



CONTRACT RENEWAL LETTER

Date: May 05, 2021
Contract #: UCPJMU4471
Service: Outside Plant (OSP) Infrastructure Management System
Renewal Period: 7/30/2021 to 7/29/2022
Renewal #: 6 of 9 One-Year
Issued By: James Madison University
Colleen Johnson, Buyer Specialist
Ph: 540-568-3137
Fx: 540-568-7935

Contractor: Mapcom Systems, LLC
Attn: Marta Rowe
601 Southlake Boulevard
Richmond, VA 23236
Ph: 804-743-1860 x 391

Contract Administrator: Nancy Sours, Telecommunications

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 2.2% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Mapcom Systems, LLC
By: Marta Rowe
Name (print)
Accounting Manager
6/7/2021
Title Date Signed

James Madison University
By: Colleen Johnson
Name (print)
Buyer Specialist
5/7/2021
Title Date Signed



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Contractor: Mapcom Systems, LLC

Renewal Period: 7/30/2021 - 7/29/2022

Commodity: Outside Plant (OSP) Infrastructure Management System

SOFTWARE	PRICE PER SEAT
M4 University Management Suite	
M4 Foundation	\$10,967.08
M4 Work Order	\$9,400.36
M4 GPS	\$4,700.18
M4 Telephony	\$5,953.56
M4 Fiber	\$15,667.26
M4 Conduit Manager	\$5,013.52
M4 Network Equipment Manager	\$15,667.26
M4 Circuit Manager	\$15,667.26
M4 Auto-Routing	\$8,355.87
M4 Consoles and Field Managers	
M4 Standard Consoles	\$1,880.07
M4 Construction Field Manager	\$3,760.14
M4 Fiber Field Manager	\$3,760.14
M4 Circuit Field Manager	\$3,760.14
M4 Field Manager Suite <i>(Construction, Fiber, and Circuit Field Manager)</i>	\$10,444.84
M4 Web Console <i>(25 Seats)</i>	\$18,800.71
M4 Data Integration Engine	
<i>(Pre-Requisite to all integrations: Includes 100 configuration hours)</i>	\$25,067.62
Pinnacle Integration Cartridge <i>(Includes 50 configuration hours)</i>	\$15,667.26
Network Monitoring System Integration Cartridge <i>(Includes 50 configuration hours)</i>	\$15,667.26
Locates Integration Cartridge <i>(Includes 25 configuration hours)</i>	\$14,622.78
M4 Universal Translator	
Floating Seat of SQL Database version with M4 plug in <i>(5 concurrent users)</i>	\$17,547.33
Fixed Seat of SQL Database version with M4 plug in <i>(1 user)</i>	\$11,515.44
Google License Fee <i>(1% of total maintenance for unlimited)</i>	\$256.38

PROFESSIONAL SERVICES	HOURLY RATE
Digitizer	\$78.01
GIS Analyst	\$83.35
Business Analyst	\$102.59
Project Manager	\$109.22
Data Integration Specialist	\$114.68
Data Integration Manager	\$125.60
Programmer	\$114.68
Product Manager	\$136.52
Senior Project Manager	\$142.13
Onsite Trainer	\$142.13
Network Specialist	\$163.82
Production Programmer	\$163.82
Senior Management	\$180.21
Senior Programmer	\$180.21
Technical Director	\$180.21
Quality Manager	\$180.21
JMU Annual Maintenance	\$25,637.98