



## CONTRACT RENEWAL LETTER

**Date:** December 06, 2019  
**Contract #:** UCPJMU5457  
**Service:** Furniture Repair, Refinish and Upholstery Services  
**Renewal Period:** February 6, 2020 to February 5, 2021  
**Renewal #:** 1 of 5 One-Year  
**Issued By:** James Madison University  
Annie Korn, Buyer Senior  
**Contractor:** Blue Ridge Upholstery, MFG  
924 Thomas Farm Road  
Floyd, VA 24091  
**Contract Administrator:** Sam Butler, Residence Life

### Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 1.3% in accordance with the "other services" category of the CPI-W and updated pricing is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**Blue Ridge Upholstery, MFG**

**By:**

Joseph Paulekas

*Name (print)*

General Manager

*Title*

*Date Signed*

**James Madison University**

**By:**

Annie Korn, CBBP, CUPO

*Name (print)*

Buyer Senior

*Title*

*Date Signed*

**Contract #:** UCPJMU5457

**Contractor:** Blue Ridge Upholstery, MFG

**Renewal Period:** 2/6/2020 - 2/5/2021

**Commodity:** Furniture Repair, Refinish and Upholstery Services

- Contractor's pricing schedule is as follows and shall be inclusive of all materials, labor, pickup and delivery/installation (not to include fabric).

	ITEM DESCRIPTION	Price
	LABOR ( <i>Upholstery Services – not to include the cost of fabric.</i> )	
A.	Virginia Correctional Enterprises (VCE)	
	A1. Sofa: Completely Reupholstered	\$656.42
	A2. Lounge Chair: Completely Reupholstered	\$484.21
	A3. 2 – Position Chair: Completely Reupholstered	\$64.83
	A4. Stool: Completely Reupholstered	\$64.83
	A5. Arm Replacement (both arms number be done together)	\$334.29
B.	BLOCKHOUSE FURNITURE	
	B1. Sofa, Wood Frame: Completely Reupholstered	\$656.42
	B2. Sofa, Upholstered: Completely Reupholstered	\$656.42
	B3. Loveseat, Wood Frame: Completely Reupholstered	\$542.97
	B4. Loveseat, Upholstered: Completely Reupholstered	\$555.12
	B5. Chair, Wood Frame: Completely Reupholstered	\$354.55
	B6. Chair, Upholstered: Completely Reupholstered	\$405.20
	B1/2. Sofa Cushions: Fabric Replacement Only	\$291.74
	B1/2. Sofa Cushions: Fabric & Foam Replacement	\$571.33
	B3/4. Loveseat Cushions: Fabric Replacement Only	\$194.50
	B3/4. Loveseat Cushions: Fabric & Foam Replacement	\$350.50
	B5/6. Chair Cushions: Fabric Replacement Only	\$97.25
	B5/6. Chair Cushions: Fabric & Foam Replacement	\$190.44
	B. Refurnish & Reupholster Blockhouse Cushions ( <i>See - Section IV. A.7.d</i> )	\$133.72
C.	WIELAND FURNITURE	

	ITEM DESCRIPTION	Price
	C1. Loveseat: Completely Reupholstered	\$555.12
	C2. Chair: Completely Reupholstered	\$453.82
D.	MTS FURNITURE	
	D1. Chair: Completely Reupholstered	\$68.88
E.	HERMAN MILLER FURNITURE	
	E1. Club Chair: Completely Reupholstered	\$474.08
	E2. L/R Arm Chair; Completely Reupholstered	\$443.69
	E3. Armless Chair: Completely Reupholstered	\$417.36
F.	NEMSCHOFF FURNITURE	
	F1. Club Chair: Completely Reupholstered	\$518.66
G.	OFS FURNITURE	
	G1. Enclave Linx Ottoman – Round: Completely Reupholstered	\$372.78
	G2. Enclave Linx Ottoman – Half: Completely Reupholstered	\$295.80
H.	ALLSTEEL FURNITURE	
	H1. 72W Bench/Screen: Completely Reupholstered	\$595.64
	H2. 60W Bench/Screen: Completely Reupholstered	\$575.38
	H3. 72W Bench: Completely Reupholstered	\$291.74
	H4. 60W Bench: Completely Reupholstered	\$271.48
	H5. Linger Lounge Chair: Completely Reupholstered	\$372.78
I.	COALESSE FURNITURE	
	I1. Bob Lounge Chair: Completely Reupholstered	\$344.42
	I2. Bob Guest Chair: Completely Reupholstered	\$332.26
	I3. Ripple Bench, 35.5W; Completely Reupholstered	\$295.80
J.	TURNSTONE FURNITURE	
	J1. Jenny Club No Arms: Completely Reupholstered	\$340.37
	J2. Jenny Club: Completely Reupholstered	\$468.01
K.	TRANSFORMATIONS FURNITURE	
	Benchmark Ottoman: Completely Reupholstered	\$344.42

	ITEM DESCRIPTION	Price
<b>L.</b>	<b>LABOR (Repairs)</b>	
	L1. Labor – Regular Hours (per hour)	\$55.72
	L2. Overtime Rates (per hour)	\$55.72
<b>M.</b>	<b>LABOR (Refinishing)</b>	
	M1. Labor – Regular Hours (per hour)	\$55.72
	M2. Overtime Rates (per hour)	\$55.72
<b>N.</b>	<b>LABOR (Upholstery Services)</b>	
	N1. Labor – General Upholstered Furniture (per hour/when applicable)	\$52.68
	N2. Labor – General Student/Dining Chairs (per hour/when applicable)	\$36.47
<b>O.</b>	<b>ADDITIONAL SERVICES</b>	
	Booth Seating - Straight Pieces (per linear foot)	\$37.48
	Booth Seating - Curved or Angled Pieces (per linear foot)	\$49.64
	Booth Seating - Backs (per linear foot)	\$42.55
	Dining Chairs – Upholstered Seat and Back	\$68.88
	Dining Chairs – Upholstered Seat Only	\$54.70

2. Contractor shall provide the following fabric discount structure:
  - a. 40% off MSRP
3. The Contractor has disclosed all potential fees. Additional charges will not be accepted.
4. Contractor's proposal, dated, November 9, 2018 submitted in response to RFP # AHK-1019 is hereby amended as follows:
  - a. Should the Commonwealth of Virginia implement stricter flammability codes, Blue Ridge Upholstery must contact Procurement Services and provide notice and supplier price increase documentation for any request in contract price increases. Contract pricing will not change until both parties have agreed and signed a contract renewal or modification outlining these changes.
5. Payments shall be made in accordance with the Code of Virginia, §2.2-4347 through 2.2-4354, Prompt Payment.