



**CONTRACT RENEWAL LETTER**

**Date:** February 14, 2019  
**Contract #:** UCPJMU4423  
**Service:** Asbestos Abatement Services  
**Renewal Period:** May 11, 2019 to May 10, 2020  
**Renewal #:** 4 of 9 One-Year  
**Issued By:** James Madison University  
Christopher Beahm, Buyer Senior Ph: 540-568-3002  
**Contractor:** Waco, Inc.  
Attn: Joe Hubble  
710 W. Locust Street  
Covington, VA 24426 Ph: 540-962-5161  
**Contract Administrator:** Gary Shears, Facilities Management

**Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**Waco, Inc.**  
**By:**   
Joe Hubble  
Cary Battaile  
Name (print)  
Senior Estimator VP 2-26-19  
Title Date Signed

**James Madison University**  
**By:**   
Christopher Beahm, VCCO, CUPO  
Name (print)  
Buyer Senior 2/14/19  
Title Date Signed



**Contract #:** UCPJMU4423

**Contractor:** Waco, Inc.

**Renewal Period:** 5/11/2019 - 5/10/2020

**Commodity:** Asbestos Abatement Services

**Renewal #4**

Item	Unit	Price		
		Normal	Overtime	Holiday
<b>Labor</b>				
Worker	HR	\$38.46	\$55.76	\$73.07
Virginia Licensed Supervisor	HR	\$41.49	\$60.16	\$78.83
Foreman	HR	\$43.52	\$63.10	\$82.68
Mechanical Insulator Helper	HR	\$35.97	\$52.15	\$68.34
Mechanical Insulator Mechanic	HR	\$38.58	\$55.93	\$73.30
Mechanical Insulator Foreman	HR	\$41.21	\$59.75	\$78.30
<b>Material</b>				
Mastic Remover	Pail	\$87.22		
Encapsulant	Pail	\$60.15		
Spray Adhesive	Can	\$5.41		
Duct Tape	Roll	\$5.93		
Panther Tape- Blue	Roll	\$4.73		
Barricade Tape	Roll	\$18.85		
Protective Suit	Each	\$5.41		
Rubber Gloves	Pair	\$2.34		
Leather Palm Gloves	Pair	\$4.68		
Respirator Filter - 1/2 Face	Pair	\$7.01		
Rags - 10#	Bag	\$15.10		
Poly Sheet	Roll	\$95.63		
Disposal Bags (75/Roll)	Roll	\$91.55		
Glove Bag - QT10	Each	\$13.10		
Glove Bag - QT14	Each	\$15.65		
Disposable Decon	Each	\$295.36		
1/2" Negative Air Machine Filter	Each	\$1.12		
2" Negative Air Machine Filter	Each	\$7.79		
Negative Air Machine HEPA	Each	\$157.87		
Poly Exhaust Tube - 500'	Roll	\$76.41		
Reinforced Exhaust Duct	Each	\$25.98		
HEPA Vacuum Disposable Bag	Each	\$10.76		
HEPA Vacuum Pre-filter	Each	\$7.18		
HEPA Vacuum HEPA Filter	Each	\$308.38		
Mechanical Insulation - Fiberglass	Manufacturer List Less 20%			
Materials not listed	Std. Waco Warehouse P Counter Sales Price			
All Other Costs	Invoice	Invoice + 15%		
<b>Other Costs</b>				
Subcontractors	Invoice	Invoice + 10%		
Equipment Rental	Invoice	Invoice + 15%		
Asbestos Permits	VA Fee	VA. Fee + 15%		
Asbestos Disposal	Bag	\$3.94		
Asbestos Disposal - Open Top	Dumpster	\$3,886.08		
Asbestos Disposal - Enclosed	Dumpster	\$3,946.80		
Asbestos Disposal	Trailer	\$4,351.60		