



CONTRACT RENEWAL LETTER

Date: July 15, 2022
Contract #: UCPJMU5650
Service: Musical Instruments
Renewal Period: 11/1/2022 to 10/31/2023
Renewal #: 3 of 9 One-Year
Issued By: James Madison University
Jeremy Good, Buyer Senior

Ph: 540-568-3131

Fx: 540-568-7935

Contractor: Washington Music Center Inc.
11151 Veirs Mill Road
Wheaton, MD 20902

Contract Administrator: Scott Rikkens, Band

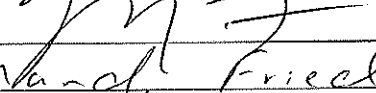
Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

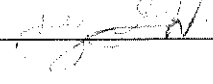
Return one executed renewal notice to my attention within ten days.

Washington Music Center Inc.

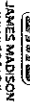
By: 
Mandy Fried
Name (print)

Bid Rep 7/15/22
Title Date Signed

James Madison University

By: 
Jeremy Good,
Name (print)

Buyer Senior 7/15/22
Title Date Signed



Contract #: UCPRMU5650

Contractor: Washington Music Center Inc.

Renewal Period: 11/1/2022 - 10/31/2023

Commodity: Musical Instruments

1. Contractor's pricing schedule for this Purchasing Agency is attached.
2. Contractor shall waive all standard shipping costs to the Purchasing Agency.
3. Contractor shall pass on extra freight charges for rush orders to the Purchasing Agency as applicable.
4. Contractor shall waive all resending and shipping fees for damaged or defective products. Purchasing Agency shall notify the Contractor and delivery company to arrange for a damage inspection to take place within seven (7) calendar days of receiving damaged products.
5. Purchasing Agency shall pay a 20% resending fee for exchange/returns and shall be responsible for paying return shipping costs.
6. Contractor shall guarantee product service repairs for ninety (90) days.
7. Purchasing Agency shall pay a 3% processing fee for charge card transactions.
8. All deliveries made to the Purchasing Agency shall be FOB destination.
9. Payment shall be made to the Contractor in accordance with the Code of Virginia, §2.2-447 through 2.2-4554, Prompt Payment Act.

Pricing Schedule

Manufacturer/Brand, being offered	Type of products	Discount off of MSRP	Volume Discount, if applicable	Rush Charges	Warranty Period (90 Days, 1
Include discounts for Manufacturer's Discounts, Product Category Discounts, Parts & Accessories, add rows if necessary for different manufacturers:					RFP#DMS-1051
ARMSTRONG STUDENT & STEP UP	PICCOLO	47%	NONE	CALL FOR QUOTE	5 YEARS
ARMSTRONG STUDENT	FLUTE	51%	NONE	CALL FOR QUOTE	5 YEARS
ARMSTRONG STEP UP	FLUTE	40%	NONE	CALL FOR QUOTE	5 YEARS
EMERSON STUDENT	PICCOLO	51%	NONE	CALL FOR QUOTE	5 YEARS
EMERSON STEP UP	PICCOLO	50%	NONE	CALL FOR QUOTE	5 YEARS
EMERSON	FLUTE	50%	NONE	CALL FOR QUOTE	5 YEARS
EMERSON STEP UP	FLUTE	50%	NONE	CALL FOR QUOTE	5 YEARS
GEMEINHARDT	PICCOLO	50%	NONE	CALL FOR QUOTE	3 YEARS
GEMEINHARDT	FLUTE	52%	NONE	CALL FOR QUOTE	3 YEARS
JUPITER STUDENT	PICCOLO	50%	NONE	CALL FOR QUOTE	1 YEAR
JUPITER STANDARD	FLUTE	51%	NONE	CALL FOR QUOTE	1 YEAR
PRELUDE	PICCOLO	43%	NONE	CALL FOR QUOTE	6 MONTHS
PRELUDE	FLUTE	42%	NONE	CALL FOR QUOTE	6 MONTHS
YAMAHA STANDARD	PICCOLO	50%	NONE	CALL FOR QUOTE	5 YEARS
YAMAHA STANDARD & INTERMEDIATE	FLUTE			CALL FOR QUOTE	5 YEARS

BUFFET STUDENT & PERFORMANCE	OBOE	51%	NONE	CALL FC R QUOTI	3 & 10 YEARS
FOX RENARD SERIES	OBOE	43%	NONE	CALL FC R QUOTI	1 YEAR
JUPITER	OBOE	44%	NONE	CALL FC R QUOTI	1 YEAR
SELMER	OBOE	34%	NONE	CALL FC R QUOTI	5 YEARS
YAMAHA STUDENT & INTERMEDIATE	OBOE	39%	NONE	CALL FC R QUOTI	5 YEARS
FOX RENARD SERIES PLASTIC BODY	BASSOON	39%	NONE	CALL FC R QUOTI	1 YEAR
SCHREIBER PERFORMANCE	BASSOON	50%	NONE	CALL FC R QUOTI	5 YEARS
SELMER	BASSOON	34%	NONE	CALL FC R QUOTI	5 YEARS
BUFFET STUDENT & PERFORMANCE	CLARINET	50%	NONE	CALL FC R QUOTI	10 YEARS & LIFE
JUPITER STUDENT	CLARINET	50%	NONE	CALL FC R QUOTI	1 YEAR
SELMER USA	CLARINET	47%	NONE	CALL FC R QUOTI	5 YEARS
VITO	CLARINET	47%	NONE	CALL FC R QUOTI	5 YEARS
YAMAHA STANDARD & INTERMEDIATE	CLARINET	39%	NONE	CALL FC R QUOTI	5 YEARS
JUPITER	BASS CLARINET	41%	NONE	CALL FC R QUOTI	1 YEAR
LEBLANC	BASS CLARINET	38%	NONE	CALL FC R QUOTI	5 YEARS
SELMER USA	BASS CLARINET	34%	NONE	CALL FC R QUOTI	5 YEARS
YAMAHA STANDARD	BASS CLARINET	35%	NONE	CALL FC R QUOTI	5 YEARS
BUFFET	SAXOPHONE	55%	NONE	CALL FC R QUOTI	7 YEARS
CONN	SAXOPHONE	55%	NONE	CALL FC R QUOTI	5 YEARS
JUPITER	SAXOPHONE	54%	NONE	CALL FC R QUOTI	1 YEAR
SELMER USA	SAXOPHONE	52%	NONE	CALL FC R QUOTI	5 YEARS
VITO	SAXOPHONE	51%	NONE	CALL FC R QUOTI	5 YEARS
YAMAHA STANDARD	SAXOPHONE	47%	NONE	CALL FC R QUOTI	5 YEARS
YANAGISAWA	SAXOPHONE	44%	NONE	CALL FC R QUOTI	5 YEARS

BACH STUDENT	TRUMPET	52%	NONE	CALL FOR QUOTE	5 YEARS
CONN STUDENT	TRUMPET	52%	NONE	CALL FOR QUOTE	5 YEARS
HOLTON STUDENT	TRUMPET	52%	NONE	CALL FOR QUOTE	5 YEARS
JUPITER STUDENT	TRUMPET	55%	NONE	CALL FOR QUOTE	1 YEAR
KING STUDENT	TRUMPET	52%	NONE	CALL FOR QUOTE	5 YEARS
PRELUDE	TRUMPET	46%	NONE	CALL FOR QUOTE	6 MONTHS
YAMAHA STANDARD & INTERMEDIATE	TRUMPET	50%	NONE	CALL FOR QUOTE	5 YEARS
BACH STUDENT	CORNET	46%	NONE	CALL FOR QUOTE	5 YEARS
CONN STUDENT	CORNET	46%	NONE	CALL FOR QUOTE	5 YEARS
HOLTON	CORNET	46%	NONE	CALL FOR QUOTE	5 YEARS
JUPITER STANDARD	CORNET	50%	NONE	CALL FOR QUOTE	1 YEAR
KING STUDENT	CORNET	47%	NONE	CALL FOR QUOTE	5 YEARS
YAMAHA STANDARD	CORNET	48%	NONE	CALL FOR QUOTE	5 YEARS
BACH STEP UP	FLUGELHORN	47%	NONE	CALL FOR QUOTE	5 YEARS
JUPITER INTERMEDIATE	FLUGELHORN	50%	NONE	CALL FOR QUOTE	1 YEAR
KING STUDENT	FLUGELHORN	48%	NONE	CALL FOR QUOTE	5 YEARS
YAMAHA STANDARD	FLUGELHORN	50%	NONE	CALL FOR QUOTE	5 YEARS
BACH STUDENT	TROMBONE	49%	NONE	CALL FOR QUOTE	5 YEARS
CONN STUDENT	TROMBONE	49%	NONE	CALL FOR QUOTE	5 YEARS
HOLTON STUDENT	TROMBONE	50%	NONE	CALL FOR QUOTE	5 YEARS
JUPITER STANDARD	TROMBONE	50%	NONE	CALL FOR QUOTE	1 YEAR
KING STUDENT	TROMBONE	47%	NONE	CALL FOR QUOTE	5 YEARS
PRELUDE	TROMBONE	43%	NONE	CALL FOR QUOTE	6 MONTHS
YAMAHA STANDARD	TROMBONE	50%	NONE	CALL FOR QUOTE	5 YEARS

CONN STUDENT, STEP UP & PROFESSIONAL	FRENCH HORN	43%	NONE	CALL F/R QUOT: 1	5 YEARS
HOLTON STUDENT, STEP UP & PROFESSIONAL	FRENCH HORN	53%	NONE	CALL F/R QUOT: 1	5 YEARS
JUPITER DOUBLE	FRENCH HORN	44%	NONE	CALL F/R QUOT: 1	1 YEAR
YAMAHA STANDARD & INTERMEDIATE	FRENCH HORN	48%	NONE	CALL F/R QUOT: 1	5 YEARS
BESSON PERFORMANCE	EUPHONIUM	51%	NONE	CALL F/R QUOT: 1	2 YEARS
HOLTON STUDENT	BARITONE & EUPHONIUM	39%	NONE	CALL F/R QUOT: 1	5 YEARS
JUPITER	BARITONE & EUPHONIUM	40%	NONE	CALL F/R QUOT: 1	1 YEAR
KING	BARITONE & EUPHONIUM	21%	NONE	CALL F/R QUOT: 1	5 YEARS
YAMAHA STANDARD & INTERMEDIATE	BARITONE & EUPHONIUM	40%	NONE	CALL F/R QUOT: 1	5 YEARS
BESSON PERFORMANCE	TUBA	51%	NONE	CALL F/R QUOT: 1	2 YEARS
CONN	TUBA	40%	NONE	CALL F/R QUOT: 1	5 YEARS
HOLTON	TUBA	40%	NONE	CALL F/R QUOT: 1	5 YEARS
JUPITER	TUBA	42%	NONE	CALL F/R QUOT: 1	1 YEAR
KING	TUBA	43%	NONE	CALL F/R QUOT: 1	5 YEARS
YAMAHA Bb	TUBA	46%	NONE	CALL F/R QUOT: 1	5 YEARS
JUPITER MARCHING	MELLOPHONE & FRENCH HORN	41%	NONE	CALL F/R QUOT: 1	1 YEAR
KING MARCHING	MELLOPHONE & FRENCH HORN	43%	NONE	CALL F/R QUOT: 1	5 YEARS
YAMAHA MARCHING	MELLOPHONE & FRENCH HORN	47%	NONE	CALL F/R QUOT: 1	5 YEARS
JUPITER MARCHING	BARITONE & EUPHONIUM	42%	NONE	CALL F/R QUOT: 1	1 YEAR
KING MARCHING	BARITONE & EUPHONIUM	40%	NONE	CALL F/R QUOT: 1	5 YEARS
YAMAHA MARCHING	BARITONE & EUPHONIUM	40%	NONE	CALL F/R QUOT: 1	5 YEARS
CONN MARCHING	SOUSAPHONE	34%	NONE	CALL F/R QUOT: 1	5 YEARS
JUPITER MARCHING	SOUSAPHONE	36%	NONE	CALL F/R QUOT: 1	1 YEAR
KING MARCHING	SOUSAPHONE	40%	NONE	CALL F/R QUOT: 1	5 YEARS
YAMAHA MARCHING	SOUSAPHONE	39%	NONE	CALL F/R QUOT: 1	5 YEARS

GLAESEL	STRING BASS	47%	NONE	CALL FOR QUOTE	.5, 1 & 3 YEARS
SCHERL & ROTH	STRING BASS	47%	NONE	CALL FOR QUOTE	.5, 1 & 3 YEARS
GLAESEL / BEYER	CELLO	47%	NONE	CALL FOR QUOTE	.5, 1 & 3 YEARS
SCHERL & ROTH	CELLO	47%	NONE	CALL FOR QUOTE	.5, 1 & 3 YEARS
YAMAHA ACOUSTIC STUDENT	CELLO	50%	NONE	CALL FOR QUOTE	5 YEARS
GLAESEL	VIOLA	47%	NONE	CALL FOR QUOTE	.5, 1 & 3 YEARS
SCHERL & ROTH	VIOLA	47%	NONE	CALL FOR QUOTE	.5, 1 & 3 YEARS
YAMAHA STUDENT & INTERMEDIATE ACOUSTIC	VIOLA	50%	NONE	CALL FOR QUOTE	5 YEARS
GLAESEL	VIOLIN	47%	NONE	CALL FOR QUOTE	.5, 1 & 3 YEARS
SCHERL & ROTH	VIOLIN	47%	NONE	CALL FOR QUOTE	.5, 1 & 3 YEARS
YAMAHA STUDENT & INTERMEDIATE ACOUSTIC	VIOLIN	50%	NONE	CALL FOR QUOTE	5 YEARS
MAJESTIC & MAPEX	CONCERT DRUMS & Mallet	42%	NONE	CALL FOR QUOTE	1 YEAR
ADAMS CONCERT SERIES & SOLOIST SERIES	CONCERT Mallet	45%	NONE	CALL FOR QUOTE	1 TO 3 YEARS
PEARL ORCHESTRAL (EXCLUDING B MARK LISTS)	CONCERT DRUMS	55%	NONE	CALL FOR QUOTE	1 YEAR
YAMAHA PERCUSSION	CONCERT DRUMS & Mallet	40%	NONE	CALL FOR QUOTE	1 YEAR
MAPEX	MARCHING DRUMS	50%	NONE	CALL FOR QUOTE	1 YEAR
PEARL	MARCHING DRUMS	50%	NONE	CALL FOR QUOTE	1 TO 3 YEARS
YAMAHA	MARCHING DRUMS	40%	NONE	CALL FOR QUOTE	1 YEAR
PALSTE	CYMBALS ONLY	40%	NONE	CALL FOR QUOTE	1 YEAR
SABIAN	CYMBALS ONLY	40%	NONE	CALL FOR QUOTE	2 YEARS
ZILDJIAN	CYMBALS ONLY	45%	NONE	CALL FOR QUOTE	2 YEARS
LUDWIG	DRUMSETS & HARDWARE ONLY	45%	NONE	CALL FOR QUOTE	1 TO 3 YEARS
MAPEX	DRUMSETS & HARDWARE ONLY	40%	NONE	CALL FOR QUOTE	1 TO LIFE
PEARL	DRUMSETS & HARDWARE ONLY	45%	NONE	CALL FOR QUOTE	LIFE
YAMAHA	DRUMSETS & HARDWARE ONLY	40%	NONE	CALL FOR QUOTE	1 TO 3 YEARS
ACCESSORIES FOR BAND INSTRUMENTS	CONN SELMER ACCESSORY BOOK	40%	NONE	CALL FOR QUOTE	
ACCESSORIES FOR PERCUSSION	CONN SELMER ACCESSORY BOOK	50%	NONE	CALL FOR QUOTE	
ACCESSORIES FOR STRINGS	CONN SELMER ACCESSORY BOOK	50%	NONE	CALL FOR QUOTE	
MUSIC STANDS	CONN SELMER ACCESSORY BOOK	50%	NONE	CALL FOR QUOTE	
All Other Instruments	E-mail Bids@chucklevins.com	100%	NONE	CALL FOR QUOTE	
FENDER	ELECTRONICS	25%	NONE	CALL FOR QUOTE	1 YEAR

1151 Veterans Rd. W. Vicksburg, MS 39092
 301-946-9803 Fax: 301-946-9897
 www.chucklevins.com

ROLAND	ELECTRONICS	25%	NONE	CALL FDR QUOT =	1 YEAR
MACKIE	ELECTRONICS	20%	NONE	CALL FDR QUOT =	1 YEAR
OSC	ELECTRONICS	25%	NONE	CALL FDR QUOT =	1 YEAR
YAMAHA	ELECTRONICS	15%	NONE	CALL FDR QUOT =	1 YEAR
ALESIS	ELECTRONICS	15%	NONE	CALL FDR QUOT =	1 YEAR
JBL	ELECTRONICS	15%	NONE	CALL FDR QUOT =	1 YEAR
EV	ELECTRONICS	30%	NONE	CALL FDR QUOT =	1 YEAR
AUDIOTECHNICA	ELECTRONICS	25%	NONE	CALL FDR QUOT =	1 YEAR
SHURE	ELECTRONICS	20%	NONE	CALL FDR QUOT =	1 YEAR
SENNHEISER	ELECTRONICS	15%	NONE	CALL FDR QUOT =	1 YEAR
AUDIX	ELECTRONICS	20%	NONE	CALL FDR QUOT =	1 YEAR
WHIRLWIND	ELECTRONICS	0%	NONE	CALL FDR QUOT =	1 YEAR
GATOR CASES	CASES	30%	NONE	CALL FDR QUOT =	LIMITED LIFE
ANVIL	CASES	0%	NONE	CALL FDR QUOT =	LIMITED LIFE
SKB	CASES	30%	NONE	CALL FDR QUOT =	LIMITED LIFE
ZOOM	ELECTRONICS	20%	NONE	CALL FDR QUOT =	1 YEAR
SAMSON	ELECTRONICS	20%	NONE	CALL FDR QUOT =	1 YEAR