



CONTRACT RENEWAL LETTER

Date: January 24, 2023
Contract #: UCPJMU4423
Service: Asbestos Abatement Services
Renewal Period: 5/11/2023 to 5/10/2024
Renewal #: 8 of 9 One-Year
Issued By: James Madison University
Michael Morrison, Buyer Senior Ph: 540-568-6181
Fx: 540-568-7935

Contractor: Waco, Inc.
Attn: Larry Battaile
5450 Lewis Road
Sandston, VA 23150 Ph: 540-434-7390

Contract Administrator: Gary Shears, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 3.6% in accordance with the "other services" category of the CPI-W. An updated price list is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Waco, Inc.
By: [Signature]
Larry Battaile Cody Switzer
Name (print)
Vice President 01/24/2023
Title Date Signed

James Madison University
By: [Signature]
Michael Morrison, MS, VCCO, CUPO
Name (print)
Buyer Senior 1/24/2023
Title Date Signed



Contract #: UCPJMU4423

Contractor: Waco, Inc.

Renewal Period: 5/11/2023 - 5/10/2024

Commodity: Asbestos Abatement Services

Renewal 8

Item	Unit	Price		
		Normal	Overtime	Holiday
Labor				
Worker	HR	\$41.94	\$60.81	\$79.68
Virginia Licensed Supervisor	HR	\$45.25	\$65.61	\$85.97
Foreman	HR	\$47.46	\$68.81	\$90.17
Mechanical Insulator Helper	HR	\$39.22	\$56.87	\$74.53
Mechanical Insulator Mechanic	HR	\$42.07	\$61.00	\$79.94
Mechanical Insulator Foreman	HR	\$44.94	\$65.16	\$85.39
Material				
Mastic Remover	Pail	\$95.12		
Encapsulant	Pail	\$65.60		
Spray Adhesive	Can	\$5.90		
Duct Tape	Roll	\$6.47		
Painter Tape- Blue	Roll	\$5.15		
Barricade Tape	Roll	\$20.56		
Protective Suit	Each	\$5.90		
Rubber Gloves	Pair	\$2.55		
Leather Palm Gloves	Pair	\$5.10		
Respirator Filter - 1/2 Face	Pair	\$7.65		
Rags - 10#	Bag	\$16.47		
Poly Sheet	Roll	\$104.29		
Disposal Bags (75/Roll)	Roll	\$99.83		
Glove Bag - QT10	Each	\$14.28		
Glove Bag - QT14	Each	\$17.06		
Disposable Deacon	Each	\$322.11		
1/2" Negative Air Machine Filter	Each	\$1.23		
2" Negative Air Machine Filter	Each	\$8.50		
Negative Air Machine HEPA	Each	\$172.17		
Poly Exhaust Tube - 500'	Roll	\$83.32		
Reinforced Exhaust Duct	Each	\$28.33		
HEPA Vacuum Disposable Bag	Each	\$11.73		
HEPA Vacuum Pre-filter	Each	\$7.82		
HEPA Vacuum HEPA Filter	Each	\$336.30		
Mechanical Insulation - Fiberglass	Manufacturer List Less 20%			
Materials not listed	Std. Waco Warehouse P Counter Sales Price			
All Other Costs	Invoice	Invoice + 15%		
Other Costs				
Subcontractors	Invoice	Invoice + 10%		
Equipment Rental	Invoice	Invoice + 15%		
Asbestos Permits	VA Fee	VA. Fee + 15%		
Asbestos Disposal	Bag	\$4.29		
Asbestos Disposal - Open Top	Dumpster	\$4,237.95		
Asbestos Disposal - Enclosed	Dumpster	\$4,304.17		
Asbestos Disposal	Trailer	\$4,745.62		



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ZONE MAP PRICING - NORTHERN VIRGINIA & FREDERICKSBURG AREAS

Renewal 8

Item	Unit	Price		
		Normal	Overtime	Holiday
Labor				
Worker	HR	\$54.52	\$79.05	\$102.69
Virginia Licensed Supervisor	HR	\$58.82	\$85.30	\$110.80
Foreman	HR	\$61.69	\$89.45	\$116.19
Mechanical Insulator Helper	HR	\$50.99	\$73.92	\$96.04
Mechanical Insulator Mechanic	HR	\$54.70	\$79.30	\$103.02
Mechanical Insulator Foreman	HR	\$58.42	\$84.70	\$110.05
Material				
Mastic Remover	Pail	\$95.13	\$0.00	\$0.00
Encapsulant	Pail	\$65.60	\$0.00	\$0.00
Spray Adhesive	Can	\$5.91	\$0.00	\$0.00
Duct Tape	Roll	\$6.46	\$0.00	\$0.00
Painter Tape- Blue	Roll	\$5.16	\$0.00	\$0.00
Barricade Tape	Roll	\$20.56	\$0.00	\$0.00
Protective Suit	Each	\$5.91	\$0.00	\$0.00
Rubber Gloves	Pair	\$2.55	\$0.00	\$0.00
Leather Palm Gloves	Pair	\$5.09	\$0.00	\$0.00
Respirator Filter - 1/2 Face	Pair	\$7.65	\$0.00	\$0.00
Rags - 10#	Bag	\$16.47	\$0.00	\$0.00
Poly Sheet	Roll	\$104.29	\$0.00	\$0.00
Disposal Bags (75/Roll)	Roll	\$99.84	\$0.00	\$0.00
Glove Bag - QT10	Each	\$14.28	\$0.00	\$0.00
Glove Bag - QT14	Each	\$17.06	\$0.00	\$0.00
Disposable Deacon	Each	\$322.10	\$0.00	\$0.00
1/2" Negative Air Machine Filter	Each	\$1.23	\$0.00	\$0.00
2" Negative Air Machine Filter	Each	\$8.50	\$0.00	\$0.00
Negative Air Machine HEPA	Each	\$172.17	\$0.00	\$0.00
Poly Exhaust Tube - 500'	Roll	\$83.32	\$0.00	\$0.00
Reinforced Exhaust Duct	Each	\$28.33	\$0.00	\$0.00
HEPA Vacuum Disposable Bag	Each	\$11.73	\$0.00	\$0.00
HEPA Vacuum Pre-filter	Each	\$7.83	\$0.00	\$0.00
HEPA Vacuum HEPA Filter	Each	\$336.30	\$0.00	\$0.00
Mechanical Insulation - Fiberglass	Manufacturer List Less 20%			
Materials not listed	Std. Waco Warehouse P Counter Sales Price			
All Other Costs	Invoice	Invoice + 15%		
Other Costs				
Subcontractors	Invoice	Invoice + 10%		
Equipment Rental	Invoice	Invoice + 15%		
Asbestos Permits	VA Fee	VA. Fee + 15%		
Asbestos Disposal	Bag	\$5.59		
Asbestos Disposal - Open Top	Dumpster	\$5,509.34		
Asbestos Disposal - Enclosed	Dumpster	\$5,595.41		
Asbestos Disposal	Trailer	\$6,169.30		
PerDiem per Man-Day	Each	\$74.77		