



CONTRACT RENEWAL LETTER

Date: March 28, 2025
Contract #: UCPJMU5530
Service: Commercial Kitchen Equipment, Smallwares, Conceptual Design/Layout & Related Services
Renewal Period: 6/11/2025 to 6/10/2027
Renewal #: 3 of 4 Two-Yr
Issued By: James Madison University
Autumn Foster, Lead Commodity Contract Officer Ph: 540-568-4501
Fx: 540-568-7935
Contractor: Crest FoodService Equipment Co.
Attn: Carol Mahan
5929 School Avenue
Henrico, VA 23228 Ph: 804-266-9200
Contract Administrator: Autumn Foster (CA), Procurement Buyer

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Crest FoodService Equipment Co.

By: Carol Mahan
Carol Mahan

Name (print)
President 3/28/25

Title Date Signed

James Madison University

By: Autumn Foster
Autumn Foster, VCCO, CUPO

Name (print)
Lead Commodity Contract Officer 3/28/25

Title Date Signed

MANUFACTURER	PROPOSED % DISCOUNT OFF LIST	MINIMUM ORDER AMOUNT (If Applicable)	ADDITIONAL VOLUME - BASED DISCOUNT	STANDARD LEAD TIME
AARCO	No Discount Offered			
ABANAKI	No Discount Offered			
Accelerated Cooking Products (ACP)	60% 10% - Parts			1 WEEK
Accutemp (Steamers)	50% 10% - Parts			2 WEEKS
Admiral Craft	48%	\$300.00		2 WEEKS
Advance Tabco	55%			1-2 WEEKS
Alegacy Foodservice Products Group	50%	\$300.00		2 WEEKS
All Clad	No Discount Offered			
Alto-Shaam	20% 10% - Parts			2-4 WEEKS
AMANA *SEE ACP - AMANA IS ACCELERATED COOKING PRODUCTS				
AMCO Houseworks	No Discount Offered			
American International Electric Sealer Supply (AIECO)	No Discount Offered			
American Metalcraft	50%	\$100.00		2 WEEKS
Anchor Hocking	55%	\$350.00		3 WEEKS
Anko Food Processing Equipment Solutions	No Discount Offered			
Apex/Nortrax (Formerly Teknor Apex) - We now sell Cactus Mat				
APW Wyott Food Service	50% 10% - Parts	\$125.00		2 WEEKS
Arc/Cardinal Food Service (Also known as Cardinal Foodservice)	50%	\$325.00		2 WEEKS
Arctic Air	10%			
Ateco - Purchased by JB Prince	No Discount Offered			
Atlas Metal Industries	40%			
Atosa	10% 10% - Parts			
Autec (Sushi Machines)	No Discount Offered			
Avantco	No Discount Offered			
Baker's Pride Commercial Deck Ovens	55% 10% - Parts	\$125.00		4 WEEKS
Bally (Walk-In Coolers/Freezers)	No Discount Offered	*WE CAN SELL THIS, BUT IT IS CUSTOM AND WE CANNOT GUARANTEE A DISCOUNT OFF LIST PRICE BECAUSE THERE IS NO LIST PRICE ON THIS		
Baxter Manufacturing	15% 10% - Parts			4-6 WEEKS
Beech Ovens	No Discount Offered			
Berkel Equipment	20% 10% - Parts			2 WEEKS
Berner	45%	No Minimum		TBD
BE&SCO Manufacturing	No Discount Offered			
Beverage Air	64% 10% - Parts			2 WEEKS
Bi-Line Conveyor Systems	No List Pricing	CUSTOM ITEMS BUILT TO ORDER - NO LIST		
Bizerba Food Service Products	35% 10% - Parts			2 WEEKS
Blendtec	50%			
Blodgett	50%			4 WEEKS
Blodgett Combi ovens	30% 10% - Parts			4 WEEKS
Bloomfield	45%			3 WEEKS
Bon Chef	52%	\$325.00		3 WEEKS
Brady ID	No Discount Offered			
Brass Smith	10%			
Breville	No Discount Offered			
Broska Holland	no Discount Offered			
Browne Food Service (Also known as Browne-Halco)	55% - Steam table pans 50% - All Other Browne Items	\$175.00		2 WEEKS
BSI Designs (Zguard) Sneeze Guards	No Discount Offered			
Buffet Enhancements	No Discount Offered			
Bundy Baking Solutions - Chicago Metallic	No Discount Offered			
BUNN Commercial Products	50% 10% - Parts/Accessories	\$125.00		3 WEEKS
CAC China	60%			
Cactus Mat	56%	\$75.00		2 WEEKS
Cadco	45%			
Caddy Corp	55% - covers most "general" items 10% - Parts			2 WEEKS

MANUFACTURER	PROPOSED % DISCOUNT OFF LIST	MINIMUM ORDER AMOUNT (If Applicable)	ADDITIONAL VOLUME - BASED DISCOUNT	STANDARD LEAD TIME
Cal-Mil	50% - Must order in complete case packs or broken case charges apply	\$250.00		2 WEEKS
Cambro	50% 10% - Parts			2 WEEKS
CaptiveAire Commercial Kitchen Ventilation	No Discount Offered 10% - Parts			4+ for custom
Cardinal Food Service (<i>Also known as Arc/Cardinal</i>)	50%	\$325.00		2 WEEKS
Carlisle	50%	\$125.00		2 WEEKS
Carter Hoffmann	50% 10% - Parts			2 WEEKS
CDN	40%			
Cecilware - Bought by Grindmaster	No Discount Offered			
Champion	30% 10% - Parts			3 WEEKS
Channel Manufacturing, Inc.	50%			2 WEEKS
Chantal Cookware	No Discount Offered			
Chefmaster - AKA Mr. BBQ	40%			
Chef Revival (Chef Apparel)	45%*	*1 CASE - NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		2 WEEKS
Chef's Choice by EdgeCraft	No Discount Offered			
Chicago Metallic	40%			
Chill-Rite Systems	No Discount Offered			
Choice Equipment Company	No Discount Offered			
Cleveland Range	55% 10% - Parts			3 WEEKS
CMA Dishmachines	40%			
Cold Zone	WE CAN SELL THIS - CUSTOM ITEMS BUILT TO ORDER - NO LIST PRICING			
Continental Refrigerator	57% 10% - Parts		3+ PIECES = EXTRA 5%	2 WEEKS
Convotherm	55% 10% - Parts			3 WEEKS
Cooper Atkins	43%*	\$125* NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		2 WEEKS
Core Glassware	No Discount Offered			
Corelle Livingware	No Discount Offered			
Corningware	No Discount Offered			
Cres Cor	47% 10% - Parts			2-3 WEEKS
Crock-Pot	No Discount Offered			
Crown Equipment (<i>Pallet Jacks, etc.</i>)	No Discount Offered			
CROWN STEAM	55%			2-3 WEEKS
Daydots	No Discount Offered			
Delfield	52% 10% - Parts			3-4 WEEKS
Delfin	No Discount Offered			
Detecto	40% 10% - Parts			2 WEEKS
Dexter-Russell, Inc.	40%	\$125 NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		2 WEEKS
Dickies	No Discount Offered			
Dinex	40%	\$125 NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		3-5 WEEKS
Dispense Rite	45%	\$100 NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		3 WEEKS
Displays 2 Go	WE CAN SELL THIS - NO LIST PRICING			
Diversified Ceramics - Bought be Steelite	*Bought by Steelite	6 DOZEN NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		2 WEEKS
Dormont Manufacturing	55%	\$125.00		2 WEEKS
Doyon Equipment	45% 10% - Parts			3-6 WEEKS
Duke Manufacturing	50% 10% - Parts			3 WEEKS
Dynamic	No Discount Offered			

MANUFACTURER	PROPOSED % DISCOUNT OFF LIST	MINIMUM ORDER AMOUNT (if Applicable)	ADDITIONAL VOLUME - BASED DISCOUNT	STANDARD LEAD TIME
Eagle Group	65% (for most items)	\$150.00		2-6 WEEKS
Eastern Tabletop	55%			
Eco-Lab Kitchen Equipment (<i>Flatware Soaking Tubs, etc.</i>)	No Discount Offered			
Edhard Corporation	No Discount Offered			
Edlund Company, LLC	45%	\$175.00		2 WEEKS
Electrolux	45%			
Elite Global Solutions (<i>EGS</i>) Food Service	*Now G.E.T.			6 WEEKS
EnviCor Smart Tank System (<i>Through Valley Proteins</i>) http://vpsmarttank.com/how.php	No Discount Offered			
Epicurean	40%			
Europaes Supplies, LLC (<i>Melamine Catering Products</i>)	No Discount Offered			
EVEREST	61%			2-3 WEEKS
Everpure	45%	NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		3 WEEKS
Excell Kaiser	No Discount Offered			
Federal Industries	55% 10% - Parts			4 WEEKS
FETCO Food Equipment	40%			
FIFO Bottle (<i>First In First Out</i>)	No Discount Offered			
Fisher	50%	No Minimum		
Flash Furniture	60%	No Minimum		
Follett Corporation	40% 10% - Parts			6 WEEKS
Franklin Machine Products - Sold to ALLPOINTS	Sold to ALLPOINTS			2 WEEKS
Front of House (<i>FOH</i>) Foodservice & Hospitality	45%			
Fry Factory (<i>Automatic French Fry Cutter</i>)	No Discount Offered			
Frymaster (<i>A Welbilt Brand</i>)	50% 10% - Parts			3 WEEKS
FWE	45%			
G.E.T. Enterprises	55%	\$75.00		2-3 WEEKS
Garland Group	50% 10% - Parts			3 WEEKS
Gaylord Industries, Inc.	No Discount Offered			
Gemini Bakery Equipment	20% 10% - Parts			4 WEEKS
General Electric (GE)	No Discount Offered			
Glastender, Inc.	45%			3 WEEKS
Global Refrigeration	50%			
Globe	50% 10% - Parts			2 WEEKS
Gold Metal	No Discount Offered			
Gordon Brush	No Discount Offered			
Grindmaster	45%			
Groen	45% 10% - Parts			3 WEEKS
Hall China Company - HLC Dinnerware -Bought by STEELITE	Bought by STEELITE			3 WEEKS
Halton	30% 10% - Parts			4 WEEKS
Hamilton Beach	40%			2 WEEKS
Harold Import Atlas	40%			2-3 WEEKS
Hatco	40% 10% - Parts	\$125.00		2 WEEKS
Henny Penny	No Discount Offered			
Hobart	20% 10% - Parts			2 WEEKS
Hollowick	40%			2 WEEKS
Hoshizaki	55% 10% - Parts			2 WEEKS
Hubert	No Discount Offered			
Ice-O-Matic	55% 10% - Parts			2 WEEKS
Imperial	50%			
Insinger Dish Machines	30% 10% - Parts			3-4 WEEKS
Insinkerator	40% 10% - Parts			2-4 WEEKS
ISI Group	No Discount Offered			
Internation Cold Storage (ICS)	10%	Custom items no contract discount		Varies
Jaccard	No Discount Offered			
Jackson Washers	41% 10% - Parts			2 WEEKS
Jade Range	30% 10% - Parts			4-6 WEEKS
Jamco Products	No Discount Offered			
JB Prince Chef Tools & Equipment	5%			

MANUFACTURER	PROPOSED % DISCOUNT OFF LIST	MINIMUM ORDER AMOUNT (If Applicable)	ADDITIONAL VOLUME - BASED DISCOUNT	STANDARD LEAD TIME
John Boos & Company	50% - General Discount May not apply to custom	\$125.00		3-6 WEEKS
Jungheinrich Material Handling	No Discount Offered			
Justrite	No Discount Offered			
King Authur Flour (<i>Biscuit/Pastry Cutters</i>)	No Discount Offered			
KitchenAid	No Discount Offered			
Kohler Company (<i>Faucets, etc.</i>)	No Discount Offered			
Kolpak	45% 10% - Parts			4-6 WEEKS
Krowne	55%	\$50.00		2 WEEKS
Lainox Sapiens	No Discount Offered			
Lakeside Food Service	50% 10% - Parts			3 WEEKS
Lamber	No Discount Offered			
Lancaster Table & Seating	No Discount Offered			
Lang	46%			
Lava Cookware	No Discount Offered			
Le Cruset	No Discount Offered			
LG	No Discount Offered			
Libbey	50%	\$150.00		2 WEEKS
Lincoln Food Service	45% 10% - Parts			3 WEEKS
Lockwood	40%			
Lodge	40%	\$200.00		3-4 WEEKS
Low Temp Industries	10%			
Magikitchen	55% 10% - Parts			2 WEEKS
Magliner	No Discount Offered			
Manitowoc - Ice	55% 10% - Parts			2-3 WEEKS
Market Forge	49%			
Mars Air Systems	20%			
Marshall Air Systems (<i>Food Service Equipment</i>) Conveyor Broilers, Toasters, etc.	No Discount Offered			
Master-Bilt	55% 10% - Parts			2 WEEKS
Mastrad Paris	No Discount Offered			
Matfer Bourgeat	40%	\$150.00		3 WEEKS
Mercer Culinary	50%			2 WEEKS
Merco Fried Food Stations	45% 10% - Parts			3 WEEKS
MerryChef	45% 10% - Parts			2 WEEKS
Metro	50% 10% - Parts	\$300.00		2-4 WEEKS
MFG (<i>Molded Fiberglas Tray Company</i>)	No Discount Offered			
Microplane Professional	No Discount Offered			
Mundial	58%	\$125.00		2 WEEKS
National Checking	30%	\$125.00		2-3 WEEKS
Nemco Food Equipment	50% 10% - Parts			2 WEEKS
New Age Aluminum	50% 10% - Parts			3 WEEKS
Ninja	No Discount Offered			
Nitrocream Ice Cream Maker	No Discount Offered			
Nobles	No Discount Offered			
Nordic Ware	No Discount Offered			
Norlake	55% 10% - Parts			4-6 WEEKS
Norpro Bakeware/Cookware	No Discount Offered			
Oliver Packaging & Equipment	25%			
Olympic Storage	70% 10% - Parts	\$300.00		2-4 WEEKS
Omcan Food Equipment	No Discount Offered			
Oneida - Now under 1880	40%		\$175.00	3-4 WEEKS
Oreck	No Discount Offered			
Ovention	20%			
OXO Good Grip	No Discount Offered			
Pack n Wood	No Discount Offered			
Pampered Chef	No Discount Offered			
Panasonic	55% 10% - Parts			2 WEEKS
Patty-O-Matic				
Perlick	50% 10% - Parts			3 WEEKS
Piper Products	40% 10% - Parts			4 WEEKS

MANUFACTURER	PROPOSED % DISCOUNT OFF LIST	MINIMUM ORDER AMOUNT (If Applicable)	ADDITIONAL VOLUME - BASED DISCOUNT	STANDARD LEAD TIME
Pitco Frialator	50% 10% - Parts			2 WEEKS
PolyScience	No Discount Offered			
Progressive International Corp.	No Discount Offered			
ProLuxe Restaurant Equipment	No Discount Offered			
Proteam Proguard	No Discount Offered			
Randell Refrigeration	55%			3 WEEKS
Rational	30% 10% - Parts			4-6 WEEKS
Regency	No Discount Offered			
Remco	10%			
Restaurantware Supplies	No Discount Offered			
Rheem Heating (<i>Cooling Water Products</i>)	No Discount Offered			
Robot Coupe	25% 10% - Parts	\$50.00		2 WEEKS
Rosseto	50%			
Royal Industries - No Longer in our quoting system - we can still sell this. Probably best to substitute with Winco or Tablecraft.	No list price given any longer	\$100.00		2 WEEKS
RPI Industries	We can sell this, but no list price is given			4-6 WEEKS
Rubbermaid	20%	\$500.00		2-4 WEEKS
Safety Boulevard Safety Products	No Discount Offered			
Salvajor Disposers	50% 10% - Parts			3 WEEKS
San Jamar - Bought by CFS BRANDS - discount off list is still valid	45%	\$300.00 minimum order for special orders & equipment not in stock at the warehouse.		2 WEEKS
Saniserv	40%			
Sant' Andrea	No Discount Offered			
Sasa Demarie Silpat	No Discount Offered			
Schaerer USA	No Discount Offered			
Scotsman	55% 10% - Parts			2 WEEKS
Select Stainless (<i>Worktables</i>)	No Discount Offered			
Sentry Safe	No Discount Offered			
Server Express	No Discount Offered			
Server Products	40%	\$75.00		3 WEEKS
Service Ideas	40%	\$100.00		3 WEEKS
Shortening Shuttle (<i>Waste Oil Carrier</i>)	No Discount Offered			
Silver King	50%			
Snap Drape Brands - Bought by CFS BRANDS - For now brand name will be maintained - SEE NEW DISCOUNT	50%			2 WEEKS
Somat Company	20%			
Southbend	55% 10% - Parts			2 WEEKS
Spaceman	50%			
Spring USA	40%			3 WEEKS
Stainless Fixtures, Inc. (<i>Custom stainless products</i>)	No Discount Offered			
Star	50% 10% - Parts			2 WEEKS
Steelite International	50%			
Steril-Sil Company, LLC	No Discount Offered			
Sterno Products	40%			
Stero Company	20%			
Structural Concepts - <i>Merchandisers (Food Service Display Cases)</i>	55% 10% - Parts			4-6 WEEKS
Summit	50%			
Sunkist - Acquired by Hamilton Beach - Keeping brand name and discount	5%			
Sveba Dahlen	No Discount Offered			
Syracuse - Bought by LIBBY	Bought by LIBBY			
Tablecraft Products	45%	\$150.00		2 WEEKS
Taylor Precision Products	50% - Thermometers 40% - Scales	\$225.00		2 WEEKS
Taylor-Company (Taylor Freezer)	No Discount Offered			
The Merchantile Company	No Discount Offered			
Thunder Group	60%	*must order full case packs		2 WEEKS
Thermo-Kool	10%	Custom items no contract discount		Varies
Titan Stainless	40%	Custom items no contract discount		Varies
Tor-Rey Solutions	No Discount Offered			
Town Food Service Equipment Company	50%			
Town Steel	No Discount Offered			
Traulsen	50% 10% - Parts			3 WEEKS
Traulsen Spec Line	50%			
Traulsen Dealers Choice	60%			

MANUFACTURER	PROPOSED % DISCOUNT OFF LIST	MINIMUM ORDER AMOUNT (If Applicable)	ADDITIONAL VOLUME - BASED DISCOUNT	STANDARD LEAD TIME
True Food Service	65% 10% - Parts			3 WEEKS
T&S Brass	40%	\$75.00		3 WEEKS
Tucker Safety/BurnGuard	No Discount Offered			
Turbo Chef	20% 10% - Parts			3-4 WEEKS
Turbo Air	65% 10% - Parts	Was 60%		3 WEEKS
U- Line Refrigeration	33%			
Univex Corporation (<i>Food Prep Equipment</i>)	25%			4 WEEKS
UNOX	25% 10% - Parts			5-6 WEEKS
Urban Cultivator (<i>Indoor Gardens</i>)	No Discount Offered			
Varimixer	35%			3 WEEKS
Varimixer Parts and Accessories	10%			
Versa-Gard	No Discount Offered			
Vertex	50%			
Victorinox Forschner Professional Kitchen Cutlery	30%			2 WEEKS
Victory	50%			
VitaMix	45%	\$75.00		3 WEEKS
Vollrath	50%	\$125.00		2-3 WEEKS
Vue-More Manufacturing	No Discount Offered			
Vulcan	58% 10% - Parts	Was 60%		2-3 WEEKS
Waring	50% 10% - Parts	\$125.00		2 WEEKS
Wells	50% 10% - Parts			
Wells Lamont (<i>Whizard Protective Wear - Jomac</i>)	No Discount Offered			
Weston Products	No Discount Offered			
Wilson Safe	No Discount Offered			
Winco	55%		\$125.00	2 WEEKS
Windsor Vacuum Cleaners	No Discount Offered			
Winston Foodservice	45%			Varies
Win-Holt	45%	\$150.00		4 WEEKS
Wolf Appliances	No Discount Offered			
WoodStone Corporation	No Discount Offered			6-8 WEEKS
World Cuisine (<i>Also known as Paderno World Cuisine</i>)	40%	\$75.00		3 WEEKS
World Tableware	No Discount Offered			
Wusthof	No Discount Offered			
X-Press Manufacturing (<i>Tortilla Cooking Centers</i>)	No Discount Offered			
Zoro	No Discount Offered			
PARTS FOR ALL MANUFACTURERS IS 10% OFF LIST PRICE - THIS IS WHAT WAS ON OUR ORIGINAL BID AND THIS REMAINS OUR DISCOUNT OFF LIST FOR ALL PARTS				

NOTE: THIS INFORMATION IS INCLUDED IN OUR COMPANY PROFILE - Basic delivery fee is \$325.00 for a single trip. If any delivery requires more than one truck or more than 3 guys, the fees must be calculated on a sliding scale based on number of men and trucks, hours or days required to achieve a delivery. These fees would be calculated once items are selected. PLEASE NOTE: ANY CUSTOM ITEM, ANY ITEM NOT IN A MANUFACTURER'S REGULAR STOCK, ANY SPECIAL ORDER ITEMS MAY INCUR ADDITIONAL LEAD TIMES AND THE LEAD TIMES LISTED ABOVE MAY NOT APPLY. IMPORT ITEMS MAY INCUR TARRIFS WHICH ARE AN EVER CHANGING FEE DETERMINED BY THE MANUFACTURERS. CREST ATTEMPTS TO USE MADE IN THE USA VENDORS WHERE POSSIBLE, AND ALL ATTEMPTS ARE MADE TO MINIMIZE IMPORT PRODUTS WHEN FEASIBLE TO AVOID THESE IMPORT TARRIFS.