





**Contract #:** UCPJMU5649

**Contractor:** Steve Weiss Music

**Renewal Period:** 11/1/2024 - 10/31/2025

**Commodity:** Musical Instruments

**Contractor's pricing schedule is as follows:**

Brand	MIN DISC %	Exclusions to Discount
Adams	10%	Repair Parts
Black Swamp	5%	
Carroll Sound	0%	
Dynasty	10%	Repair Parts
Evans	10%	
Gretsch	10%	Repair Parts
Grover	5%	Repair Parts
Innovative Percussion	10%	
King Kong Cases	10%	Repair Parts
Latin Percussion	10%	
Ludwig	10%	Repair Parts
Malletch	10%	Repair Parts
Meinl	10%	
Musser	10%	Repair Parts
Panyard	10%	Repair Parts
Pearl	10%	Repair Parts
Remo	10%	
Ron Vaughn	5%	
Sabian	10%	
Treeworks	10%	
Vic Firth	10%	
Weiss	0%	
Yamaha	10%	Repair Parts
Zildjian	10%	
Sticks, Mallets, Heads, Small Accessory Instruments to members of the JMU Percussion Studio	10%	

- Contractor shall not bill shipping costs for in stock products.
- Contractor shall not bill Purchasing Agency restocking and/or shipping fees for damaged or defective products.
- Contractor shall not bill Purchasing Agency restocking fees for returns and/or exchanges.
- Purchasing Agency shall be responsible to pay shipping fees on all returns and/or exchanges.
- Contractor shall not bill the Purchasing Agency charge card processing fees.
- All deliveries made to the Purchasing Agency shall be FOB destination.
- Payment shall be made to the Contractor in accordance with the Code of Virginia, §2.2-4347 through 2.2-4354, Prompt Payment Act.
- The Contractor has disclosed all potential fees. Additional charges will not be accepted.