57%	\$10.71				
330		Generic	Street Light	day	\$25.00	28.57%	\$17.86				
331		Generic	Swivelier Gooseneck	day	\$5.00	28.57%	\$3.57				
332		Generic	Laser Pointer	day	\$10.00	28.57%	\$7.14				
333		Generic	Power Point Extra Remote	day	\$5.00	28.57%	\$3.57				
334		Generic	Power Point Power Presenter RF (100' range)	day	\$25.00	28.57%	\$17.86				
335		Generic	Stereo 2or 3-Way Crossover	day	\$20.00	28.57%	\$14.29				
336		Generic	10' Pipe & Base	day	\$15.00	28.57%	\$10.71				
337		Generic	Saddle Sandbag (25lbs)	day	\$5.00	28.57%	\$3.57				
338		Genie	Super Tower	day	\$100.00	28.57%	\$71.43				
339		Global	16" Box ( 90 Degree Arc.) Truss Section	day	\$25.00	28.57%	\$17.86				
340		Global	16" Box (8 ft.) Truss Section	day	\$30.00	28.57%	\$21.43				
341		Global	12" Triangle (1m) Truss Section	day	\$20.00	28.57%	\$14.29				
342		Global	12" Triangle (2m) Truss Section	day	\$30.00	28.57%	\$21.43				
343		Global	12" Triangle (3m) Truss Section	day	\$40.00	28.57%	\$28.57				
344		GLP	Impression X4 Bar 20	day	\$225.00	28.57%	\$160.72				
345		Guardian	Horizontal Fall Arrest	day	\$50.00	28.57%	\$35.72				
346		Guardian	Vertical Fall Arrest	day	\$50.00	28.57%	\$35.72				
347		HazeBase	Hazer Pro Fog Machine	day	\$125.00	28.57%	\$89.29				
348		High End	F-100 Fog Machine	day	\$50.00	28.57%	\$35.72				

Stage Sound Inc  
JMU contract # UCPJMU5741 Pricing

	A	B	C	D	E	F	G	H	I	J	K
349		High End	Studio Color 575 Intelligent Lighting Fixture	day	\$150.00	28.57%	\$107.15				
350		High End	Studio Spot 575 CMY Intelligent Lighting Fixture	day	\$200.00	28.57%	\$142.86				
351		Hitachi	HDMI/XGA Video/Data Projector 6500 ANSI Lumens	day	\$350.00	28.57%	\$250.01				
352		IDX Systems	Studio Camera Accessory ID-200a Dual Channel Camera Power Supply	day	\$50.00	28.57%	\$35.72				
353		Inline	Inline 3214 1x4 Composite	day	\$15.00	28.57%	\$10.71				
354		JBL	SRX 712M	day	\$40.00	28.57%	\$28.57				
355		JBL	SRX 828 Double 18" Sub	day	\$100.00	28.57%	\$71.43				
356		JBL	VRX 932 Two Way Powered Line Array Loudspeaker	day	\$100.00	28.57%	\$71.43				
357		JBL	644 Quad Gate	day	\$20.00	28.57%	\$14.29				
358		Jensen	Ground Loop Isolator VBH-1BB	day	\$25.00	28.57%	\$17.86				
359		Jensen	Ground Loop Isolator VBH-5BB	day	\$35.00	28.57%	\$25.00				
360		JVC	DVD Player	day	\$20.00	28.57%	\$14.29				
361		Kodak	Kodak Carousel	day	\$30.00	28.57%	\$21.43				
362		Kramer Electronics	104LN 1x4 Composite	day	\$15.00	28.57%	\$10.71				
363		Kramer Electronics	VM-1055 1x5 RGBHV	day	\$35.00	28.57%	\$25.00				
364		Kramer Electronics	VP-10 1x10 RGBHV	day	\$50.00	28.57%	\$35.72				
365		Kramer Electronics	VP-123 1x3 RGBHV	day	\$30.00	28.57%	\$21.43				
366		Kramer Electronics	VP-400 1x4 VGA	day	\$20.00	28.57%	\$14.29				
367		Kramer Electronics	VP-703-SC Scan Converter	day	\$65.00	28.57%	\$46.43				
368		Kramer Electronics	VP-720DS Switcher/Scaler	day	\$80.00	28.57%	\$57.14				
369		Lab Gruppen	10000-Q	day	\$125.00	28.57%	\$89.29				
370		Lab Gruppen	fp6400	day	\$100.00	28.57%	\$71.43				
371		Leviton	D4DMX (4x600W)	day	\$25.00	28.57%	\$17.86				
372		Lexicon	LXP-15	day	\$35.00	28.57%	\$25.00				
373		Lycian	1275 Follow Spot	day	\$175.00	28.57%	\$125.00				
374		Lycian	Midget Follow Spot	day	\$35.00	28.57%	\$25.00				
375		MA Lighting	GrandMA Compact XT	day	\$1,000.00	28.57%	\$714.30				
376		Mackie	LZ1604, 16x4x2	day	\$45.00	28.57%	\$32.14				
377		Mackie	ProFX 12	day	\$25.00	28.57%	\$17.86				
378		Mackie	ProFx 16	day	\$30.00	28.57%	\$21.43				
379		Magenta Research	Receiver/Transmitter	day	\$15.00	28.57%	\$10.71				
380		Manfrotto	Camera Tripod	day	\$50.00	28.57%	\$35.72				
381		Marshall	Studio Camera Accessory Marshall V-LCD70XP 3GSDI Monitor w/ Noga CineArm	day	\$100.00	28.57%	\$71.43				
382		Martin	Magnum 2000 Fog Machine	day	\$40.00	28.57%	\$28.57				
383		Martin	Magnum 650 Fog Machine	day	\$20.00	28.57%	\$14.29				
384		Martin	Magnum 850 Fog Machine	day	\$35.00	28.57%	\$25.00				
385		Martin	2510 Controller for SCX 500	day	\$25.00	28.57%	\$17.86				
386		Martin	Mac 700 Profile Intelligent Lighting Fixture	day	\$250.00	28.57%	\$178.58				
387		Martin	Raptor	day	\$25.00	28.57%	\$17.86				
388		Martin	SCX 500/Mania	day	\$35.00	28.57%	\$25.00				
389		Martin Audio	Martin LE200	day	\$75.00	28.57%	\$53.57				
390		MDG	Hazer Fog Machine	day	\$75.00	28.57%	\$53.57				
391		Merlyn	S2/t (2x10", 1x1")	day	\$45.00	28.57%	\$32.14				
392		Merlyn	S3 (2x15", 1x10", 1x1")	day	\$60.00	28.57%	\$42.86				
393		Midas	DL 251 Head Amp	day	\$200.00	28.57%	\$142.86				
394		Midas	Midas M32	day	\$200.00	28.57%	\$142.86				
395		Midas	Midas Pro2	day	\$300.00	28.57%	\$214.29				
396		Nexo	GEO S1210	day	\$150.00	28.57%	\$107.15				
397		Nexo	GEO S1210/S1230 Flybar Module	day	\$125.00	28.57%	\$89.29				
398		Nexo	GEO S1230	day	\$150.00	28.57%	\$107.15				

Stage Sound Inc  
JMU contract # UCPJMU5741 Pricing

	A	B	C	D	E	F	G	H	I	J	K
399		Nexo	RS18 Sub	day	\$150.00	28.57%	\$107.15				
400		Nexo	NX Amp 4x4	day	\$100.00	28.57%	\$71.43				
401		NSI	(16x2.4kW)	day	\$80.00	28.57%	\$57.14				
402		NSI	(32x2.4kW)	day	\$150.00	28.57%	\$107.15				
403		NSI	(48x2.4kW)	day	\$250.00	28.57%	\$178.58				
404		NSI	(96x2.4kW)	day	\$325.00	28.57%	\$232.15				
405		NSI	6000 (4x1.2kW)	day	\$20.00	28.57%	\$14.29				
406		Numark	1200 DJ Mixer	day	\$20.00	28.57%	\$14.29				
407		Panasonic	Studio Camera Accessory 10 Pin, 10 Meter Cable	day	\$50.00	28.57%	\$35.72				
408		Panasonic	Studio Camera Accessory 10 Pin, 90 Meter Cable	day	\$100.00	28.57%	\$71.43				
409		Panasonic	Studio Camera Accessory Panasonic AG-EC4 CCU	day	\$200.00	28.57%	\$142.86				
410		Panasonic	AJ-PX270	day	\$225.00	28.57%	\$160.72				
411		Panasonic	AG-HMX370	day	\$400.00	28.57%	\$285.72				
412		Panasonic	HMC-150(16:9 HD) Camera (SD Card)	day	\$150.00	28.57%	\$107.15				
413		Panasonic	Studio Camera Panasonic AG-HMX370 Package Includes: Panasonic AG-HMX370 w/17x Lens Marshall V-LCD70XP-3GSDI Monitor w/ Noga CineArm Panasonic AG-EC4 CCU 10 Pin, 10 Meter Control Cable Varizoom VZ-PG-F Zoom Control Varizoom VZ-FC-F Focus Control IDX Systems IA-200a Dual Channel Power Supply Camera Tripod Plate	day	\$600.00	28.57%	\$428.58				
414		Panasonic	PTZ Camera	day	\$500.00	28.57%	\$357.15				
415		Panasonic	PTZ Controller	day	\$200.00	28.57%	\$142.86				
416		Panasonic	42" Plasma 16:9	day	\$250.00	28.57%	\$178.58				
417		Panasonic	58" Plasma 16:9	day	\$350.00	28.57%	\$250.01				
418		Peavey	SP2	day	\$25.00	28.57%	\$17.86				
419		Petes	8-Light Bar Lighting Fixture	day	\$10.00	28.57%	\$7.14				
420		Phillips	3475 DVD-R	day	\$35.00	28.57%	\$25.00				
421		Pioneer	DJ Coffin w/2-Turntable & Mixer	day	\$75.00	28.57%	\$53.57				
422		Pioneer	DVD-V7400	day	\$50.00	28.57%	\$35.72				
423		Pioneer	DVD-V8000	day	\$100.00	28.57%	\$71.43				
424		QSC	PL 2.4MB	day	\$30.00	28.57%	\$21.43				
425		QSC	PL224	day	\$30.00	28.57%	\$21.43				
426		QSC	PL236	day	\$40.00	28.57%	\$28.57				
427		QSC	PL380	day	\$100.00	28.57%	\$71.43				
428		QSC	I282-H	day	\$35.00	28.57%	\$25.00				
429		QSC	K10 Powered 2-Way	day	\$40.00	28.57%	\$28.57				
430		QSC	K12 Powered 2-Way	day	\$50.00	28.57%	\$35.72				
431		QSC	KW153 Powered 3 -Way	day	\$75.00	28.57%	\$53.57				
432		QSC	KW181 Powered Sub	day	\$60.00	28.57%	\$42.86				
433		QSC	QSC Wideline Large Flybar Module	day	\$125.00	28.57%	\$89.29				
434		QSC	Wideline ISIS WL2102	day	\$150.00	28.57%	\$107.15				
435		QSC	Wideline Small Flybar Module	day	\$100.00	28.57%	\$71.43				
436		Ramlatch	30-Channel 2-Way Split, 150'	day	\$60.00	28.57%	\$42.86				
437		Ramlatch	32-Channel 3-Way Split, 250'	day	\$70.00	28.57%	\$50.00				
438		Renkus Heinz	TRX-82	day	\$35.00	28.57%	\$25.00				
439		Robe	Robin Pointe Moving Head LED Beam Fixture	day	\$225.00	28.57%	\$160.72				

Stage Sound Inc  
JMU contract # UCPJMU5741 Pricing

	A	B	C	D	E	F	G	H	I	J	K
440		Roland	SDE 1000/SDE3000	day	\$30.00	28.57%	\$21.43				
441		Roland	VC-1 Up, Down, Cross Scan Converter	day	\$20.00	28.57%	\$14.29				
442		Roland	HDMI Video Switcher	day	\$75.00	28.57%	\$53.57				
443		Roland	SDI Video Switcher	day	\$75.00	28.57%	\$53.57				
444		RoseBrand	10' Spandex Truss Sock	day	\$25.00	28.57%	\$17.86				
445		RoseBrand	12'x20' Backdrop	day	\$50.00	28.57%	\$35.72				
446		RoseBrand	13' to 16' Tall Pipe and Drape per linear foot	day	\$9.00	28.57%	\$6.43				
447		RoseBrand	17' Spandex Sail	day	\$125.00	28.57%	\$89.29				
448		RoseBrand	28'x35' Backdrop	day	\$75.00	28.57%	\$53.57				
449		RoseBrand	28'x41' Backdrop	day	\$90.00	28.57%	\$64.29				
450		RoseBrand	3' to 4' Tall Pipe and Drape per linear foot	day	\$3.00	28.57%	\$2.14				
451		RoseBrand	40'x16' Cyclorama Backdrop	day	\$75.00	28.57%	\$53.57				
452		RoseBrand	40'x24' Cyclorama Backdrop	day	\$125.00	28.57%	\$89.29				
453		RoseBrand	5' to 8' Tall Pipe and Drape per linear foot	day	\$5.00	28.57%	\$3.57				
454		RoseBrand	8' Spandex Circle	day	\$125.00	28.57%	\$89.29				
455		RoseBrand	8' Spandex Sock	day	\$80.00	28.57%	\$57.14				
456		RoseBrand	9' to 12' Tall Pipe and Drape per linear foot	day	\$7.00	28.57%	\$5.00				
457		RoseBrand	Small Spandex Sail	day	\$50.00	28.57%	\$35.72				
458		RoseBrand	16" x 21' Truss Teaser	day	\$25.00	28.57%	\$17.86				
459		RoseBrand	30" x 21' Truss Teaser	day	\$25.00	28.57%	\$17.86				
460		Sachtler	Camera Tripod	day	\$125.00	28.57%	\$89.29				
461		Sanyo	XGA Video/Data Projector 10000 ANSI Lumens	day	\$600.00	28.57%	\$428.58				
462		Sanyo	XGA Video/Data Projector 2000 ANSI Lumens	day	\$100.00	28.57%	\$71.43				
463		Sanyo	XGA Video/Data Projector 3000 ANSI Lumens	day	\$150.00	28.57%	\$107.15				
464		Sanyo	XGA Video/Data Projector 5000 ANSI Lumens	day	\$250.00	28.57%	\$178.58				
465		Sennheiser	MD421	day	\$30.00	28.57%	\$21.43				
466		Sennheiser	IEM 300-G2	day	\$75.00	28.57%	\$53.57				
467		Sennheiser	SR IEM G4	day	\$75.00	28.57%	\$53.57				
468		Sharp	60" LCD	day	\$125.00	28.57%	\$89.29				
469		Sharp	70" LCD	day	\$200.00	28.57%	\$142.86				
470		Shure	Beta 52	day	\$17.00	28.57%	\$12.14				
471		Shure	Beta 56A / 57A / 58A / BG4.1	day	\$15.00	28.57%	\$10.71				
472		Shure	Beta 91	day	\$22.00	28.57%	\$15.71				
473		Shure	Beta 98	day	\$20.00	28.57%	\$14.29				
474		Shure	KSM32	day	\$50.00	28.57%	\$35.72				
475		Shure	MX 412/418	day	\$20.00	28.57%	\$14.29				
476		Shure	SM57/58	day	\$10.00	28.57%	\$7.14				
477		Shure	SM81, AKG C3000	day	\$30.00	28.57%	\$21.43				
478		Shure	WL 183/184/185	day	\$8.00	28.57%	\$5.71				
479		Shure	Wireless Microphone System Shure ULXP / QLXD (UHF) Handheld or Lavalier Systems with Mic	day	\$50.00	28.57%	\$35.72				
480		SLS	LS8695	day	\$200.00	28.57%	\$142.86				
481		Sony	PVM-13L2 13" CRT (AC/Battery)	day	\$75.00	28.57%	\$53.57				
482		Sony	PVM-9L2 8" CRT (AC/Battery)	day	\$35.00	28.57%	\$25.00				
483		Sony	Studio Camera Accessory 26 Pin, 100 Meter Cable	day	\$80.00	28.57%	\$57.14				
484		Sony	Studio Camera Accessory 26 Pin, 50 Meter Cable	day	\$40.00	28.57%	\$28.57				
485		Sony	Studio Camera Accessory Sony CA-537	day	\$40.00	28.57%	\$28.57				
486		Sony	Studio Camera Accessory Sony CCU-M5	day	\$175.00	28.57%	\$125.00				



Stage Sound Inc  
JMU contract # UCPJMU5741 Pricing

	A	B	C	D	E	F	G	H	I	J	K
487		Sony	Studio Camera Accessory Sony DXF-50	day	\$25.00	28.57%	\$17.86				
488		Sony	CD-R	day	\$75.00	28.57%	\$53.57				
489		Sony	DAT Player/Recorder	day	\$50.00	28.57%	\$35.72				
490		Sony	Dual CD Player with Pitch Control	day	\$45.00	28.57%	\$32.14				
491		Sony	Single CD Player with Pitch Control	day	\$25.00	28.57%	\$17.86				
492		Sony	Tape Deck Dual	day	\$20.00	28.57%	\$14.29				
493		Sony	Tape Deck Standard	day	\$15.00	28.57%	\$10.71				
494		Sony	1024HD	day	\$150.00	28.57%	\$107.15				
495		Sony	DXC-D30	day	\$350.00	28.57%	\$250.01				
496		Sony	DSR-1500A DVCAM	day	\$350.00	28.57%	\$250.01				
497		Sony	VHS VCR	day	\$20.00	28.57%	\$14.29				
498		Sony, Canon	Studio Camera Sony DXC-D30 ENG Package Includes: Sony DXC-D30 w/18x Lens Sony DXF-50 Sony CA-537 Sony CCU-M5 26 Pin, 50 Meter Cable Canon Remote Zoom Control Canon Remote Focus Control Camera Tripod Plate	day	\$525.00	28.57%	\$375.01				
499		StageSound	RAW215	day	\$40.00	28.57%	\$28.57				
500		TC Electronics	M5000/2290	day	\$50.00	28.57%	\$35.72				
501		Technics	SL-1200 Turntable	day	\$25.00	28.57%	\$17.86				
502		Thomas	Eight Light Crowd Blinder Lighting Fixture	day	\$30.00	28.57%	\$21.43				
503		Thomas	Par 64/56 Aluminum Lighting Fixture	day	\$12.00	28.57%	\$8.57				
504		Thomas	30" Box (10 ft.) Truss Section	day	\$50.00	28.57%	\$35.72				
505		Times Square	Follow Spot	day	\$25.00	28.57%	\$17.86				
506		Ultimate	Ultimate Support Stand	day	\$2.00	28.57%	\$1.43				
507		Various	Active Direct Boxes	day	\$15.00	28.57%	\$10.71				
508		Various	Passive Direct Boxes	day	\$7.50	28.57%	\$5.36				
509		Various	Tripod Lighting System 4 Can Lighting System (w/Dimming) controller included with rental of 2 or more	day	\$35.00	28.57%	\$25.00				
510		Various	Microphone Stand	day	\$2.00	28.57%	\$1.43				
511		Various	Microphone Stand Choir Boom	day	\$10.00	28.57%	\$7.14				
512		Various	1/2" or 5/8" Shackle	day	\$1.00	28.57%	\$0.71				
513		Various	3/8" Wire Rope: (1' to 30')	day	\$2.00	28.57%	\$1.43				
514		Various	Block & Fall (45' lift)	day	\$25.00	28.57%	\$17.86				
515		Various	Ratchet Strap	day	\$5.00	28.57%	\$3.57				
516		Various	Round Slings (3' to 12')	day	\$2.00	28.57%	\$1.43				
517		Various	Wire Rope Ladder	day	\$30.00	28.57%	\$21.43				
518		Vestax	05/275 DJ Mixer	day	\$30.00	28.57%	\$21.43				
519		Vizio	32" LCD 16:9	day	\$100.00	28.57%	\$71.43				
520		Wenger	Stair Set for Stage	day	\$50.00	28.57%	\$35.72				
521		Wenger	Wenger Showmaster Stage 4'x8' per deck Height: 30" - 84" Adjustable Stage	day	\$45.00	28.57%	\$32.14				
522		Wenger	Wenger Versalite Stage 4'x8' per deck Height: 12", 18", 24" - 42" Adjustable Stage	day	\$45.00	28.57%	\$32.14				
523		Whirlwind	20-Channel Multicore Drive, 250'	day	\$100.00	28.57%	\$71.43				
524		Whirlwind	48-Channel 3-Way ISO Split, 300'	day	\$200.00	28.57%	\$142.86				

Stage Sound Inc  
JMU contract # UCPJMU5741 Pricing

	A	B	C	D	E	F	G	H	I	J	K
525		Whirlwind	48-Channel 4-Way ISO Split, 300'	day	\$225.00	28.57%	\$160.72				
526		Whirlwind	8-Channel Drive Snake, 250'	day	\$50.00	28.57%	\$35.72				
527		Whirlwind	12-Channel Active Multi Box	day	\$60.00	28.57%	\$42.86				
528		Whirlwind	12-Channel Passive Press Box	day	\$50.00	28.57%	\$35.72				
529		Whirlwind	16-Channel Active Press Box	day	\$75.00	28.57%	\$53.57				
530		Yamaha	RIO 1608 Digital Snake 16x8	day	\$160.00	28.57%	\$114.29				
531		Yamaha	RIO 3224 Digital Snake 32x24	day	\$300.00	28.57%	\$214.29				
532		Yamaha	12-Channel Powered Mixhead	day	\$45.00	28.57%	\$32.14				
533		Yamaha	6-Channel Powered Mixhead	day	\$30.00	28.57%	\$21.43				
534		Yamaha	8-Channel Powered Mixhead	day	\$40.00	28.57%	\$28.57				
535		Yamaha	CL5	day	\$500.00	28.57%	\$357.15				
536		Yamaha	M7CL-48 ES	day	\$350.00	28.57%	\$250.01				
537		Yamaha	PM3500, 48x8x2	day	\$450.00	28.57%	\$321.44				
538		Yamaha	PM3500M, 52x18	day	\$550.00	28.57%	\$392.87				
539		Yamaha	PM5D-RH	day	\$600.00	28.57%	\$428.58				
540		Yamaha	CM10	day	\$15.00	28.57%	\$10.71				
541		Yamaha	CM15	day	\$25.00	28.57%	\$17.86				
542		Yamaha	IF2112/AS	day	\$75.00	28.57%	\$53.57				
543		Yamaha	IF2205	day	\$20.00	28.57%	\$14.29				
544		Yamaha	P7000	day	\$30.00	28.57%	\$21.43				
545		Yamaha	PC9501N	day	\$30.00	28.57%	\$21.43				
546		Yamaha	ProR3/REV 5	day	\$50.00	28.57%	\$35.72				
547		Yamaha	REV 7/SPX 90/SPX 90-II	day	\$25.00	28.57%	\$17.86				
548		Yamaha	SPX 990/SPX1000	day	\$35.00	28.57%	\$25.00				
549			Chain Fall (45' Lift)	day	\$25.00	28.57%	\$17.86				
550											
551											
552		<b>Technical Services Labor Charges</b>									
553		<b>Technical Director</b>	Per Hour	\$90.00/HR							
554		<b>Production / Project Manager</b>	Per Hour	\$90.00/HR							
555		<b>System Designer</b>	Per Hour	\$75.00/HR							
556		<b>Audio A1 -</b>									
		<b>Lead/Operator/Designer</b>	Per Hour	\$75.00/HR							
557		<b>Audio A2 - System</b>									
		<b>Tech/Operator</b>	Per Hour	\$60.00/HR							
558		<b>Lighting L1 -</b>									
		<b>Lead/Operator/Designer</b>	Per Hour	\$75.00/HR							
559		<b>Lighting L2 - System</b>									
		<b>Tech/Operator</b>	Per Hour	\$60.00/HR							
560		<b>Video V1 -</b>									
		<b>Lead/Operator/Designer</b>	Per Hour	\$75.00/HR							
561		<b>Video V2 -System</b>									
		<b>Tech/Operator</b>	Per Hour	\$60.00/HR							
562		<b>Rigger R1 -</b>									
		<b>Lead/Operator/Designer</b>	Per Hour	\$75.00/HR							
563		<b>Rigging R2 - System</b>									
		<b>Tech/Operator</b>	Per Hour	\$60.00/HR							
564		<b>Stage Hand</b>	Per Hour	\$55.00/HR							
565		<b>Camera Operator</b>	Per Hour	\$65.00/HR							

Stage Sound Inc  
JMU contract # UCPJMU5741 Pricing

	A	B	C	D	E	F	G	H	I	J	K
		The rental rates are full price for the first day and 1/2 the original price for each additional day. Half day prices are not available. A week price is based on three times the first day rental price. Package Systems pricing does not include Technical Services Labor Charges. Minimum billing \$500.00.									
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