JAMES MADISON UNIVERSITY

# CONTRACT RENEWAL LETTER

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|---|---|---|
| **Date:** | August 12, 2026 | |
| **Contract #:** | UCPJMU5649 | |
| **Service:** | Musical Instruments | |
| **Renewal Period:** | 11/1/2026 to 10/31/2027 | |
| **Renewal #:** | 7 of 9 One-Yr | |
| **Issued By:** | James Madison University<br>Adriana Mariscal, Buyer Senior | Ph: 540-568-7523<br>Fx: 540-568-7935 |
| **Contractor:** | Steve Weiss Music<br>Attn: Nate Repp<br>2324 Wyandotte Rd.<br>Willow Grove, PA 19090 | Ph: 888-659-3477 ext 221 |
| **Contract Administrator:** | Scott Rikkers, Band | |

**Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

| **Steve Weiss Music** | | **James Madison University** | |
|---|---|---|---|
| **By:** | | **By:** | |
| Nate Repp | | Adriana Mariscal, | |
| *Name (print)* | | *Name (print)* | |
| National Sales Manager | 08/12/2026 | Buyer Senior | 8/12/2026 |
| *Title* | *Date Signed* | *Title* | *Date Signed* |

**Contract #:** UCPJMU5649
**Contractor:** Steve Weiss Music
**Renewal Period:** 11/1/2026 - 10/31/2027
**Commodity:** Musical Instruments

**Contractor's pricing schedule is as follows:**

| Brand | MIN DISC % | Exclusions to Discount |
|---|---|---|
| Adams | 10% | Repair Parts |
| Black Swamp | 5% | |
| Carroll Sound | 0% | |
| Dynasty | 10% | Repair Parts |
| Evans | 10% | |
| Gretsch | 10% | Repair Parts |
| Grover | 5% | Repair Parts |
| Innovative Percussion | 10% | |
| King Kong Cases | 10% | Repair Parts |
| Latin Percussion | 10% | |
| Ludwig | 10% | Repair Parts |
| Malletch | 10% | Repair Parts |
| Meinl | 10% | |
| Musser | 10% | Repair Parts |
| Panyard | 10% | Repair Parts |
| Pearl | 10% | Repair Parts |
| Remo | 10% | |
| Ron Vaughn | 5% | |
| Sabian | 10% | |
| Treeworks | 10% | |
| Vic Firth | 10% | |
| Weiss | 0% | |
| Yamaha | 10% | Repair Parts |
| Zildjian | 10% | |
| Sticks, Mallets, Heads, Small Accessory Instruments to members of the JMU Percussion Studio | 10% | |

**1.** Contractor shall not bill shipping costs for in stock products.

**2.** Contractor shall not bill Purchasing Agency restocking and/or shipping fees for damaged or defective products.

**3.** Contractor shall not bill Purchasing Agency restocking fees for returns and/or exchanges.

**4.** Purchasing Agency shall be responsible to pay shipping fees on all returns and/or exchanges.

**5.** Contractor shall not bill the Purchasing Agency charge card processing fees.

**6.** All deliveries made to the Purchasing Agency shall be FOB destination.

**7.** Payment shall be made to the Contractor in accordance with the Code of Virginia, §2.2-4347 through 2.2-4354, Prompt Payment Act.

**8.** The Contractor has disclosed all potential fees. Additional charges will not be accepted.