



## CONTRACT RENEWAL LETTER

**Date:** April 28, 2020  
**Contract #:** UCPJMU4471  
**Service:** Outside Plant (OSP) Infrastructure Management System  
**Renewal Period:** 7/30/2020 to 7/29/2021  
**Renewal #:** 5 of 9 One-Year  
**Issued By:** James Madison University  
 Colleen Johnson, Buyer Specialist Ph: 540-568-3137  
 Fx: 540-568-7935  
  
**Contractor:** Mapcom Systems, LLC  
 Attn: John Granger  
 601 Southlake Boulevard  
 Richmond, VA 23236 Ph: 804-743-1860 x248  
  
**Contract Administrator:** Nancy Sours, Telecommunications

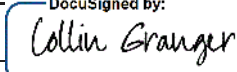
### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 2.2% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

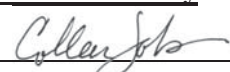
### **Mapcom Systems, LLC**

**By:**  \_\_\_\_\_  
 Collin Granger 9A1047BE2E3D4F4...

*Name (print)*

CEO & President 5/5/2020  
 \_\_\_\_\_  
*Title Date Signed*

### **James Madison University**

**By:**  \_\_\_\_\_  
 Colleen Johnson,

*Name (print)*

Buyer Specialist 04/28/2020  
 \_\_\_\_\_  
*Title Date Signed*



**Contract #:** UCPJMU4471

**Contractor:** Mapcom Systems, LLC

**Renewal Period:** 7/30/2020 - 7/29/2021

**Commodity:** Outside Plant (OSP) Infrastructure Management System

SOFTWARE	PRICE PER SEAT
<b>M4 University Management Suite</b>	
M4 Foundation	\$10,731.00
M4 Work Order	\$9,198.00
M4 GPS	\$4,599.00
M4 Telephony	\$5,825.40
M4 Fiber	\$15,330.00
M4 Conduit Manager	\$4,905.60
M4 Network Equipment Manager	\$15,330.00
M4 Circuit Manager	\$15,330.00
M4 Auto-Routing	\$8,176.00
<b>M4 Consoles and Field Managers</b>	
M4 Standard Consoles	\$1,839.60
M4 Construction Field Manager	\$3,679.20
M4 Fiber Field Manager	\$3,679.20
M4 Circuit Field Manager	\$3,679.20
M4 Field Manager Suite ( <i>Construction, Fiber, and Circuit Field Manager</i> )	\$10,220.00
M4 Web Console ( <i>25 Seats</i> )	\$18,396.00
<b>M4 Data Integration Engine</b>	
<i>(Pre-Requisite to all integrations: Includes 100 configuration hours)</i>	
Pinnacle Integration Cartridge ( <i>Includes 50 configuration hours</i> )	\$15,330.00
Network Monitoring System Integration Cartridge ( <i>Includes 50 configuration hours</i> )	\$15,330.00
Locates Integration Cartridge ( <i>Includes 25 configuration hours</i> )	\$14,308.00
<b>M4 Universal Translator</b>	
Floating Seat of SQL Database version with M4 plug in ( <i>5 concurrent users</i> )	\$17,169.60
Fixed Seat of SQL Database version with M4 plug in ( <i>1 user</i> )	\$11,267.55
<b>Google License Fee</b> ( <i>per user annually</i> )	\$25.55

PROFESSIONAL SERVICES	HOURLY RATE
Digitizer	\$76.33
GIS Analyst	\$81.56
Business Analyst	\$100.38
Project Manager	\$106.86
Data Integration Specialist	\$112.21
Data Integration Manager	\$122.90
Programmer	\$112.21
Product Manager	\$133.58
Senior Project Manager	\$139.07
Onsite Trainer	\$139.07
Network Specialist	\$160.30
Production Programmer	\$160.30
Senior Management	\$176.33
Senior Programmer	\$176.33
Technical Director	\$176.33
Quality Manager	\$176.33
JMU Annual Maintenance	\$25,086.08