



CONTRACT RENEWAL LETTER

Date: March 12, 2020
Contract #: UCPJMU5527
Service: Safety Data Sheet Records Management System
Renewal Period: 6/28/2020 to 6/27/2021
Renewal #: 1 of 9 One-Year
Issued By: James Madison University
Colleen Johnson, Buyer Specialist Ph: 540-568-3137
Fx: 540-568-7935
Contractor: Kelleher Helmrich and Associates, Inc. (KHA)
Attn: Alfonso Lerma
6920 Hohman Avenue
Hammond, IN 46324 Ph: 419-287-6832
Contract Administrator: Marcella Mullenax, Administration & Finance

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Kelleher Helmrich and Associates, Inc. (KHA)

By: Alfonso Lerma
Alfonso Lerma

Name (print)

Assistant Director of Sales 3/12/2020

Title Date Signed

James Madison University

By: Colleen Johnson
Colleen Johnson,

Name (print)

Buyer Specialist 3/12/2020

Title Date Signed



Renewal #1

Contract #: UCPJMU4819
Contractor: Kelleher Helmrich and Associates, Inc. (KHA)
Renewal Period: 06/28/2020 - 06/27/2021
Commodity: Game Day and Parking Services Towing

Pricing Schedule

1. Contractor’s Pricing Schedule is as follows:

| Item | Price | Unit |
|--|-------------|-------------------------|
| a. Initial year of service, including maintenance, up to 10,000 SDS and setup of system from provided paper SDS. Includes customization of user/approval workflow, binder structure, and end user documentation. | \$10,500.00 | One-Time |
| b. Succeeding option years, including maintenance, up to 9 additional years | \$6,000.00 | Per year |
| c. SDS management above 10,000 | \$600.00 | Per year, per 1,000 SDS |
| d. Optional Additional custom labels beyond one (1) | \$500.00 | Each |
| e. Optional Additional custom reports beyond ten (10) | \$250.00 | Each |
| f. Optional In-Person Training (not including travel) | \$500.00 | Per day |

KHA does not charge any additional charge card processing fees.

2. General Cooperative Pricing:

General pricing schedule including price breaks per volume and available discounts. When the general pricing schedule (below) does not serve a given organization’s unique needs best KHA shall further provide the most cost-effective and competitive pricing beyond the included general pricing; offering additional discounts, and competitive price matches when possible for other organizations whose needs vary.

a. Pricing Schedule for Initial Setup:

| Planned SDS Qty. | Price |
|------------------|----------|
| 10,000 | \$10,500 |

b. Pricing Schedule for Maintenance:

| Planned SDS Qty. | Price |
|------------------|---------|
| 10,000 | \$6,000 |



Renewal #1

| | |
|-------|----------|
| 9,000 | \$10,260 |
| 8,000 | \$9,600 |
| 7,000 | \$8,400 |
| 6,000 | \$7,200 |
| 5,000 | \$6,720 |
| 4,000 | \$5,760 |
| 3,000 | \$5,400 |
| 2,000 | \$4,800 |
| 1,000 | \$3,000 |
| 500 | \$2,400 |
| 100 | \$1,500 |

| | |
|-------|---------|
| 9,000 | \$5,724 |
| 8,000 | \$5,376 |
| 7,000 | \$5,040 |
| 6,000 | \$4,320 |
| 5,000 | \$4,200 |
| 4,000 | \$3,744 |
| 3,000 | \$3,132 |
| 2,000 | \$2,640 |
| 1,000 | \$2,400 |
| 500 | \$2,100 |
| 100 | \$1,200 |

- SDS management in addition to the "Planned SDS Qty." \$600.00, per year, per 1,000 SDS
- Optional additional custom (chemical container) labels beyond one (1) \$500.00, per label
- Optional additional custom reports beyond ten \$250.00, per report
- Optional in-person training \$500.00, per day (not including travel)