



CONTRACT RENEWAL LETTER

Date: October 17, 2019
Contract #: UCPJMU4999
Service: Band Instrument Repair Services
Renewal Period: January 8, 2020 to January 7, 2022
Renewal #: 1 of 2 Two-Year
Issued By: James Madison University, Dana Simmers, Buyer Senior, Ph: 540-568-5113
Contractor: Brenda's Shoppe, LLC, Attn: Brenda Davis, 684 River Road, Woodstock, VA 22664, Ph: 540-459-7722
Contract Administrator: Scott Ridders, Band

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Brenda's Shoppe, LLC

By: [Signature]
Brenda Davis
Name (print)

Owner
Title
Date Signed: 10/18/19

James Madison University

By: [Signature]
Dana Simmers, CUPO
Name (print)

Buyer Senior
Title
Date Signed: 10-18-19

Contract #: UCPJMU4999
Contractor: Brenda's Shoppe, LLC
Renewal Period: 1/8/2020 - 1/7/2022
Commodity: Band Instrument Repair Services

Pricing Schedule

Woodwind Repad and Overhaul Prices		
Instrument	Repad	Overhaul
Flute	\$175.00	\$250.00
Flute (open hole)	\$210.00	\$285.00
Piccolo	\$175.00	\$250.00
Clarinet (B flat Soprano)	\$175.00	\$250.00
Clarinet (Professional)	\$240.00	\$340.00
Alto Clarinet	\$225.00	\$350.00
Bass Clarinet	\$275.00	\$365.00
Oboe	\$340.00	\$410.00
Alto Saxophone	\$275.00	\$570.00
Tenor Saxophone	\$310.00	\$645.00
Baritone Saxophone	\$470.00	\$1265.00
Woodwind Regulation and Adjustment Charges		
Instrument	Price	
Piccolo	\$30.00	
Flue	\$30.00	
B flat Clarinet	\$30.00	
Alto Clarinet	\$40.00	
Bass Clarinet	\$40.00	
Oboe	\$30.00	
Alto Saxophone	\$35.00	
Tenor Saxophone	\$40.00	
Baritone Saxophone	\$45.00	
Woodwind Individual Job Prices		
Bladder Pad	\$6.00	
Leather Pad	\$8.00	
Cork Pad	\$6.00	
Tenon Cork	\$13.50	
Neck Cork	\$13.50	
Flute/Piccolo Head Cork	\$13.50	
Spring Replacement	\$13.50	
Key Cork	\$2.25	
Retap Thumbrest Screws	\$20.00	
Tighten Loose Body Rings	\$8.00	

Refit Flute Footjoint	\$13.50	
Goldplate Embouchure Plate	\$125.00	
Disassemble and Clean Instruments		
Instrument	Price	
Flute	\$50.00	
Clarinet	\$50.00	
Alto Saxophone	\$68.00	
Tenor Saxophone	\$78.00	
Baritone Saxophone	\$88.00	
Brasswind Repair Prices		
Soft Solder Joint	\$13.50	
Silver Solder Joint	\$18.00	
Trombone Slide Joint	\$25.00	
Pull Stuck Slides	\$13.50	
Clean and Lubricate Valves	\$20.00	
Valve Repair	\$27.00	
Restrung Rotor Valve	\$7.00	
Clean and Restrung Rotor Valve	\$13.50	
Pull Stuck Mouthpiece	no charge	
Remove Reachable Slide/Bell dents	\$15.00 and up	
Silver Plate Trumpet Mouthpiece	\$50.00	
Water Key Cork	\$2.25	
Valve Felts	\$2.25	
Replace Lyre Screw	\$3.60	
Replace Finger Button	\$12.00	
Lap Damaged Valve Casing	\$27.00	
Replace Bottom Cap	\$9.00	
Replace Valve Guide	\$4.00	
Replace Waterkey Spring	\$3.00	
Replace Slide Bumper	\$2.50	
Remove Ceased Valves	\$7.00 each	
Replace EB Paddle & Lyre Screw	\$40.00	
Refit Damaged Tuning Slide/Inner Slide	\$15.00	
Instrument	Chemically Clean	Modified Overhauls
Trumpet or Cornet	\$40.00	\$340.00
Silver Trumpet/Cornet	\$70.00	\$415.00
Trombone	\$40.00	\$340.00
Rotary Valve Trombone	\$50.00	\$490.00
Baritone – 3 Valve	\$60.00	\$715.00
Baritone – 4 Valve	\$65.00	\$915.00
Single French Horn	\$50.00	\$565.00
Double French Horn	\$70.00	\$865.00
Marching Mellophone	\$40.00	\$440.00

Marching Trombone	\$40.00	\$460.00
Marching French Horn	\$40.00	\$450.00
Marching Baritone	\$45.00	\$630.00
Sousaphone	\$85.00	per quote
Chemically Clean: Instrument is chemically dipped and washed, all corks and felts are replaced		
Modified Overhauls: Include removal of all reachable dents, strip, polish and lacquer		
Percussion Items and Items not listed above		
Labor	\$45.00 per hour	
Parts	25% off list price	
Case Repairs	Cost of latch plus \$12.00 for installation	
New Case	Prices vary	
Additional Brasswind Repairs		
Sousaphone replacement Mouthpipe	\$199.00	
Sousaphone replacement set of Tuning bits	\$156.00	
Valve Stem replacement	\$5.00	
Pearl replacement	\$2.50	

1. Pricing shall be in accordance with the pricing schedule. For any items not listed the following rates shall apply:
 - Labor: \$45/hr
 - Parts: \$25% off list price
2. Contractor shall not charge credit card processing fees.
3. Contractor has disclosed all potential fees. Additional charges will not be accepted.