



CONTRACT RENEWAL LETTER

Date: August 31, 2021
Contract #: UCPJMU5266
Service: Promotional Items and Imprinting Services
Renewal Period: 10/15/2021 to 10/14/2022
Renewal #: 3 of 5 One-Year
Issued By: James Madison University
Dana Simmers, Buyer Senior
Ph: 540-568-7523
Fx: 540-568-7935
Contractor: Sans Screenprint
Attn: Sixto Naranjo
7014 Wellington Road
Manassas, VA 20109
Ph: 703-368-6700
Contract Administrator: Dana Simmers (CA), Procurement Buyer

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Sans Screenprint
By: [Signature]
Sixto Naranjo
Name (print)
President
Title
9/20/21
Date Signed

James Madison University
By: [Signature]
Dana Simmers, CUPO
Name (print)
Buyer Senior
Title
8/31/21
Date Signed

**Contract #:** UCPJMU5266  
**Contractor:** Sans Screenprint  
**Renewal Period:** 10/15/2021 - 10/14/2022  
**Commodity:** Promotional Items and Imprinting Services

1. Contractor's Imprinting Services pricing schedule is as follows:

- a. Samples - no additional cost – samples to be returned to Contractor at Agency's expense.
- b. Set-up fees - no additional cost
- c. Set-up fees for other goods or services offered - no additional cost
- d. Custom designing and creating artwork - no additional cost
- e. Custom designing print screen and embroidery artwork - no additional cost
- f. Embroidery pricing: *(Embroidery only, apparel/item not included)*

Number of Stitches	7 or under	8-14 pieces	15-29 pieces	30-74 pieces	75-149 pieces	150-299 pieces	300-599 pieces	600-999 pieces	1000-4000 pieces
Up to 4000	\$4.00	\$4.00	\$3.50	\$3.50	\$3.25	\$3.00	\$2.75	\$2.60	\$2.50
Up to 5000	\$4.00	\$4.00	\$3.50	\$3.50	\$3.25	\$3.00	\$2.75	\$2.60	\$2.50
Up to 6000	\$4.80	\$4.80	\$4.30	\$4.30	\$4.00	\$3.50	\$3.00	\$2.90	\$2.80
Up to 7000	\$4.80	\$4.80	\$4.30	\$4.30	\$4.00	\$3.50	\$3.00	\$2.90	\$2.80
Up to 8000	\$4.80	\$4.80	\$4.30	\$4.30	\$4.00	\$3.50	\$3.00	\$2.90	\$2.80
Up to 9000	\$4.80	\$4.80	\$4.30	\$4.30	\$4.00	\$3.50	\$3.00	\$2.90	\$2.80
Up to 10000	\$4.80	\$4.80	\$4.30	\$4.30	\$4.00	\$3.50	\$3.00	\$2.90	\$2.80
Each Addtl. 1000 stitches	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35

- g. Screen Printing Services pricing: *(Screen Printing only, apparel/item not included)*

Number of Colors							
Quantity	1	2	3	4	5	6	Each add'l color
1-11	\$2.75	\$3.10	\$3.60	\$4.00	\$4.40	\$4.80	\$0.50
12-23	\$1.90	\$2.25	\$2.75	\$2.90	\$3.50	\$3.95	\$0.40
24-47	\$1.70	\$2.05	\$2.45	\$2.35	\$3.10	\$3.55	\$0.40

48-71	\$1.45	\$1.65	\$2.00	\$2.10	\$2.75	\$3.10	\$0.40
72-143	\$1.25	\$1.45	\$1.70	\$2.00	\$2.35	\$2.75	\$0.30
144-287	\$1.10	\$1.35	\$1.50	\$1.75	\$2.00	\$2.40	\$0.30
288-499	\$1.05	\$1.25	\$1.45	\$1.60	\$1.75	\$1.95	\$0.30
500-999	\$1.00	\$1.10	\$1.30	\$1.50	\$1.65	\$1.85	\$0.20
1,000-1,999	\$0.95	\$1.00	\$1.15	\$1.25	\$1.35	\$1.45	\$0.20
2,000-4,999	\$0.85	\$0.95	\$1.05	\$1.20	\$1.30	\$1.40	\$0.15
5,000-up	\$0.75	\$0.90	\$1.00	\$1.15	\$1.25	\$1.35	\$0.10

2. Contractor shall provide electronic proofs at no additional charge.
3. Contractor shall waive delivery costs on all standard and rush orders.
4. Contractor shall waive all restocking and shipping fees for products that are damaged and/or printed incorrectly.
5. Contractor shall waive all restocking and shipping fees of returns/exchanges on blank items.
6. Contractor rescinds terms and conditions on sample invoice submitted with proposal.
7. Contractor shall maintain IMG licensed for James Madison University for the duration of the contract. Any associated costs shall be the sole responsibility of the Contractor.
8. Contractor shall not bill the Purchasing Agency charge card processing fees.
9. All deliveries made to the Purchasing Agency shall be FOB destination.
10. Payment shall be made to the Contractor in accordance with the Code of Virginia, §2.2-4347 through 2.2-4354, Prompt Payment Act.
11. The Contractor has disclosed all potential fees. Additional charges shall be reviewed and approved by Procurement Services prior to purchase.